RE: [Norton AntiSpam] RE: Clarification needed to put rumor to rest

Ex. HH

1 of 5

Subject: RE: [Norton AntiSpam] RE: Clarification needed to put rumor to rest

From: "Danny Shelton"

Date: Sat, 4 Nov 2006 17:26:24 -0600

To: "Bob"

Bob,

Anything rumor retold is a lie. No matter what the intention. That's why Christians shouldn't be involved in the rumor mill. People also shouldn't assume anything. For instance there is a number of reasons why I don't want to give out certain information to the public. Also because I don't answer your question the way you want it answered doesn't mean that it "suggests" what you think it does

I have hundreds of emails sent to me. Most of them are very good ones such as praise reports ect. I enjoy hearing them and am glad that people share them with me but there are times that even answering praise reports begin to take a lot of my time that I should be spending with my family.

At first you asked me a few general questions. I answered them the truthfully the best way I know how. But I will not continue to answer one question after another about every terrible thing you read on Black SDA or get from Gailon. Lack of answering does not make one guilty. Jesus showed us this when the bible says He answered them not a word even though they were of accusing Him of things that He was not guilty of.

I believe that He got to a point when He knew for certain that it would do no good to answer anymore questions as the accusers was going to crucify Him anyway.

It seems that is the way it is with those accusing me. They will not believe truth even when it is staring them in the face. I will just say this, I did have biblical grounds to go along with a mutually consented divorce with Linda, and I have done nothing legally wrong in my administration with 3ABN. The Illinois court case looked at virtually every thing they could to prove such a thing so that it would make it easy for them to deny our non profit status. They found nothing and 3ABN is still non profit. Our appeal currently going on with the state of Illinois is not about financial misconduct or anything else. The State of Illinois does not believe that our property is used for religious purposes because they do not accept the health messages presented on 3ABN as part of our religion. We are trying to prove them wrong.

If the state of Illinois which gathered something like 2000 pages of info in discoveries with 3ABN plus 3 days of testimony in court plus hours of depositions from 3ABN employees including Linda, could find nothing wrong with how our administration of 3ABN including finances, how possibly could some one like Galon who has never been privy to one page of documents from 3ABN that I know of, possibly think he knows more than the state of Illinois.

Here's the difference. The State of Illinois had access to all our records. Gailon has access to a few people who worked there who have an ax to grind and have told him twisted stories which are lies. He's either not to bright or gullible, or is out to prove something himself. It could be other reasons, but I do know this, he does not want truth. There are two sides to every story and He has only gathered info from one side. He is upset because we will not give him the info he wants an believes that if he is accusing enough against us that we will take him into confidence with the truth that we have. This will not happen.

Church leaders will soon be looking at both sides of this divorce and each side will have a fair chance to present truth to them. Both sides will have to live by their decision whether we like it or not.

Gailon sees himself involved. He is delusional. He is not involved. We will trust church leaders with the truth not some self proclaimed reporter.

God Bless!

Danny

ps. I need to quit answering questions even like yours for now as church leaders as well as my attorneys have said that anything I put in emails will only be used against me, not for me. I guess I should start listening to them.

---- Original Message -----

From: Bob

To: Danny Shelton

Sent: 11/3/2006 2:34:10 PM

Subject: [Norton AntiSpam] RE: Clarification needed to put rumor to rest

Hi Danny. Thanks so much for your reply.

If Remnant owns the copyright of TCTR, why does it say inside the book, "Copyright 2004, 2005 by Danny Shelton and Shelley J. Quinn"? Why doesn't it say that Remnant holds the copyright?

Ex. II

Next >

An Allempt to **Mend a Broken Metwor**k

SEARCH

An Allempt to **Mend a Broken Network** & Save the Cause of Christ from Reprocesin

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Danny's Apologists Leonard Westphal Litigation, etc. Letters of Support Letters of Criticism News Releases Contact Us

Added on 5/9/2007 Anonymous #2

Added on 5/8/2007 Merger ?'s Lisa M #3 Reactions #3 (Updated)

Added on 5/4/2007 Alfred Smith

Added on 5/3/2007 Lawsuit Filed!!!

Added on 4/27/2007 Mene, Mene, Tekel, Parsin

Added on 4/26/2007 The Corrupt Mary Penny #2 "Not a Victim" SH

Added on 4/25/2007 Resignation (Updated) PJMusic Pastor Doug Constituency

Must Read: Mom in Pain #1

### **Danny Shelton's Book Deals**

< Prev.

#### "Probably Several Hundred Thousand Dollars"

In the early days of the present 3ABN crisis, a former 3ABNer commented on 3ABN president Danny Shelton's book deals and their significance:

----- Original Message -----From: \*\*\*\*\*

To: G. Arthur Joy Subject: RE: MAP

Date: Tue, 19 Sep 2006 17:02:39 -0700

Hello Gailon,

I have wondered about the numbers. When I spoke with Danny about a month or so ago, he insisted that numbers were up by a couple of million. But when I spoke with a board member he indicated that the finances were not doing well, in part relating to a tremendous amount of money 3ABN put into the "Ten Commandments Twice Removed Book" which was distributed by the millions during the spring. I am quite certain that Danny received royalties on this, probably to the tune of several hundred thousand dollars, although he is refusing to disclose the amount to his own board members. This is a gross conflict of interest and also an improper personal inurement that could cause the ministry to lose its tax exempt status if it came to light. ...

#### Danny Appears to Confirm the Problem

One concerned individual, after <u>hearing</u> that Danny was not disclosing these profits in order to avoid having to share them with his ex-wife in their marital property settlement, <u>wrote</u> to him directly. Danny <u>made it quite clear</u> that he was indeed keeping these profits a secret during the marital property distribution proceedings. But why would he do that, unless he really had made a hefty profit?

#### The July 13, 2006, Financial Affidavit

The accounting of 3ABN appears to be off limits to nearly everyone. That is unfortunate, for it makes it extremely difficult to demonstrate that various allegations of financial improprieties are simply untrue. Yet the <u>Financial Affidavit</u> is one piece of financial information that is fairly accessible, having been filed at the Franklin County Circuit Court in July 2006. What follows are questions raised by that affidavit.

#### Not Much Money in the Bank?

Danny lists only two bank accounts in the <u>affidavit</u>, one containing \$1,500 and the other containing \$1,000. Since around 4.5 million copies of his book, *Ten Commandments Twice Removed*, were distributed in the spring of 2006, and since <u>Danny's personal responses</u> suggest that he did make a lot of money on those sales, why does he list only \$2,500 in those two bank accounts?

#### On the Other Hand ...

The amount declared in the affidavit for charitable contributions, \$500, suggests that there couldn't have been any royalty payments at all. The declared gross monthly income is \$5,991, and the charitable contributions are but 8.35% of this total.

After subtracting the taxes that got withheld, but before figuring in what the tax refund might be, the declared net monthly income is \$4,323. Thus the charitable contributions would amount to 11.57% of this figure. Given the Seventh-day Adventist teaching on tithes and offerings, it seems impossible that \$500 in contributions could represent tithe and offerings on both Danny's salary from 3ABN and hundreds of thousands of dollars of alleged profits from book deals.

The declared gross monthly income figure of \$5,991 should be about right, since that would amount to \$71,892 for the year, which is comparable to the annual salary of \$70,944 reported for Danny on 3ABN's 2005 Form 990. (See Statement 9 on page 4 of the "Supplemental Information" attached to the Form 990.)

#### **3ABN Area: Low Housing Costs**

Since we are talking about the <u>financial affidavit</u>, we'll add this one item that doesn't pertain to royalties. Based on the <u>affidavit</u>, it would appear that right around 3ABN is an excellent place to find low-cost housing. Consider that Danny has declared that his residence is worth only \$275,000. Just how much can one get for that sum? Our understanding is that his home has the following features:

- 4 bedrooms.
- 4 full baths.
- 1 half bath.
- 5000+ sq. ft.
- 2-car garage.
- Wrap-around porch.
- 181/2 acres.
- Large pond.
- Large horse barn.
- Paved driveway.
- Swimming pool.

For comparison, consider the higher-priced area of West Frankfort, not very far away at all. (Actually, it's so close that Danny's mailing address is West Frankfort too.) There we have a home being offered for sale in March 2007 for \$204,300, a listing with an MLS ID of 257978. Located at 18297 Lone Oak Terrace in the Forrest Ridge subdivision, you just can't get as much for your money as you can next to 3ABN:

#### Description

Wooded-Cul-De-Sac-Over an Acre Beautiful wooded lot in a country subdivision is the location for this lovely, well maintained home featuring a great room well arranged to entertain a large group or a cozy family evening, large arched windows, crown molding, well designed kitchen with all appliances, dining room, master bedroom suite, with jet tub and separate shower in master bath.

#### **Features**

3 beds 2 baths 2358 Sq. Ft. 1.18 Acres

#### Lot Features

Lot Dimensions (203x210x235x28) Lot Topography (Wooded-Gently Rolling) Road Type (County) Sewer Utilities (Aerator) View (Wooded) Water Utilities (City)

#### **Building Features**

Danny Shelton's Book Deals

Cooling System (Central)
First Floor Sq Ft (2,358)
Gross Living Area Sq Ft (2,358)
Heating System (Geo Thermal Electric)

#### Interior Features

Bedroom 2 Dim (12x11.5) Bedroom 3 Dim (12.5x112) Dining Room Dim (12.5x12) Great Room Dim (35x19.5) Kitchen Dim (11.4x14.2)

#### **Appliances**

Dishwasher Disposal Microwave Range/Oven Refrigerator

#### **Exterior Features**

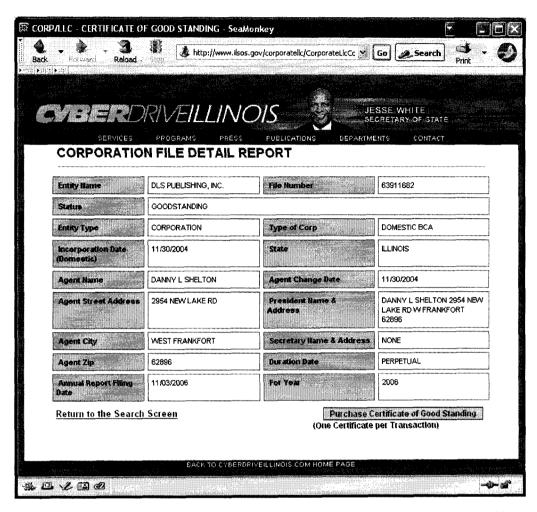
Parking (2 car attached)

(Found on DonnaPrattHomes.com on March 21, 2007)

#### On Second Thought ...

On second thought, is it at all possible that this <u>financial affidavit</u> does not reflect reality, that Danny's house is worth much more than \$275,000, that he does have a lot more than \$2,500 in two bank accounts, that he is trying to hide his book deal profits and his assets lest he have to fork over more to the lady he divorced and called an adulteress when he had no proof to that effect? Then that would help make more sense out of comments by folks who live around Thompsonville and West Frankfort who think Danny is quite wealthy, perhaps even a millionaire.

And should DLS Publishing, Inc., Danny Lee Shelton's publishing company, be listed somewhere on the affidavit? Or is it not considered an asset?



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Next>

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ન્દરાદર્શિક આ લેક્સા રે તહીંસાતાહાર લ્સ્કેરિયા તૈક્સમ ોકિક મિકિક માં વેદારેલાઇક & પ્રેક્ષિત છે જારતપુરાઇ પ્રેક્સ <sup>છ</sup>

Did Remnant's Dwight Hall Conspire with Danny Shelton to Hide Hu...

Ex. JJ

1 of 10



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Home Page Site Map Tommy Shelton Danny Shelton ASI Smokescreen Abuse of Power Ethical Allegations Financial Allegations **Book Deals** Emails

# Did Remnant's Dwight Hall Conspire with Danny Shelton to Hide Hundreds of Thousands in Royalties from the 3ABN Board?

Remnant Reports Payments; 3ABN and Danny Shelton Do Not

< Prev.

Next:

We'll first lay out the story as we have gotten it from various sources, and then analyze Remnant Publications' Form 990's, which appear to confirm many of the details.

#### An Early Tip: "Danny Is Hiding His Royalties from the 3ABN Board"

A former 3ABNer wrote on September 19, 2006:

Form 990's, etc. Real Estate Cheating the IRS? Jet Costs Send Your Tithe Selling K36FJ Selling K58DL

Financial Aff.

Quinn Clip

**Dwight Hall** See Quinn Clip

Correspondence Untruths Alleged Illegal Activities Mene, Mene, Tekel, Parsin

Danny's Apologists Leonard Westphal 3ABN Board Litigation, etc Letters of Support Letters of Criticism News Releases Sign Up! Contact Us

 Original Message —--From: \*\*\*\*\*

To: G. Arthur Joy Subject: RE: MAP

Date: Tue, 19 Sep 2006 17:02:39 -0700

Hello Gailon.

I have wondered about the numbers. When I spoke with Danny about a month or so ago, he insisted that numbers were up by a couple of million. But when I spoke with a board member he indicated that the finances were not doing well, in part relating to a tremendous amount of money 3ABN put into the "Ten Commandments Twice Removed Book" which was distributed by the millions during the spring. I am quite certain that Danny received royalties on this, probably to the tune of several hundred thousand dollars, although he is refusing to disclose the amount to his own board members. This is a gross conflict of interest and also an improper personal inurement that could cause the ministry to lose its tax exempt status if it came to light. ...

Added 5/23/2008 Initial Tax Case Public Record

Added 4/10/2008 Tax Case Lost Copyright Trouble

Added 3/29/2008 Gilley Winning Staff

> Added 3/7/2008 Terminated

Added 2/10/2008 **Objections Heard** 

Added 1/25/2008 **Church Vote** 

Must Read: Mom in Pain #1 Mene Mene Tekel, Parsin The Actual Lawsui **IRS Criminal** Investigation

#### **Newer Sources Confirm Tip, Dwight Hall Implicated**

According to various sources, Danny Shelton asked Dwight Hall, president of Remnant Publications of Coldwater, Michigan, to hide his royalties for the Ten Commandments Twice Removed book so that the 3ABN Board would not know how much Danny was getting and so that Linda wouldn't get any. These sources, including an administrator in an independent ministry, claim that Dwight Hall agreed to hide Danny's royalties, and that at some point in 2007, almost \$300,000 sat in a secret account in a Coldwater, Michigan, bank, which Danny could access via an ATM machine.

What was the timeline? From what we can piece together from our sources:

- · Danny reportedly first asked Dwight to hide his royalties in June 2006.
- At that point Dwight allegedly stopped running his typical quarterly royalty report on Danny's book.
- A sizable amount of royalties had allegedly already been calculated prior to that point, but Dwight held on to it at Remnant.
- · Sources claim that at year's end that same amount still sat on Remnant's books, and that by some point in 2007 that fund had grown to nearly \$300,000.

Now since Remnant Publications' 2006 Form 990 reports an increase in royalty payments in 2006 of more than \$480,000 over 2004, Remnant must have run the royalty reports at some point and calculated what Danny had earned for royalties in 2006.

#### **Danny Hides His Royalties from the Court**

On July 13, 2006, Danny Shelton filed a timancial affidavit with the Circuit Court of the Second Judicial Court which appears to contain false information. For example, he claimed that he owed 3ABN Board member Merlin Fjarli a balance of \$200,000 on a mortgage loan with a required payment of "ann. interest." Yet Franklin County Courthouse records in the spring of 2007 indicate that the mortgage loan was in the name of the Fjarli Foundation, not Merlin Fjarli. Also, the Fjarli Foundation's 2005 Form 990 documents that the balance as of December 31, 2005, was down to \$150,000, not \$200,000, and the loan was interest-free that year, since no interest was reported on Line 4, raising questions as to the claim of "ann. interest." Lastly, the Fjarli Foundation's 2006 Form 990 documents that

the loan was paid in full sometime in 2006, so the balance may have been less than \$150,000 in July.

As far as his income goes, Danny reported in his aftidavit an expected income of but \$5,991 per month for the entire year of 2006 (\$71,892 for the year). Since 3ABN's 2006 Form 990 reports Danny's salary from 3ABN as being \$72,802 for 2006, Danny in essence was claiming that in 2006 he wasn't going to earn a single cent in royalties from Remnant or income from DLS Publishing (his personal, for-profit corporation) for the entire year, even though he already knew that he had earned substantial royalties from Remnant.

#### Danny's Lawyers Declare Such To Be a Crime

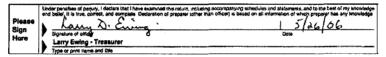
How serious are these discrepancies? As Danny's personal lawyers John Pucci and Lizette Richards put it, lawyers that represent both Danny and 3ABN in the lawsuit over Save3ABN.com:

In connection with the Financial Affidavit, Joy authored a "Comments" section in which he raises a number of questions, ultimately concluding Plaintiff Shelton was untruthful in the Affidavit. See Attachment 3. Since the Affidavit was filed under the pains and penalties of perjury, Joy is, in essence, accusing Shelton of a crime.

While we have serious misgivings about some of the conclusions and tactics of Danny's lawyers, and they do make serious blunders from time to time, we feel that they very well may be correct this time around in suggesting that if Danny provided false information in his financial affidavit regarding the royalties he earned in 2006, he may have committed a crime.

#### CFO Larry Ewing Claims Danny Received No Income from Related Organizations in 2005

3ABN's 2005 Form 990 was signed by 3ABN CFO Larry Ewing:



He answered Line 75c in the following way:

c Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensate employees listed in Schedule A, Part II, or highest compensated professional and other independent contractors listed in Schedule A, Part III-A or III-B, receive compensation from any other organizations, whethe tax exempts or taxable, that are related to this organization through common supervision or common control Note. Related organizations include section 509(a)(3) supporting organizations.

So what exactly does that mean? Consider the instructions for Line 75c:

#### Line 75c. Compensation From Related Organizations

Answer "Yes" to this question if any officer, director, trustee, key employee, or highest compensated employees, or highest compensated professional and non-professional independent contractors received aggregate compensation amounts of \$50,000 or more from your organization and all related organizations (as defined below). ...

Organizations answering "Yes" must attach a schedule that lists, for each officer, director, trustee, key employee, highest compensated employees, or highest compensated professional and non-professional independent contractors, a description of the relationship between the organization and the other organization, receiving such compensation, the name and EIN of each related organization that provided the compensation and the amount each provided. Use the same format as required by columns (C) through (E) of Part V-A.

- ... For purposes of reporting on the Form 990, related organizations are tax-exempt or taxable entities with a close connection. A close connection that binds related organizations may include:
  - · Common persons exercising substantial influence over all of the organizations.

("2005 Instructions for Form 990 and Form 990-EZ," p. 28.)

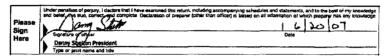
Danny's compensation from 3ABN in 2005 exceeded the \$50,0000 threshold referred to above, since it is listed in the 2005 Form 990 a amounting to \$70,944. Now if Danny Shelton being founder, director, and president of 3ABN as well as president of DLS Publishing makes him a common person "exercising substantial influence over" both organizations, we could be left with the following possibilities:

- · Larry Ewing knew or should have known that Danny was getting income from DLS Publishing, but chose to answer "No" anyway; and/or
- · Danny hid his DLS Publishing income from Larry Ewing so that Larry didn't know anything about it, even though 3ABN

purchased \$44,724.38 worth of product from DLS in 2004, according to Note 14 of 3ABN's 2004 financial statement; and/or • In 2005 3ABN funnelled all payments to Danny through Remnant Publications instead of through DLS Publishing in order to avoid answering "Yes" on Line 75c.

#### 3ABN's 2006 Form 990 Does Not Disclose Figures

3ABN's 2006 Form 990 was signed by then-president Danny Shelton. Why didn't Larry Ewing sign it? We won't know until he is deposed, for he won't answer questions till then

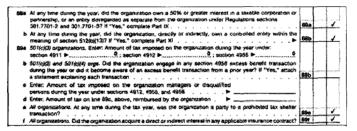


Search the entire Form 990, and you will not find any figures given for:

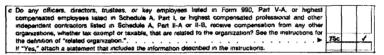
- The substantial royalties Danny earned from his Ten Commandments book due to his position at 3ABN.
- The value of any free advertising his Ten Commandments book was given by 3ABN, which resulted in his earning substantial
- The value of any free order-taking services that facilitated his earning substantial royalties, when people would call 3ABN to orde the book.

Including figures for the above would raise concerns among the stockholders in the pew, who would hesitate to donate to a ministry if they think it is lining the pockets of its president.

Line 89b was left blank. Why?



Danny answered Line 75c in the following way:



The above, if truthful, suggests that DLS Publishing did not make one single cent during the entire year of 2006. (See page 35 of "200t Instructions for Form 990 and Form 990-EZ.")

#### Ten Commandments Book Debacle Hits 3ABN Hard

According to sources, the Ten Commandments book campaign was a splendid idea that brought dire results to 3ABN because of apparent greed. Here's the history as we have been able to put it together:

- 500,000 books were printed by Pacific Press at a cost of less than 26¢ a book, and were quickly sold.
- Rather than contact Pacific Press again, with whom 3ABN had a partnership, Danny asked Dwight Hall to print 300,000 more copies at a cost of 67¢ a book, with Dwight agreeing to continue paying Danny 10% in royalties.
- Those being quickly sold, Danny got Dwight to do another 500,000 copies.
- · After those were sold, Dwight started farming out the printing, getting presses in Grand Rapids (which charged the most of any of them because of a shortage of the particular paper needed: 29¢ per book), the Review and Herald, and elsewhere to help out, never going back to Pacific Press.
- Before it was over, the 2006 campaign totalled 4.8 million books: 500,000 from Pacific Press and 4.3 million through Remnant Publications, 900,000 of which were in Spanish.

Now remember that 3ABN's 2006 Form 990 shows a deficit for the year of almost \$3 million. And that is about how much Remnant billed 3ABN for the 4.3 million books and shipping they were responsible for.

What if Danny had gotten Pacific Press to do the 4.3 million books for less than 26¢ instead of Remnant for 67¢? At a savings of 41¢ per book, 3ABN could have saved \$1,763,000 and ended the year with a much lower deficit. But there's more.

#### **Paying With 3ABN Trust Department Funds**

Sources claim that 3ABN managed to pay Remnant for the first 1.2 million copies, and then stopped. Dwight subsequently pressed Danny to do something about it, and so Dwight and Danny contacted the 3ABN Board. According to sources, the 3ABN Board agreed to pay Remnant by advancing money from 3ABN Trust Department funds. This could explain how 3ABN sustained a loss of \$3 million, Dwight Hall got paid his \$3 million, and Danny earned his windfall royalties from Remnant.

But the 3ABN Trust Department funds that paid Dwight and ultimately Danny have to get paid back somehow, for the Trust Department has payment obligations it has to make to its clients. Thus K36FJ is being sold for \$400,000 cash up front, and on Octobe 2, 2007, Jim Gilley agreed to sell K58DL in Yakima, Washington, for an additional \$450,000.

Some may remember that those who ordered the free Ten Commandments Twice Removed book during the 2006 campaign only had to pay 25¢ a book for shipping. This should have raised \$1,075,000 toward the roughly \$3,000,000 bill from Remnant. In reality, that sum could have paid for the entire cost of printing if Pacific Press had done the entire job.

#### **Shelley Quinn Says Nearly 7 Million Copies Distributed**

Out of the hundreds of thousands of dollars Danny Shelton has already allegedly earned in royalties from the Ten Commandments Twice Removed book, how much has co-author Shelley Quinn received from Danny? While we do not know how much, if any, he has shared with Shelley, we do know that she had the following to say on the air by early October 2007:

"Nearly 7 million copies of the English and Spanish translations have already been distributed in less than two years. And the book has also been translated into 7 languages, including French, Tamil, Russian, Afrikaans, and Portuguese. There's really no way for us to track the total number of books distributed in these other languages, but we do know that tens of thousands have been shipped."

Thus, there have been a whole lot more than 4.8 million copies sold. What do Danny's royalty earnings amount to at this point? Whether new 3ABN Board member Larry Romrell would know we cannot say, though sources claim he did help cover 3ABN's unpaid Ten Commandment invoices this year by sending a substantial, six-figure donation to Remnant Publications. Yet we do wonder why he sent his checks directly to Remnant rather than to 3ABN.

To watch the entire video clip of Shelley's Ten Commandments Twice Removed commercial, click on the link you prefer below.

While it is exciting to hear Shelley describe reports from anonymous writers regarding how they are switching their day of worship from Sunday to the Bible Sabbath, we think it better to be able to verify that such alleged reports are indeed genuine before justifying this enriching of Danny Shelton at the expense of the financial health of 3ABN.

Quality	View Now (Download Speed)	Download to Disk (File Size)
Better	<u>141K</u>	<u>3.1M</u>
Good	<u>102K</u>	<u>2.3M</u>
So-So	<u>24K</u>	<u>599K</u>

#### Data from Remnant Publications' Form 990's

#### Donations, Sales, Printing, Shipping, and Royalties

For the table below, we have pulled some of the data from the revenue and expense sections of Remnant's Form 990's for 1999 through 2006. We have added two columns at the end that calculate the percentage of sales that the royalties amount to.

		R	evenue (Par	t I)		Expenses (Part II)						
	Donations	Sales o	f Inventory	(Ln 10)	Sales of	Postage	Printing &	(	Other (Ln 4	<b>13</b> )	[Royalties	
Year	& Grants (Ln 1)	Gross Sales	Cost of Goods	Gross Profit	Literature (Ln 2)	& Shipping (Ln 35)	Publications	Freight	Print Supplies	Royalties	As % of Sales]	Royalty %]
1999	\$147,044	\$461,470	(\$170.414)	\$291,056				\$39,333				
2000	\$285,875				\$721,476			\$56,356	\$287,172	\$6,542	0.91%	-
2001	\$111,752				\$570,894			\$58,689	\$135,015	\$17,652	3.09%	
2002	\$184,841			\$0	\$743,348	\$63,265	\$216,148			\$12,438	1.67%	1.76%
2003	\$328,388			\$0	\$888,844	\$77,539	\$262,297			\$16,226	1.83%	
2004	\$194,944			\$0	\$2,009,825	\$152,734	\$592,153			\$26,178	1.30%	
2005	\$451,004	\$0	\$0	\$0	\$1,228,662	\$112,769	\$445,558	-		\$116,556	9.49%	
2006	\$265,682	\$0	\$0	\$0	\$4,316,011	\$394,640	\$1,680,814		***************************************	\$508,767	11.79%	10.64%

Those who wonder why Remnant Publications reported to the IRS that they had \$0 in sales of inventory for each year after 1999 should direct such questions to Remnant.

Danny incorporated DLS Publishing on November 30, 2004, just in time to make sure that DLS Publishing published his new book Antichrist Agenda rather than D & L Publishing. While DLS did the publishing, Remnant did the printing. The 2006 book Ten Commandments Twice Removed is a smaller version of Antichrist Agenda.

Remnant's payment of royalties increased greatly after the incorporation of DLS Publishing and the printing of Antichrist Agenda. Adding the amounts that the royalties paid out in 2005 and 2006 exceeded what was paid out in 2004 gives us a figure of \$90,378 (2005) + \$482,589 (2006) = \$572,967 (total increase). How much of this \$572,967 went to Danny Lee Shelton? Sources tell us that what Remnant pays out to other authors in royalties just doesn't amount to much.

Note 14 of 3ABN's 2005 financial statement claims that 3ABN bought \$82,712.43 worth of books "authored by a member of management" "from the publisher," and that "royalties are paid by the publisher to the author," Perhaps coincidentally, Remnant's increase in royalty expenses in 2005 over 2004 amounted to \$90,378, a figure rather close to \$82,713.43.

If we subtract the printing costs of 2005 from those of 2006 in order to get the approximate cost of printing all the Ten Commandments Twice Removed books in 2006, and then divide that result by 4.3 million copies, we end up with a cost of 28.7¢ a book.

If we subtract the postage and shipping costs of 2005 from those of 2006 in order to get the approximate cost of shipping the Ten Commandments Twice Removed books in 2006, and then divide that result by 4.3 million copies, we end up with a cost of 6.6¢ a bool

Should Remnant Publications consider returning to 3ABN however much of the 25¢ per book shipping charge that went beyond actual shipping costs, whatever those actual costs were? If they did, perhaps 3ABN wouldn't have to sell as many TV stations.

#### **Occupancy and Travel**

The purpose of the legal requirement of making these Form 990's available to the public is that it helps to make charitable organization more accountable for how they use the funds that are donated to them. For example, consider two other categories of expenses, with "Utilities" from 1999 to 2001 probably actually a part of "Occupancy":

***************************************		*****************			
	Expe	nses (Par	t II)		
Year		Other			
1 Cai	Occupancy	(Ln 43)	Travel		
		Utilities			
1999	\$400	\$9,931	\$5,925		
2000		\$26,119	\$6,199		
 2001		\$23,303	\$15,440		
2002	\$72,792		\$17,460		
2003	\$74,879		\$27,521		
2004	\$60,000		\$61,462		
2005	\$96,500		\$103,547		
2006	\$120,000		\$148,964		

Obviously, occupancy expenses increased dramatically after 2001, travel increased dramatically after 2003, and 2006's expenses were 200% or more that of 2004 for both these categories. What happened?

#### Occupancy

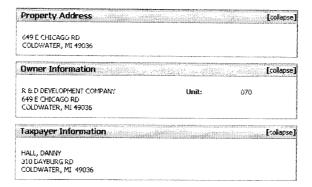
"Occupancy" can include whatever it costs to occupy the building your charity resides in:

#### Line 36. Occupancy

Enter the total amount paid or incurred for the use of office space or other facilities, heat, light, power, and other utilities (other than telephone expenses reported on line 34), outside janitorial services, mortgage interest, property insurance, real estate taxes, and similar expenses.

("2006 Instructions for Form 990")

Remnant Publications is located at 649 East Chicago Road in Coldwater, Michigan, in a building owned by R & D Development, according to Branch County, Michigan, records:



Notice how R & D Development is also located at 649 East Chicago Road, Remnant's own address, according to the "Owner Information" above. Notice also how the taxpayer is Danny Hall at 310 Dayburg Road. 310 Dayburg Road happens to be another address that R & D Development uses, according to Branch County records:

Owner Information		[collapse
R & D DEVELOPMENT 310 DAYBURG RD	Unit:	030
COLDWATER, MI 49036		

That address is also the same one listed in Part V-A of a number of Remnant's Form 990's as being the address of Daniel Hall, Remnant's vice-president, secretary, and treasurer.

			mpensated.) (See the inst	
(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0)	(D) Contributions to employee banefit plans & deferred compensation plans	(E) Expense account and other allowances
Name Dwight Half	Title President			
Co Coldwater ST MI DP 49036	HKAWAK 2	22,789	0	
Name Daniel Hall Sy 310 Dayburg Rd	The VP/Sec/Treas			
cily Coldwater st MI ay 49036	HeMIK 2	22,789	0	
Name Rudy W. Hall \$4 398 Rugged Mount	Too Director			
Gir Cullowhee ST NC 2# 26723	HAMK 2	_0	0	
Name C. Danvin Hall at 308 Revours Rd	Time Director			1
City Coldwaler 51 Mi ze 49035	HOME 2		0	
- Merre	180			
City SY 219	HOME			i

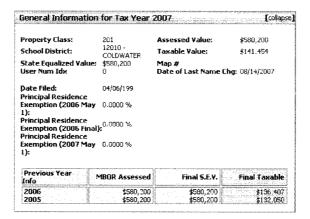
Thus, if Daniel Hall could speak with the powers that be at R & D Development, one of which is likely himself, perhaps whatever charges Remnant is incurring from R & D could revert back to the levels of prior years.

You may notice that all the above directors and officers have Hall for a last name. In light of that fact consider the questions immediately following the list of directors in Part V-A as answered in 2005:

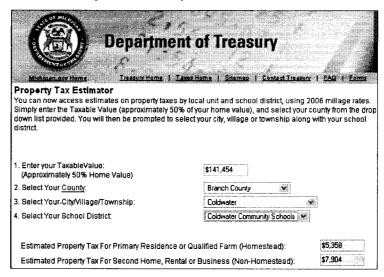
Form 990 (2005)	Remnant Publications, inc.	38-2810502		Page (
Part V-A	Current Officers, Directors, Trustees, and Key Emplo	yees (continued)	Yes	No.
75 a Enterth meeting	e total number of officers, directors, and trustees permitted to vo		Γ	
empley:	officers, directors, trustees, or key employees listed in Form 99 see listed in Scheduls A, Part I, or highest componensed profess ions listed in Scheduls A, Part II-A or II-B, related to each other it ships? If "Yes," sitech a sistement that identifies the individuals.	lonal and other independent brough family or business		l <sub>x</sub>
employs contract tax exer	officers, directors, trustess, or key employees listed in Form 990 hes listed in Schedule A, Part 1, or highest compensated professions listed in Schedulo A, Part 8-A or II-8, receive componishing for catable, that are related to this organization through commissed or the schedulo A. Part 8-A or extending organization charged section 500(43) supporting organization include organizations include section 500(43) supporting organizations.	formal and other independent from any other organizations, whether non supervision or common control? . 75c	<u>.</u>	×
organiza	attach a statement that identifies the individuals, explains the re ation and the other organization(s), and describes the compenso g amounts paid to each individual by each related organization.		ľ.	
d Does th	e organization have a written conflict of interest policy?	754	l'x	1

Line 75b regarding whether Dwight Hall, Dan Hall, Rudy Hall, or Darwin Hall are related by family or business ties is answered "No" above, a rather peculiar error. However, it is correctly answered "Yes" in 2006. Yet the required statement explaining what exactly those family and business relationships are is missing from the copy of the Form 990 we received.

Out of the \$120,000 Remnant paid for Occupancy costs, how much of that went for property taxes? Not a whole lot. Notice the taxable value listed below:



Now plug the \$141,454 taxable value figure above into Michigan's property tax estimator, and you end up with an estimate of \$7,904 c tax for the year 2007 for the entire building, if it resides in the city of Coldwater.



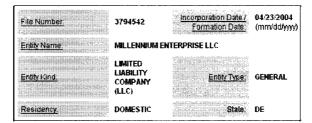
But then again, if Remnant Publications is a 501(c)3 organization, and if it owned the building instead of R & D Development, it migl not have to pay any property tax at all.

#### Travel

Other businesses that find their home at 649 East Chicago Road in Coldwater include A Better Way of Life Fitness & Nutrition Center with Dwight Hall as owner. And then there is Millennium Enterprise, an aircraft renovation company whose website includes contact information for Dwight Hall. Millennium Enterprise incorporated in Michigan on September 22, 2004, as a foreign limited liability company from Delaware, after incorporating in Delaware the previous April 23.



Daniel Hall at 310 Dayburg Road thus shows up again in the record above.



2004, the year that Millennium Enterprise incorporated, was the same year that travel expenses began climbing dramatically.

Millennium Enterprise advertises that it has renovated three planes, of which it still owns two. Are these planes used for Remnant-related business? Flight records, though incomplete, indicate that these planes were used to make a round trip from Coldwater to Marion, Illinois, and Denver, Colorado, on June 20-21, 2007, a trip from Marion, Illinois, to Coldwater on July 25, 2007, and roun trips from Coldwater to Marion, Illinois, on September 20 and 28-29. Since Marion is just down the road from 3ABN, there is a chanc that these planes are used for Remnant-related business ventures with 3ABN, and if so, charges to Remnant for their use may be part of the cause of Remnant's 2006 travel expenses jumping 441% from 2003 to 2006.

So what exactly would be a possible problem with Millennium Enterprise, as well as with the numbers for "Occupancy"? As the excert from the 2005 Form 990 above indicates, Dwight and Dan Hall reported salaries that year from Remnant of \$22,789, in exchange for "2 hours of work a week. Is it possible that these amounts are not their total compensation for their work at Remnant, and that they are supplementing their income with payments from Remnant to other companies they own, such as R & D Development, Millennium Enterprise, or others?

#### **Dwight Hall Concerned**

Sources indicate that Remnant Publications is presently in lock-down mode. Dwight Hall's office is now constantly locked, and he is reviewing all emails being sent out by employees. Anyone who says anything about him in emails will get fired, and there has already been at least one casualty from this new policy, according to reports.

What might prompt such concern? One possibility is suggested by what a reporter wrote Save3ABN.com toward the end of September, asking us for assistance in verifying a tip:

Original Message From: \*\*\*\*\* To: AUReporter Subject: IRS Date: Wed. 26 Sep 2007

Have followed this site, as of late. ... We have been asked to investigate whether or not the IRS has taken records from 3ABN, even now with Mr. Shelton ill. Hoping for any info you might have on financial investigation. ... Just looking to see if this tip is legit. ...

To date we still can't confirm the above story. However, a former 3ABNer did tell us about two weeks prior to the above inquiry that the IRS had contacted him/her, and that he/she had passed on the contact info for that IRS agent to 3ABN board chairman Walt Thompson perhaps three weeks before the above inquiry, and that Dr. Thompson was going to contact the agent.

It was presumably after Walt Thompson received this notice from the former 3ABNer that Danny Shelton on the air on September 6 declared that there was no truth in the report that the IRS was secretly investigating him. He emphatically added that people who say otherwise are enemies of the gospel.

#### **Remnant-Related Pictures**

Here is the front of R & D Developments's building that provides a home for Remnant Publications and Better Way of Life Fitness Center:

Ex. KK

STATE OF ILLINOIS

-[Space Above This Line for Recording Data]-

#### MORTGAGE

MAXIMUM LIEN. At no time shall the principal amount of Indebtedness secured by the Mortgage, not including sums advanced to protect the security of the Mortgage, exceed \$200,000.00.

THIS MORTGAGE dated August 1, 2005, is made and executed between DANNY L. SHELTON, whose address is 2954 New Lake Road, West Frankfort, IL 62896 (referred to below as "Grantor") and THE FJARLI FOUNDATION, whose 670 Mason Way, Medford OR 97501 address is ireferred to below

GRART OF MORTGAGE. For valuable consideration, Grantor mortgages, warrants, and conveys to Lender all of Grantor's right, title and interest in and to the following described real property, together with all existing or subsequently erected or affixed buildings, improvements and fixtures; all easements, rights of way, and appurtenances; all water, water rights, watercourses and ditch rights (including stock in utilities with ditch or irrigation rights); and all other rights, royalties, and profits relating to the real property, including without limitation all minerals, oil, gas, geothermal and similar matters, the ("Real Property") located in Franklin County, State of Illinois:

A PART OF THE NORTHWEST ONE-FOURTH (NW ¼) OF THE NORTHEAST QUARTER (NE ¼) OF SECTION 20, TOWNSHIP 7 SOUTH, RANGE 4 EAST OF THE THIRD PRINCIPAL MERIDIAN; MORE PARTICULARLY DESCRIBED AS BEGINNING AT AN IRON PIN MARKING THE NORTHWEST CORNER OF THE SAID NORTHWEST ONE-FOURTH (NW ¼) OF THE NORTHEAST QUARTER (NE ¼); THENCE RUNNING SOUTH ALONG THE WEST LINE THEREOF A DISTANCE OF 593.32 FEET TO A POINT; THENCE RUNNING EAST ALONG A LINE PARALLEL TO THE NORTH LINE OF THE SAID QUARTER-QUARTER A DISTANCE OF 1329.86 FEET TO THE POINT LOCATED ON THE EAST LINE OF THE SAID QUARTER-QUARTER; THENCE RUNNING NORTH ALONG THE SAID EAST LINE A DISTANCE OF 593.32 FEET TO AN IRON PIN MARKING THE NORTHEAST CORNER OF THE SAID QUARTER-QUARTER. THENCE MARKING THE NORTHEAST CORNER OF THE SAID QUARTER-QUARTER; THENCE RUNNING WEST ALONG THE SAID NORTH LINE A DISTANCE OF 1330.12 FEET TO THE POINT OF BEGINNING; ALL BEING SITUATED IN FRANKLIN COUNTY, ILLINOIS, EXCEPTING THE COAL, OIL, GAS AND OTHER MINERALS UNDERLYING THE SAME AND ALL RIGHTS AND EASEMENTS IN FAVOR OF THE OWNER.

Ex. LL

Department of the Treasury

## **Return of Private Foundation** or Section 4947(a)(1) Nonexempt Charltable Trust

Treated as a Private Foundation

OMB No 1545-0052 2004

inten	al Rev	enue Servi	Note: The organization may	De able to t	ise a copy or uns recuir	to sausiy state repo	nung 184	unements.	
For calendar year 2004, or tax year beginning , and ending									
G	Che	ck all t	nat apply:	Final	return 🔲 An	nended return		Address change	Name change
U	Use the		Name of organization				A Em	ployer identification num	ber
	lak		I MAKET COMBATION			<u> </u>	6466		
		wise,	Number and street (or P.O. box number if mail is	not delivere	ed to street address)	Room/suite	B Tel	ephone number (see page	10 of the instructions)
	pri or ty		670 MASON				541/7	79-2233	
s	-	pecific	City or town, state, and ZIP code				C If ex	kemption application is per	ding, check here
			MEDFORD	OR		97501	1	oreign organizations, chec	
			of organization: X Section 501(c)(3	) exempt	private foundation	on	1	oreign organizations meet	-
Ë	Se	ction 49	947(a)(1) nonexempt charitable trust	Othe	r taxable private	foundation	[ 4	heck here and attach com	putation >
ī	Fai	r marke	t value of all assets at end J Accoun	ting meti	hod: X Cast	Accrual		rivate foundation status wa ler section 507(b)(1)(A), ch	
•				er (specif			•	e foundation is in a 60-mo	
		16)				s.)		ler section 507(b)(1)(B), ch	
P	irt I	Anal	ysis of Revenue and Expenses (The to	otal of	(a) Davisana and		<u> </u>		(d) Disbursements
_		•	its in columns (b), (c), and (d) may not necessarily		(a) Revenue and expenses per	(b) Net investn	nent	(c) Adjusted net	for charitable
			nounts in column (a) (see page 11 of the instruction		books	income	- 1	income	purposes (cash basis only)
	1	Contril	outions, gifts, grants, etc., received (attach schedule)		0				(Cash Dasis Only)
	2		if the foundation is not required to attach Sch	1. B					
	3		est on savings and temporary cash investme	_	0		2,885	2,885	
	4		ends and interest from securities	}	0		-,000		
	5		s rents		0				
	1	b Net r	ental income or (loss)	0					
9	6	a Net g	ain or (loss) from sale of assets not on line	10	0				
Revenue			sales price for all assets on line 6a	0					
å	7	Capit	al gain net income (from Part IV, line 2) .			i	0		in the state of the
	8	Net s	hort-term capital gain					0	
	9	Incor	me modifications						
	10	a Gross	sales less returns and allowances	0					
		<b>b</b> Less	: Cost of goods sold	0				<u>ئارىق ئارىكى دائىي ئ</u>	4
			s profit or (loss) (attach schedule)		0				
	11		r income (attach schedule)		0		0	0	
_	12		I. Add lines 1 through 11		0		2,885	2,885	
	13		pensation of officers, directors, trustees, etc			<del></del>			
9	14		r employee salaries and wages						
Ì	15		sion plans, employee benefits						
- Constraint	} ''	-	ul fees (attach schedule)	∵					
ű	)		r pofession fees at 2/15 (Dedute)	· ·	(	+			
	17		est	· ·		<del>  </del>			
n]	118	Taxes	(attach schedule) (see page 14 of the instructions)						
3	19	Dep	recipie (attach someoule attach lepteton .	`.`	(	<del></del>	0	0	
3	= 1	Occ	upancy			<u> </u>			الرسية المالية المالية
7	ť   21	Trav	el, conferences and rectings	🗀					
	22	2 Print	ing and publications	· ·  _					
ב ב	2:		er expenses (attach schedule)	· ·  _	23,38	ļ	0	0	23,381
~ 1	22 24 24 24 24 24 24 24 24 24 24 24 24 2		operating and administrative	ļ	**			ł	
ָבָ בָּ	Ī		enses. Add lines 13 through 23 ,	· ·	23,38		0	0	
¥	2:		tributions, gifts, grants paid	and 25 -	715,06				715,067
	2		l expenses and disbursements. Add lines 24 tract line 26 from line 12:	411U ZJ	738,44	PI	0	0	738,448
ζ_			uscume 20 non me 12. <b>SSS of revenue over expenses and disburse</b> n	nents	-738,44	3			
ָ			investment income (if negative, enter -0-)		-700,741		2,885		
<b>y</b>			usted net income (if negative, enter -0-) .				,	2,885	
-									

For Privacy Act and Paperwork Reduction Act Notice, see the instructions. (HTA)

Form 990-PF (2004)

	90-PF (	Attached sphedules and assemble in the description solution	Beginning of year	6466 End o	Page 2
Part	В	alance Sheets should be for end-of-year amounts only. (See instructions.)	(a) Book Value	(b) Book Value	(c) Fair Market Value
_	1 (	Cash—non-interest-bearing	(0)	(7)	(0) (0)
		Savings and temporary cash investments	1,066,246	113,986	113,986
1			1,000,240	113,300	113,300
Į	3 /	Accounts receivable			
- 1		Less: allowance for doubtful accounts	0	0	
1	4 1	Pleages receivable			
1		ess: allowance for doubtful accounts	0	0	
	5 (	Grants receivable	0		
	(	Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see page			
		15 of the instructions)	0	0	
1		Other notes and loans receivable (attach schedule)  200,000		<u> </u>	
		Less: allowance for doubtful accounts	0	200,000	200,00
Assets	_	Inventories for sale or use	0		
١٧		Prepaid expenses and deferred charges	0		
	10 a	Investments—U.S. and state government obligations (attach schedule)	O	0	
1		Investments—corporate stock (attach schedule)	0	0	
İ		Investments—corporate bonds (attach schedule)	0	0	
		Investments—land, buildings, and equipment: basis			
- {		Less: accumulated depreciation (attach schedule)	0	0	
- 1		Investments—mortgage loans	0		
		investments—other (attach schedule)	0	0	
			0		
Ì		Land, buildings, and equipment: basis	0	0	
- 1		Less: accumulated depreciation (attach schedule)	0		
		Other assets (describe	` <del> </del>		<u> </u>
1		Total assets (to be completed by all filers—see		040.000	
		page 16 of the instructions. Also, see page 1, item I)		313,986	313,98
		Accounts payable and accrued expenses	0		
j		Grants payable	0		
8		Deferred revenue	0		
黑	20	Loans from officers, directors, trustees, and other disqualified persons	0	(	
Labilities	21	Mortgages and other notes payable (attach schedule)	0	(	D)
3	22	Other liabilities (describe ►	0		
_	23	Total liabilities (add lines 17 through 22)	0		0
		Organizations that follow SFAS 117, check here ►X			,
翼		and complete lines 24 through 26 and lines 30 and 31.			
lances	24	Unrestricted	1,066,246	313,98	ô
緩	25	Temporarily restricted			
Net Assets or Fund Ba	26	Permanently restricted			
Ĕ	1	Organizations that do not follow SFAS 117, check here ▶ □			
ī	1	and complete lines 27 through 31.			
6	27	Capital stock, trust principal, or current funds			
\$	28	Paid-in or capital surplus, or land, bldg., and equipment fund			
8	29	Retained earnings, accumulated income, endowment, or other funds			
۲	30	Total net assets or fund balances (see page 17 of the			
وق		instructions)	1,066,246	313,98	6
~	31	Total liabilities and net assets/fund balances (see page 17 of			
	<u> </u>	the instructions)	1,066,246	313,98	6
	rt III	Analysis of Changes in Net Assets or Fund Balances			
1		net assets or fund balances at beginning of year—Part II, column			
		of-year figure reported on prior year's return)			
2	Ente	r amount from Part I, line 27a	· · · · · · · · · ·	2	
3	Othe	r Increases not included in line 2 (Itemize)		3	
	Add	lines 1, 2, and 3	• • • • • • • • •		
5	Decr	eases not included in line 2 (itemize) income taxes I net assets or fund balances at end of year (line 4 minus line 5)—	B4 H6 - 4 - 2		

Ex. MM

Form 990-PF

Department of the Treasury

# Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust

Treated as a Private Foundation

2005

OMB No 1545-0052

Note: The organization may be able to use a copy of this return to satisfy state reporting requirements Internal Revenue Service For calendar year 2005, or tax year beginning , and ending G Check all that apply: Initial return Final return Amended return Address change Name change Employer identification number Use the IRS Name of organization label. FJARLI FOUNDATION 16466 Otherwise, Number and street (or P O. box number if mail is not delivered to street address) Room/suite Telephone number (see page 10 of the instructions) print 541/779-2233 or type. City or town, state, and ZIP code C if exemption application is pending, check here See Specific Instructions. MEDFORD OR D 1. Foreign organizations, check here н Check type of organization: 🔀 Section 501(c)(3) exempt private foundation 2. Foreign organizations meeting the 85% test, check here and attach computation E If private foundation status was terminated J Accounting method: Fair market value of all assets at end X Cash under section 507(b)(1)(A), check here of year (from Part II, col (c), Other (specify) If the foundation is in a 60-month termination 205.533 (Part I, column (d) must be on cash basis.) line 16) ▶\$ under section 507(b)(1)(B), check here Part I Analysis of Revenue and Expenses (The total of (d) Disbursements (a) Revenue and (b) Net investment (c) Adjusted net for chantable amounts in columns (b), (c), and (d) may not necessarily equal expenses per purposes the amounts in column (a) (see page 11 of the instructions)) books Contributions, gifts, grants, etc., received (attach schedule) Check ▶ X if the foundation is not required to attach Sch B Interest on savings and temporary cash investments 395 Dividends and interest from securities 5 a Gross rents 0 b Net rental income or (loss) 6 a Net gain or (loss) from sale of assets not on line 10 b Gross sales price for all assets on line 6a Capital gain net income (from Part IV, line 2) Net short-term capital gain . Income modifications . 10 a Gross sales less returns and allowances b Less Cost of goods sold c Gross profit or (loss) (attach schedule) 0 Other income (attach schedule) 395 395 Total. Add lines 1 through 11 ٥ 13 Compensation of officers, directors, trustees, etc. Expenses 14 Other employee splanes and 15 Pension plans, employee O 0 Administrative 0 c Other professional fees (attach schedule) 17 Taxes (attach schedule) (see 12 La Tre metauctions) 18 Depreciation (attach schedule) and depletion 19 20 Occupancy . . . . Travel, conferences, and meetings and 22 Printing and publications 23 4,848 38,048 Other expenses (attach schedule) 2 Total operating and administrative expenses. 24 38.048 Add lines 13 through 23 4,848 Oper 25 104,000 104,000 Contributions, gifts, grants paid . 0 142,048 26 Total expenses and disbursements. Add lines 24 and 25 108,848 Subtract line 26 from line 12 -108,453 a Excess of revenue over expenses and disbursements b Net Investment income (if negative, enter -0-). c Adjusted net Income (if negative, enter -0-)

For Privacy Act and Paperwork Reduction Act Notice, see the instructions.

Form 990-PF (2005)

orm	990-PF	(2005) FJARLI FOUNDATION	<del></del>	6466	Page
Qar	t 13	Balance Sheets Attached schedules and amounts in the description column	Beginning of year		of year
C.		should be for end-of-year amounts only (See instructions )	(a) Book Value	(b) Book Value	(c) Fair Market Value
-	1	Cash—non-interest-bearing			
- 1	2	Savings and temporary cash investments	113,986	55,533	<u>55,5</u>
- {	3	Accounts receivable ▶0	State and the state of the stat		
		Less: allowance for doubtful accounts ▶0	0	(	<u>)                                    </u>
١	4	Pledges receivable   0	78 7 7	San Park	1
		Less: allowance for doubtful accounts ▶0	0		0
	5	Grants receivable			<u> </u>
	6	Receivables due from officers, directors, trustees, and			
- 1		other disqualified persons (attach schedule) (see page	1		
ı		15 of the instructions)	0	13 - XV - 10 - 21 - 10	0
	7	Other notes and loans receivable (attach schedule) ► 150,000			
S		Less. allowance for doubtful accounts	200,000	150,00	0 150,0
Ď,	8	Inventories for sale or use			<del></del>
Assets	9	Prepaid expenses and deferred charges			
	10 a	Investments—U.S and state government obligations (attach schedule).	0		0
	k	Investments—corporate stock (attach schedule)	0		0
		: Investments—corporate bonds (attach schedule)	0		0
	11	Investments—land, buildings, and equipment: basis			
		Less accumulated depreciation (attach schedule)	0		ol
	12	Investments—mortgage loans			
	13	investments—other (attach schedule)	0		0
	14	Land, buildings, and equipment: basis		(2) インプリー・ディング エロー・ディング (2) インファン	
	Ì	Less: accumulated depreciation (attach schedule) ▶ 0	0		0
	15	Other assets (describe >	0		ol
	16	Total assets (to be completed by all filers—see page 16 of			
		the instructions. Also, see page 1, item I)	313,986	205,53	3 205
	17	Accounts payable and accrued expenses			世界(1)300 (1)35
	18	Grants payable		ļ	THE PARTY OF
Ø	19	Deferred revenue	<del></del>		
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons	0		0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
壹	21	Mortgages and other notes payable (attach schedule)	0		00
逗	22	Other habilities (describe		<del></del>	
	22	Other riadilities (describe	\ <del></del>	<u> </u>	
	23	Total liabilities (add lines 17 through 22)			ol.
	1 ==	Organizations that follow SFAS 117, check here			
m	}	and complete lines 24 through 26 and lines 30 and 31.			
짱	24	Unrestricted	313,986	205,53	13
alances	25	Temporarily restricted	0.0,000	200,00	
	26	Permanently restricted			
岩	20	Organizations that do not follow SFAS 117, check here	<b></b>	<del> </del>	┪゛゜゜
Ę		and complete lines 27 through 31.			
Ē	27	Capital stock, trust principal, or current funds			
δ	27	Paid-in or capital surplus, or land, bldg., and equipment fund		<del> </del>	
ş	28	Retained earnings, accumulated income, endowment, or other funds		<del> </del>	
Net Assets or Fund B	29	Total net assets or fund balances (see page 17 of the		<del> </del>	——"\ _ ` ` ` \ '\*` . *
t A	العوا	instructions)	313,986	205,53	33
2	31	Total liabilities and net assets/fund balances (see page	313,300	, 200,50	<b>~</b>
_	"	17 of the instructions)	313,986	205,5	33
Pa	rt III	Analysis of Changes in Net Assets or Fund Balances		,	<del>50  </del>
1	Tota	I net assets or fund balances at beginning of year—Part II, colun	nn (a) line 30 (must a	agree with	T
•		of-year figure reported on prior year's return)			313
2		er amount from Part I, line 27a			
3					
4		lines 1, 2, and 3			
_	_			1 2	
6	Tota	reases not included in line 2 (itemize)  I net assets or fund balances at end of year (line 4 minus line 5)	-Part II, column (b).	line 30 6	
					Form 990-PF
					rum <b>JJV</b> rff

# Ex. NN

990-PF

# **Return of Private Foundation** or Section 4947(a)(1) Nonexempt Charitable Trust

Treated as a Private Foundation

Note: The foundation may be able to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0052 2006

		the Treasury tue Service	Note: The found	<b>i reate</b> lation may be able t	o use a copy of this ret	urn to satisfy state r	eporting	requirements.		900	
	_		06, or tax year begi			, and endin					
G	Chec	k all that appl	y: Initial	return Fi	nal return 🔲 /	Amended return		Address chang	је 🗌	Name cha	nge
U	e the	IRS Name of	foundation				A Em	ployer identification	number		
label.			FOUNDATION			1-	<del> </del>	_6456	44 -6	New Contraction	
C	therw	Number	and street (or P.O. box nut	nber if mail is not del	ivered to street address;	) Room/suite	1	ephone number (see (	page 111 or	the instruction	115)
	prin or typ	IR 711 N/A	ASON				_	79- <u>2233</u>			_
	e Sp		wn, state, and ZIP code				Clfes	comption application is	pending.	check here	*닏
In	struct	ions. MEDFO	ORD		OR	9 <u>7501</u>	D 1.F	oreign organizations,	check here		<b>-</b> [
Н	Chec	k type of orga	nization: X Section	n 501(c)(3) exe	mpt private founda	tion		oreign organizations (			
	Sec	ion 4947( <u>a)(</u> 1	) nonexempt charita	ble trust 💹 C	ther taxable privat	e foundation		heck here and attach rivate foundation statu			لــا م
1	Falr	market value	of all assets at end	J Accounting r	nethod: X Ca	sh Accrual		ter section 507(b)(1)(A			<b>-</b> □
•		ar (from Part	II cot (c)	Other (so	ecify)		Fifth	e foundation is in a 60			
		<i>16)</i> ▶ \$	217,626	(Part I, column (d	) must be on cash be	isis.)	und	ler section 507(b)(1)(B	3), check h	are •	<u>- [_]</u>
Pa	rt l	Analysis of	Revenue and Expe		(a) Revenue and					Disbursemen	nte
		amounts in colu	nna (b), (c), and (d) may no	ot necessarily equal	expenses per	(b) Net investi	ment	(c) Adjusted net income		for charitable purposes	
		the amounts in o	olumn (a) (see page 11 of	the instructions).)	books	and of the	j		(0	ash basis only	/
	1	Contributions, aif	ls, grants, etc., received (att	ach schedule)			F. H	J. J. J. S.	34		
	2	Charle In it is	he foundation is <b>not requ</b> ire	d to attach Sch. B				2	15.7		
	3		vings and temporary ca		23,23	3 2	3,233		\$ <u></u>		
	4		interest from securitie			0			7.2	**************************************	A CONTRACTOR
	5 a	Gross rents	-	- 					¥5.74		
	Ŀ	Net rental inco	ome or (loss)	0			<b>A</b>		48	328	
9	6 a	Net gain or (lo	ss) from sale of assets	not on line 10		04			rei' Lig		2.
ڇ	Ł	Gross sales price	for all assets on line 6a	0		12 <u></u>	ā		<u></u>	2	200
Revenue	7	Capital gain n	et income (from Part IV	/, line 2)		GB	0				, Sil
×	8	Net short-term	r capital gain				a E		0		25.0
	9	Income modif	ications ,					THE STATE OF THE S			
	10 a	n Gross sales less	returns and allowances	0			£		างรักษาใช้ ระบาท	12	ं : है , द र
			goods sold	0		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	. F	and Medie	100 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
			r (loss) (attach schedul	•		0 375 8-75			100 E		
	11		(attach schedule)			0			0		
	12		ies 1 through 11	***************************************	23,23	33 2	23,233	<del></del>	O STATE OF		
	13	•	n of officers, directors,			<u> </u>		<del></del>			—
9	14		ee salaries and wages						-		
ũ	15		s, employee benefits .			0	0		0		0
Expenses	176		tach schedule)			ol	0		o		ŏ
			es (attach schedule) . ional fees (attach sche			ol -	ő		ō		0
strative	17	Interest	IONAL ICCO (ALEEUN SONC	uuley		<del>* </del>					
Ī	18		schedule) (see page 14 o	f the instructions)		0	0		0		0
	1		(attach schedule) and o			0	0		0	ar Tod	270 - S
Ē	20										
3	21		ences, and meetings								
2	22	Printing and p	publications	<b></b> .							
<u> </u>	23		es (attach schedule) .		3,3	40	0		0	3	3 <u>.340</u>
Operating and Admin	24		ng and administrative			40	ا		ام		945
ď	1		through 23		3,3		U				3,340
Ž	25		, gifts, grants paid			00	All alles		0		,800
			s and disbursements.	Nuu lines 24 and 25	11,1		0		0	11	,140
	27		26 from line 12:		12,0		1.77				5 31.
			enue over expenses an		12,0		23,233				물. 3시 - 201
			ent Income (if negative income (if negative, e				-3,200	was atbucksubstitutions	0		A NE VA

For Privacy Act and Paperwork Reduction Act Notice, see the instructions. (HTA)

Form 990-PF (2006)

	Form 990-PF (2006) FJARLI FOUNDATION			6466	Page 2	
i	По	-4 II	Balance Sheets Attached schedules and amounts in the description column	Beginning of year		of year
1	781	t li	Balance Sneets should be for end-of-year amounts only. (See instructions.)	(a) Book Value	(b) Book Value	(c) Fair Market Value
_		1	Cash—non-interest-bearing			
		2	Savings and temporary cash investments		217,626	217,626
		3	Accounts receivable			
			Less: allowance for doubtful accounts	Q. U	0	0
		4	Pledges receivable			
			Less: allowance for doubtful accounts	00	0	0
		5	Grants receivable			
		6	Receivables due from officers, directors, trustees, and			
			other disqualified persons (attach schedule) (see page	_	^	۸ .
		_	16 of the instructions)			
~	, '	7	Other notes and loans receivable (attach schedule)			
<b>€</b>	20	_	Less: allowance for doubtful accounts		<u> </u>	<u>_</u>
	Asset	8	Inventories for sale or use			
	₹	9	Prepaid expenses and deferred charges		0	
		I .	investments—U.S. and state government obligations (attach schedule)		<del></del>	
			Investments—corporate stock (attach schedule)	·		0
			Investments—corporate bonds (attach schedule)		U SAN	
		11	Investments—land, buildings, and equipment: basis			
		40	Less; accumulated depreciation (attach schedule)	.Y.		
		12	Investments—mortgage loans			
		13	Investments—other (attach schedule)			
		14	Land, buildings, and equipment: basis	0 0		
		4=	Cook, good and and and and an array of the control	<u></u>		0
		15 16	Other assets (describe > Total assets (to be completed by all filers—see page 17 of	/ L		
		10	the instructions. Also, see page 1, item I)		217,626	217.626
		17	Accounts payable and accrued expenses		217,020	217,020
		18	Grants payable		<del></del>	
	un.	19	Deferred revenue		<del> </del>	
	Labilities	20	Loans from officers, directors, trustees, and other disqualified persons			
	쿵	21	Mortgages and other notes payable (attach schedule)			
	75	22		· .		
	-	**	Other liabilities (describe	·-·/		
		23	Total llabilities (add lines 17 through 22)	.   0		
			Foundations that follow SFAS 117, check here		·	
		j	and complete lines 24 through 26 and ilnes 30 and 31.	의		
	Balances	24	Unrestricted	. 205,533	217,626	
	ä	25	Temporarily restricted		211,020	
	32	26	Permanently restricted			
	Ŧ	~~	Foundations that do not follow SFAS 117, check here		· · · · · · · · · · · · · · · · · · ·	
	5	1	and complete lines 27 through 31.	<b>-</b>		
	Net Assets or Fur	27	Capital stock, trust principal, or current funds		<u> </u>	
	Š	28	Paid-in or capital surplus, or land, bldg., and equipment fund			
	혌	29	Retained earnings, accumulated income, endowment, or other fur	nds		
	3	30	Total net assets or fund balances (see page 18 of the			
	듷	1	instructions)	205,533	217,626	
	Z	31	Total liabilities and net assets/fund balances (see page			
			18 of the instructions)	. 205,533	21 <u>7,626</u>	
		T III		es ( ) l' coc (		
	1	Iotal	net assets or fund balances at beginning of year-Part II, co	iumn (a), linė 30 (must a	gree with	
			of-year figure reported on prior year's return)			205,533
	2	Cute!	amount from Part I, line 27a		3	12,093
	ئ ∡	VH2 i	r increases not included in line 2 (itemize)		3	217,626
	=	Door	ines 1, 2, and 3		-	217,020
	ß	Total	net assets or fund balances at end of year (line 4 minus line	5)—Part II. column (b).	line 30 6	247 600
			that the same at 1811A the second of And at Anni A through line	-, ·, seramin (w),		217,626

1 of 1

Ex. OO

From: Walt Thompson Date: Jun 20, 2007 Subject: Re: 3abn

To:

Thanks \*\*\*\* for your reply. Please permit me to respond to each of the issues.

False allegations. Danny is accused of dumping Linda for a younger woman. This is totally false. Danny's wife and partner in ministry was stolen from him. There is abundant evidence and credible witnesses to confirm the truth of this statement. There are accusations that 3abn has mismanaged its finances and used them for personal gain. This too is completely false. We have an excellent financial officer, and have one of the most noteworthy auditing firms of the state auditing our records annually. If you have received your information from the postings on the Internet, nearly everything there is false, twisted, edited to say other than intended, or one sided and unproven allegations. I could itemize many of these, but suspect this is sufficient to demonstrate my point.

Yes, I mean the General Conference. Elder Paulsen told me that the leadership of the GC had decided to take a "neutral" position regarding 3abn until we have resolved the our problems. When I asked for a hearing by our board by GC leadership, I was told that if the GC heard us, they would also have to hear the opposition. While I have no trouble with this, he said that the church has no mechanism for accomplishing such a thing. We would have to find another way to do it. That was after ASI had already tried, but had failed because Linda and her spokesmen were unwilling to abide by the procedures established by the ASI people trying to give a fair hearing.

Yes, the Internet and the words of the General Conference reaches to the far reaches of the church aroung the world. Just yesterday I received word from the Netherlands as another example confirming my statement. An ASI engagement overseas was canceled before that, we hear similar problems from many places.

3ABN does not have anything to hide. The problem is, everything we have said either privately by e mail or publicly in an attempt to explain our position has been posted on the world wide web, often with editing to alter the intent. denials of our facts, etc., with the result of projecting a very distorted picture of the facts. When in fact ASI tried to do their work, they too were unable to do so for the same reasons.

This law suit has not been forever sealed as you suggest. It was filed to prove our case that we have nothing to hide, but that proof can never be determined if the process is not permitted to do its work. When the work has been done, and all have had opportunity to be heard by a non biased court, you can be sure the world will know all they want to know. (Note: I am not sure whether the testimonies in court will be open to the public or not.)

I hope this is helpful to you in trying to decide regarding your continues support of the ministry. I hope further that the quite obvious continuing blessings of God on this mininstry will also be reassuring to you.

Sincerely in Jesus' precious name,

Walter Thompson MD Chairman, 3abn board

Ex. PP

PT 04-1

Tax Type:

**Property Tax** 

Issue:

Religious Ownership/Use

# STATE OF ILLINOIS DEPARTMENT OF REVENUE OFFICE OF ADMINISTRATIVE HEARINGS SPRINGFIELD, ILLINOIS

3 ANGELS BROADCASTING NETWORK

v.

A.H. Docket # 01-PT-0027 P. I. # 174-116-11 Docket # 00-28-01 Docket # 01-28-07

THE DEPARTMENT OF REVENUE OF THE STATE OF ILLINOIS

Barbara S. Rowe Administrative Law Judge

#### **RECOMMENDATION FOR DISPOSITION**

Appearances: Mr. Kent R. Steinkamp, Special Assistant Attorney General for the Illinois Department of Revenue; Mr. Nicholas P. Miller, Sidley, Austin, Brown, Wood, L.L.C., Mr. Lee Boothby, Boothby and Yingst, and Mr. D. Michael Riva for 3 Angels Broadcasting Network; Ms. Merry Rhodes and Ms. Joanne H. Petty, Robbins, Schwartz, Nicholas, Lifton and Taylor, Ltd. for Thompsonville Community High School District 112.

#### **Synopsis:**

The hearing in this matter was held to determine whether Franklin County Parcel Index No. 174-116-11 qualified for exemption during the 2000 and/or 2001 assessment years.

Danny Shelton, president of Three Angels Broadcasting, (hereinafter referred to as the "Applicant" or "3ABN"); Larry Ewing, director of finance in 2002 of applicant; Alan Lovejoy, CPA and accountant; Walter Thompson, chairman of the board in 2002 of applicant; Bill Bishop, minister in the Seventh-day Adventist Church and member of the pastoral staff of applicant; Kenneth Denslow, president of the Illinois Conference of the Seventh-day Adventist Church; Mollie Steenson, department coordinator of applicant; and Linda Shelton, vice president of

Filed 10/28/2008

- 17. Linda Shelton attended one year of college after high school graduation. Prior to working for applicant she worked as a receptionist in a law office and held other odd jobs such as a secretary at City Hall. (Tr. pp. 590-592)
- 18. Linda Shelton is responsible for the content in the magazines, sales catalogs, and newsletters applicant distributes. Publication of the items does do not take place on the subject property. The periodicals are distributed to between 100,000 and 150,000 people. People get on applicant's mailing list by sending in a donation or by request. (Intervenor's Ex. Nos. 5-9; Tr. pp. 342, 592-594, 605-607)
- 19. Linda Shelton is in charge of applicant's production, programming, and scheduling. (Tr. p. 592)
- 20. Linda Shelton writes the contents of the newsletters and promotional magazines applicant produces. They are distributed free of charge. She has recorded four CDs that applicant produced and sells. (Applicant's Ex. No. 24; Tr. pp. 592-595)
- 21. Linda Shelton receives royalty payments for the CDs she produces. Broadcast Music Incorporated, a private company unaffiliated with applicant, licenses her songs. The songs on the CD, "I Think About Grace" belong to Linda, and were copyrighted by her in 2001. Applicant's (800) area code telephone number is listed on the inside label of "I Think About Grace" for ordering additional CDs. The outside label of the CD has the (618) area code telephone number listed with the address of applicant. Applicant's Fall/Winter 2001-2002 newsletter has an advertisement for the CD. The advertisement has the (800) toll free telephone number listed for orders. (Intervenor's Ex. No. 8; Applicant's Ex. No. 24; Tr. pp. 617-623, 644-645)
- 22. As president of applicant, Danny Shelton carries forth the policies that the board sets and oversees the operations of the broadcasting department, the programming department,

- 69. The General Conference of the Seventh-day Adventist Church purchased airtime from applicant during the 2000 and 2001 calendar years. (Tr. pp. 368-369)
  - 70. Applicant is not part of the Seventh-day Adventist Church. (Tr. p. 368)
  - 71. Applicant is not a Seventh-day Adventist institution. (Tr. p. 97)
- 72. Applicant was established, organized and is operated by lay people. (Intervenor's Ex. No. 8 p. 400033)
- 73. Applicant is not owned by or controlled by the Seventh-day Adventist Church. (Tr. p. 99)
- 74. Applicant's staff includes four Seventh-day Adventist ministers that answer telephones and pray with people in the two 14' x 18' offices. The pastors lead daily worship services and view the videotapes for content that is consistent with applicant's purposes.<sup>17</sup> Sabbath services, foot washings, marriages, and baptisms are not held on the property in question. (Tr. pp. 531-541)

#### **Charitable Considerations**

- 75. Applicant is not required to pay federal income tax pursuant to a finding by the Internal Revenue Service that applicant is an exempt organization under Section 501(c)(3) of the Internal Revenue Code. (Applicant's Ex. Nos. 4, 5)
- 76. Applicant's board has no written policy to give away or donate its satellite systems. If an individual were unable to pay the cost of the system, applicant's secretary would contact Danny Shelton who would determine, with the board's guidance, whether the product should be given away. "Applicant has no policy that says give away." (Tr. pp. 295-303)
- 77. Applicant has no records of materials given away in 2000 or 2001. Applicant has no specific written policy that outlines what factors are used or what direction is given by

<sup>&</sup>lt;sup>17</sup> See Finding of Fact No. 7.

applicant's board that allows applicant to distribute items at a reduced rate or free of charge. (Tr. pp. 586-589, 614-616)

#### **CONCLUSIONS OF LAW:**

Article IX, §6 of the Illinois Constitution of 1970, provides in part as follows:

The General Assembly by law may exempt from taxation only the property of the State, units of local government and school districts and property used exclusively for agricultural and horticultural societies, and for school, religious, cemetery and charitable purposes.

This provision is not self-executing but merely authorizes the General Assembly to enact legislation that exempts property within the constitutional limitations imposed. City of Chicago v. Illinois Department of Revenue, 147 Ill.2d 484 (1992).

Pursuant to the authority granted by the Constitution, the legislature has enacted exemptions from property tax. Applicant asserts that it is entitled to a property tax exemption under either the religious or charitable exemptions found in the Illinois Property Tax Code.

The religious exemption is found at 35 ILCS 200/15-40. In 2000, a portion of the statute stated:

> § 15-40. Religious purposes, orphanages or school and religious purposes. All property used exclusively for religious purposes, or used exclusively for school and religious purposes, or for orphanages and not leased or otherwise used with a view to profit, is exempt, ...<sup>18</sup>

 $<sup>^{18}</sup>$  Amended by P.A. 92-333,  $\,\S 5,\, eff.$  Aug. 10, 2001, the statute was changed to state:

<sup>§ 15-40.</sup> Religious purposes, orphanages, or school and religious purposes.

<sup>(</sup>a) Property used exclusively for:

<sup>(1)</sup> religious purposes, or

<sup>(2)</sup> school and religious purposes, or

<sup>(3)</sup> orphanages

qualifies for exemption as long as it is not used with a view to profit.

In Inter-Varsity Christian Fellowship v. Hoffman, 62 Ill.App.3d 798 (2<sup>nd</sup> Dist. 1978) the Illinois appellate court addressed whether property of an evangelical organization used to prepare and distribute Christian literature could qualify for exemption under the religious property tax exemption. Although the court held that the applicant fellowship did qualify for the exemption, the facts presented in Inter-Varsity are readily distinguishable from those before me.

First, the record in Inter-Varsity shows that the fellowship based the price of each publication that it sold strictly on its cost to the fellowship. Id. at 800, 803. The record contains absolutely no evidence proving how 3ABN determines the prices of the satellite dishes, videos, airtime, CD's and other items that it sells other than Danny Shelton's testimony that the pricing guide applicant uses for sales of its videos, CD's etc. is "that they are affordable." (Tr. pp. 168-170). Absent this evidence, I must resolve all failures of proof against the applicant and in favor of taxation. People ex rel. Norland v. Home for the Aged, 40 Ill.2d 91 (1968); Gas Research Institute v. Department of Revenue, 154 Ill.App.3d 430 (1st Dist. 1987). Therefore, I conclude that applicant employs a non-exempt commercial or retail pricing system unlike the Inter-Varsity Fellowship pricing method.

Second, the Inter-Varsity record specifically disclosed that the fellowship provided "a substantial amount of materials free or below cost to groups that are targeted for its message." Inter-Varsity, supra, at 803. Specifically, the fellowship gave away no less than 10% of its total publications free of charge and sold an unspecified amount of its literature "at half price to individuals with the idea that they would give the books away." Id. at 800.

Such is not the case here. Applicant did not establish that they gave anything away free except for the catalogues that list the merchandise that is for sale. In addition, absent evidence to the contrary, I conclude that at least one private individual, Linda Shelton, profits from the sale of items listed in the catalogue. Applicant's board has no written policy to give away or donate

sufficient direction and control over the foundation to place equitable ownership of the properties in the university.

Applicant's contract with the Seventh-day Adventists does not state that applicant's use of the property is contingent upon any control what so ever of the Seventh-day Adventist Church. The document merely states that the entities support the efforts of each other. Nothing in the record establishes the Seventh-day Adventist's authority to operate the subject property under its own jurisdiction, and, in fact, the testimony of Danny Shelton was that applicant is not owned by or controlled by the Seventh-day Adventist Church. Although Danny Shelton testified that he has written three books about the teachings and principles of the Seventh-day Adventist Church, (Tr. pp. 155-157) those books were not admitted into evidence, nor were the circumstances regarding the religious nature or financial information about the books admitted into evidence. Certainly nothing connects the writing, publication, or distribution of that material to the property at issue.

In addition, there is discrepancy in the testimony of Linda Shelton. She stated she did not receive royalty payments for the CDs (Tr. pp. 595, 617) and later admitted that she did (Tr. p. 619). The CD admitted into evidence, entitled "I think About Grace", has a copyright mark on it. (Applicant's Ex. No. 24). Broadcast Music Incorporated, a private company unaffiliated with applicant, licenses her songs. (Tr. pp. 617-620). The songs on the CD belong to Linda, and were copyrighted by her in 2001. (Tr. pp. 620-623). Linda insisted that the (800) area code, toll free telephone number is strictly for prayer requests (Tr. p. 608, 612); however, it is the number listed on the inside label of her CD that was admitted into evidence. The (800) telephone number is listed for ordering additional CDs. The outside label had the (618) area code telephone number listed with the address of applicant. Applicant's Fall/Winter 2001-2002 newsletter has an advertisement for Linda Shelton's new CD, "I Think About Grace." The advertisement has the toll free number listed for orders. (Intervenor's Ex. No. 8; Applicant's Ex. No. 24; Tr. pp. 644-645).

Based upon the record, I conclude that applicant, a non-religious entity and commercial enterprise, maintains control over the operations conducted on the property at issue.

Where property is used for two purposes, one of which is exempt from taxation and the other of which is not, tax should be imposed against the part of the property that does not qualify for exemption, and not imposed against the portion that qualifies. Fairview Haven v. Department of Revenue, 153 Ill.App.3d 763 (4th Dist. 1987). In the second floor of the administrative production center, applicant has two offices, each 14' x 18'. Applicant's staff includes four Seventh-day Adventist ministers that answer telephones in those offices and pray with people. The pastors lead daily worship services in these rooms. The use of the two offices for prayer is consistent with the religious activities required under Deutsche Gemeinde, supra.

#### Leased or Otherwise Used With a View to Profit

The religious property tax exemption also mandates that the property not be "leased or otherwise used with a view to profit." 35 ILCS 200/15-40<sup>20</sup> Applicant's property is most definitely used with a view to profit. Both applicant's own corporate growth and the profit inuring to individuals result from applicant's use of the subject property. According to applicant's 2001 financial statement, applicant's assets have accumulated to over forty-two million dollars (\$42,000,000), approximately three times the total revenue for 2001 of slightly under fourteen million dollars (\$14,000,000). The income raised and accumulated by applicant has allowed it to purchase an airplane, a state-of-the art recording studio, and other audio/video production facilities and tools. The airplane is a business airplane that is used to promote the Shelton's commercial enterprises and expand the target audience areas where 3ABN does its

<sup>&</sup>lt;sup>20</sup> See Footnote No. 20 for the 2001 amendment to the statute.

According to the incorporation documents submitted, the four directors of the company are Danny L. Shelton, Linda Shelton, Kenneth Joel Shelton, and Emma Lou Shelton. Applicant failed to produce any evidence that this is not a closely held business with profits inuring to the family. Applicant failed to establish what the relationship is between Kenneth Joel Shelton, Emma Lou Shelton, Danny Shelton and Linda Shelton or that the relationship of Kenneth Joel Shelton and Emma Lou Shelton with Linda and Danny Shelton is not one of direct family. This is of import because these are the only names of the directors of the applicant, and two of them are controlling corporate officers. Applicant has produced no evidence to negate the supposition that Danny and Linda Shelton maintain control of this organization. Although the by-laws state that the number of directors of the corporation is seven (7) to fifteen (15), applicant failed to explain the discrepancy between these numbers and the four Shelton directors shown on the articles of incorporation.

Decisions concerning terms and conditions of employment are normally left to the business judgment of an applicant's governing board and courts generally presume that a governing board will act in good faith and in furtherance of a company's best interest when making such decisions. Spillyards, et al. v. Abboud, et al. 278 Ill.App.3d 663, 681 (4th Dist. 1996). As such, courts usually will not interfere with governing board's business judgment absent a showing that the governing board acted in bad faith, abused its discretion, or committed gross negligence. Id.

This protective presumption does not attach where the directors have an improper interest in the subject matter. Id. 3ABN's corporate documents create such an improper interest by providing that all four directors share the last name of Shelton and have Rural Route #2, West Frankfort, Illinois 62896 as their mailing address. As presumed family members, the corporate control rights normally exercised by the board become personal and one can fully expect the

board's authority to be exercised in a manner that provides them with the greatest financial return. I must conclude from the evidence of record, that applicant is controlled by Danny and Linda Shelton, and all final decisions are made by them and not by a disinterested impartial board of directors.

Linda Shelton is certainly operating a commercial enterprise with the production of her CDs. The programming done on the property generates large sums of money. Applicant has failed to establish that it is not charging everyone that purchases or uses its products, facilities, and programs at prices above the cost of operation. On the contrary, these appear to be armslength transactions producing fees no different than a non-exempt business enterprise would generate. Programming and broadcasting are done for profit on this property, as clearly shown by applicant's financial statements.

Section 15-40 expressly forbids this type of management by barring exemption where the property is "used with a view to a profit." 35 ILCS 200/15-40. Although most of the case law concerning uses for profit has developed in the context of leased property, Illinois courts have uniformly denied exemption to properties primarily used for purposes of providing their owners with some form of return on their investment. People ex rel. Baldwin v. Jessamine Withers Home, 312 Ill. 136, 140-141 (1934); People ex rel. Lloyd v. University of Illinois, 357 Ill. 369 (1924); People ex rel. County Collector v. Hopedale Medical Foundation, 451 Ill.2d 450 (1970); Victory Christian Church v. Department of Revenue, 264 Ill.App.3d 919, 923-924 (1st Dist. 1988); Wheaton College v. Department of Revenue, 155 Ill.App.3d 945 (2<sup>nd</sup> Dist. 1987); American National Bank and Trust Company v. Department of Revenue, 242 Ill.App.3d 716 (2<sup>nd</sup> Dist. 1993); <u>Immanuel Evangelical Lutheran Church of Springfield v. Illinois Department of</u> Revenue, 267 Ill.App.3d 678 (1994).

The operation of 3ABN on the property in question generates a significant profit for applicant. Applicant broadcasts its programs to a customer base comprised of persons that purchase applicant's dish systems. The nature of applicant's programming and CDs is the encouragement of a healthy lifestyle, for a price. Although there may be religious overtones in applicant's use of the property, that is not sufficient to qualify for a religious property tax exemption. Were I to recommend a grant of tax exemption for the majority of the property at issue, which is clearly a commercial enterprise, it would give applicant an unfair commercial advantage over other commercially owned and operated radio and television stations.

Although applicant executed the declaration with the General Conference of Seventh-day Adventists, the declaration simply expresses the support of each entity for the endeavors of the other. The declaration confirms that the Seventh-day Adventist church supports the principles of the applicant but establishes no formal interaction between the two entities. There is no obligation on the part of the applicant to use the property for Seventh-day Adventist activities, doctrines or programming, and in fact applicant charged the Seventh-day Adventist Church for its programs, just like it charged all its other customers.

Applicant's activities have brought it to a position where it can consider the spin-off of for-profit corporations dedicated to activities that cannot be done by a not-for-profit entity. (Tr. pp. 376-385). Additionally, accumulated capital equipment and resources obtained and maintained by applicant (for example, the 800 toll free telephone number) are used in conjunction with ordering applicant's equipment and products. Applicant has accumulated sufficient wealth that it is currently in the process of setting up its own music label and has purchased additional properties for various uses not contemplated under the not-for-profit statutes. (Tr. pp. 371-372, 376-385). At least one person, Linda Shelton, will benefit from that.

(Tr. pp. 617-623, 643-645). Applicant has, therefore, not established that it does not profit from the enterprise conducted on the subject property, a fatal flaw to its exemption claim,

The audited financial statements prove that applicant netted a profit during the years at issue. Applicant has total revenues and other support in 2000 of \$14,452,519.91 and expenses of \$13,239,904.62 for a net profit of \$1,212,615.29. For 2001, total revenues and other support were \$13,935,318.64 and expenses were \$11,940,167.11 for a net profit of \$1,995,151.53. It is difficult to totally understand applicant's financial position based solely on the financial statements submitted. The mere fact that applicant's financial records show a surplus may not be sufficient, in and of itself, to prevent 3ABN from obtaining exempt status. See, Children's Development Center v. Olson, 52 Ill.2d 332 (1972). Nevertheless, the fact that applicant maintained such a sizeable surplus at the same time as it was able to comfortably cover its operating expenses through its cash resources negates a finding that applicant does not use the property with a view to profit. Applicant has not established that it conducts charitable activities when it clearly has the resources to extend the use of the property and equipment on the property to charitable and/or religious entities at no cost. The record does not indicate that it did so.

#### Charitable Tax Exemption Standards and Applicant's Claim for Charitable Exemption

Section 15-65 of the Property Tax Code authorizes an exemption for property actually and exclusively used for charitable purposes and not leased or used with a view to profit. In Crear v. Williams, 145 Ill. 625 (1893), the Illinois Supreme Court defined charity as follows:

> A charity, in a legal sense, may be more fully defined as a gift, to be applied consistently with existing laws, for the benefit of an indefinite number of persons, either by bringing their hearts under the influence of education or religion, by relieving their bodies from disease, suffering or constraint, by assisting them to establish themselves for life, or by erecting or maintaining public government. Id. at 643

religious video tapes, audio tapes, and books for Christian organizations world-wide. Those sections of the house qualified for a property tax exemption. The areas of the house used primarily for residential purposes did not qualify for exemption.

In Muhammad's Holy Temple of Islam, an Islamic organization owned a three-story building that was used for training in the Islamic religion. At hearing, Muhammad's Holy Temple established that it was, in fact, a religious Islamic organization and that the training was an essential part of its religious purposes.

The Department, as shown by these cases, grants exemptions for religious organizations that use property for exempt religious purposes and not with a view to profit. As discussed above, applicant is not only not a religious organization, but, more importantly, does not primarily use the property for religious purposes without a view to profit.

For the aforementioned reasons it is recommended that Franklin County Parcel Index No. 174-116-11 remain on the tax rolls for the 2000 and 2001 assessment years and be assessed to the applicant, the owner thereof, except for the two pastor's offices, each measuring 14 feet by 18 feet, on the second floor of the administrative production center building, and a corresponding amount of land. That area, I recommend, be granted a property tax exemption as used for religious purposes without a view to profit.

Respectfully Submitted,

Barbara S. Rowe Administrative Law Judge January 28, 2004

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is excused.
  1
                THE WITNESS: Thank you.
                ADMINISTRATIVE LAW JUDGE: Next?
  3
                MR. MILLER: We have Mr. Alan Lovejoy we'd
  4
     like to call to the witness stand.
  5
  6
                          (The Witness was sworn
                          by the ALJ.)
  7
  8
                               ALAN LOVEJOY
  9
     called as a witness herein, at the instance of the
     Applicant, having been first duly sworn on his oath,
 10
     was examined and testified as follows:
 11
 12
              ADMINISTRATIVE LAW JUDGE: Mr. Lovejoy, please
 13
     have a seat.
               MR. MILLER: Welcome to the courtroom and
 14
 15
     we're happy you are here with us.
 16
                         DIRECT EXAMINATION
. 17
                         BY MR. MILLER:
18
              Mr. Lovejoy, can you please state your full
         Q.
19
    name and address for the record?
20
               My name is Brian Alan Lovejoy. My address is
21
                               Illinois.
22
               Can you give us your educational background,
23
    Mr. Lovejoy?
24
               I received a Bachelor of Science Degree in
         Α.
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Accounting from Southern Illinois University in December of 1983. I received my CPA certificate in February of 1985.
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- Q. And what have you done since that time?
  What jobs have you held?
- A. I started with the accounting firm of Gray, Hunter & Stenn in 1984. I've been with them ever since. On January 1 of 1999 I was promoted to partner.
- Q. And what kinds of activities or work experience have you done with your firm?
- A. I've worked on many different types of audits. I've worked on several nonprofit audits dating back to the midnineteen eighties.
- Q. And have you had any seminars or continuing education regarding not-for-profit institutions?
- A. Yes. In May of this year I had a 12 hour course on nonprofit audits. I also had another one the prior fall, and I had another one the prior June I believe.
- Q. And are you familiar with the operating requirements for not-for-profit status under both federal and Illinois laws and guidelines?
  - A. Yes.

.19

```
And do you audit not-for-profit institutions
 1
    on a regular basis?
 2
         Α.
              I do.
 3
              Here in the State of Illinois?
 4
         Α.
              Yes.
 5
              And have you audited the Three Angels
 6
    organization that we are dealing with in this
 7
    proceeding?
         A. I have audited them for the past five years
 9
10
    or so.
              MR. MILLER: I'd like to proffer Mr. Lovejoy
11
    both as a fact witness who has firsthand knowledge of
12
    Three ABN's operations and as a professional expert
13
    witness who can give professional opinions regarding
14
15
    not-for-profit issues as a certified public accountant
    in the State of Illinois.
16
              MS. RHOADES: And we would object with respect
17
    to the expert witness or opinion witness standard.
18
    believe the Department of Revenue rules specifically
19
    require that they follow Supreme Court Rules with
20
    respect to disclosure. They cannot produce that those
21
2.2
    were disclosed.
              As a matter of fact, during the course of his
23
    deposition he was asked that question, or if he was
```

asked if he was to present any opinion or expert testimony and he was advised he was not.

MR. MILLER: I think the questions he were asked were a fair bit narrower than that, Your Honor. But the only opinions I will be asking him are opinions about the operations of Three ABN underneath and relating to the standards for not-for-profit organizations in Illinois.

So I'm not -- I'm not asking him to be an expert witness who is unfamiliar with the facts of this case and he's coming as an outside expert with the rules that allow him to make opinions based purely on the examination of the records after the fact.

MS. RHOADES: With respect to his disclosure, here's what we've been disclosed. He will testify concerning the financial affairs of the organization and as to the substantial burden on Applicant's religious activities in the event the tax exemption is denied.

He will further testify that the corporation has issued no capital stock, nor shareholders, that funds are derived from charity and held in trust for purposes expressed in the organization's corporate charter, that charity is disbursed for such purpose,

ŀ

. 3

and that there is no personal inurement. They did not disclose him for these purposes.

Also, we specifically asked in interrogatory to them, to disclose any and all expert opinion witnesses and the answer that we got provided to us is, we don't have any at this time, and we have never had that supplemented to us.

MR. MILLER: All I'm asking, Your Honor, is that in doing the audit relating to these issues of personal inurement and other issues, in producing the audit opinion he provides his expert opinion regarding whether Three ABN is meeting these standards or not, and I want him to be able to present those to the court.

They in fact are contained at least in part in the audited statement that you have in front of you, and will relate to the issues that were in fact disclosed in the witness statement.

MS. RHOADES: I would refer Your Honor to 86 Illinois Administrative Code Section 200.125, which governs discovery, and in particular that rule's subpart G says: An expert or opinion witness when requested by interrogatory served, all parties are under the duty to disclose the identity of opinion

. 3

g

1.0

witness as that term is defined by Supreme Court Rules, and further disclose the subject matter of any intended testimony of such witness.

MR. MILLER: Well, I think we have --

MS. RHOADES: The Department's own rules.

MR. MILLER: I mean, the subject matter was discussed, and I'm happy to limit his opinions to those -- to those issues.

ADMINISTRATIVE LAW JUDGE: I don't think he -what I'm hearing from counsel for the Applicant is that
he's not tendering him as a quote, expert witness. All
he's doing is tendering him on his opinion that is
included in this exhibit as to whether the Applicant
adheres to what are, and this is something -- let's go
off the record for a second.

(Discussion off the record.)

ADMINISTRATIVE LAW JUDGE: Going back on the record. Regarding the testimony of this witness, it's going to be regarding the financial statements that he did audit and the opinion expressed in there, and in that regard, I'm going to go ahead and allow the testimony.

However, I agree with counsel for the Intervenor that he has not been tendered as a quote,

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expert witness, and should not be answering questions
 1
     in that regard.
 2
               MR. MILLER: Someone to talk about the
 3
    professional opinions he's rendered in this -- for this
 4
    entity.
 5
              ADMINISTRATIVE LAW JUDGE: That's correct.
 6
 7
               MR. MILLER: Mr. Lovejoy, are you familiar --
    did you audit the organization Three Angels
 8
    Broadcasting in the year 2000?
               THE WITNESS: Yes, I did.
10
              And did you do the same for the year 2001?
11
         Α.
              Yes.
12
              And what -- what do you do? What did you do
13
14
    in auditing the Three Angels?
              What process do you go through?
15
              We go through a process of, first, we plan
16
         Α.
    the audit and then we go in and we do a field work,
17
18
    which consists generally of examining various documents
    to support their assets and liabilities on their
19
20
    balance sheet, as well as their revenues and expenses
    on their income statement.
21
22
         Q.
              Do you go and look at any of the physical
23
    assets themselves?
24
         Α.
              Yes.
```

1	Q. And did you do so in the case of Three
2	Angels?
3	A. Yes.
4	Q. What kind of assets did you review?
5	A. We look at their fixed assets, as far as
6	their buildings and structures. We confirm other
7	assets, such as investments, cash held in bank. We
8	look at annuity documents, trust documents on hand.
9	Q. And undertaking this activity do you do
10	you look out for items in their operations that may be
11	inconsistent with their tax exempt not-for-profit
12	status?
13	A. Yes.
14	Q. And in 2000 did you find any such items in
15	your examination?
16	A. No, I did not.
17	Q. In reviewing the financial figures in
18	documents, did you come to an understanding or an
19	opinion regarding have you come to an understanding
20	or opinion regarding whether or not Three Angels made
21	profit from its sales activities during the year 2000?
22	A. They did not.
23	Q. And the same question as to the year 2001.
24	In reviewing these documents and doing your audit did

2.0

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you arrive at an opinion about whether Three Angels
made a profit in the year 2001 from its sales
activities?

A. No, they did not.

Q. And what were those -- what are your opinions
based on?

A. I actually did an analysis of their revenues
received from sales of items, and I also offset
directly related expenses against those items, and the
```

bottom line was that they had a loss in both years.

MS. RHOADES: I'm going to object to the testimony of this witness. He's not referring to the audit. My understanding is that he was to confine his to the opinions of what were contained in the audit. He has gone far beyond the auditing analysis and is testifying as an expert witness. That's what his testimony just was.

MR. MILLER: I just asked him if his opinion was based on what was done in the audit and the financials and I believe that he indicated that it was, and that based on that he had arrived at these conclusions. It's opinion testimony.

MS. RHOADES: Can we have the -- can we have the court reporter read that back, because I believe it

was allocating expenses.

related to a specific line item.

(Whereupon the requested portion of the record was read

MS. RHOADES: Judge, we just went through with Mr. Ewing with respect to this very same issue, and it's not any different with respect to this witness, and to the extent they're tendering it for that purpose is way beyond the audit. The audit does not specify and break it down as to direct expenses that are

back by the Reporter.)

With respect to 2001, we did not even, we got that as a late disclosure for the purposes of this hearing, and did not have an opportunity to inquire as to that even, so now he's expressing opinions that weren't even disclosed to us.

MR. MILLER: These are fact testimony. This is based on materials that he's gathered during his review of Three ABN. I mean, if all I could ask him were things that he would, that actually were in this document, then I would just submit this document to the court.

I'm asking him within the perimeters of this document for questions that have now become relevant

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during this hearing, what these facts mean, and he's
 1
    testifying to that. I don't believe it's an -- it's
 2
    not an expert opinion. It's an -- it's based on a
 3
    factual review.
 4
               MS. RHOADES: And, again, I would refer the
 5
    Judge to my statement as to what was disclosed to us.
 6
 7
    None of that was disclosed to us.
               ADMINISTRATIVE LAW JUDGE: I think I'm going
 9
    to sustain the objection and let's just move on. I
10
    think the document speaks for itself as far as
    different categories, and I think common sense can
11
12
    attribute certain of these areas to other areas of
13
    expenditure to areas of income.
14
              MR. MILLER: Have you attempted to breakdown,
15
    based on the figures in the financial statements and in
    doing your audit, in your -- strike that.
17
              What are work papers?
              THE WITNESS: That's the evidence of our
18
    audit.
19
20
              And what do they consist of?
21
              They consist of all of our documentation that
22
    we've examined.
23
              And did you create work papers in this, in
24
   this case?
```

1	A. Yes.
2	Q. In the audit of Three ABN in 2000 and 2001?
3	A. Yes.
4	Q. And did the other side ask you for those wor
5	papers?
6	A. No.
7	Q. Based on the auditor's financials and the
8	work papers, have you been able to assess whether or
9	not Three Angels made a profit during the year 2000?
10	A. I have been able to make that.
11	MS. RHOADES: Objection. That's been asked and
12	answered.
13	MR. MILLER: Okay. Have you been able to
14	summarize?
15	MS. RHOADES: He asked if they made a profit.
16	MR. MILLER: Have you been able to summarize?
17	ADMINISTRATIVE LAW JUDGE: I think that was
18	what you objected to before though, and I think he's
19	asked it in a different manner, and I don't I don't
2 0	think the answer was accepted previously, so I
21	MR. MILLER: Have you been able to summarize
22	those findings in any convenient way?
23	THE WITNESS: Yes.
24	Q. We have an exhibit.

```
Who created this document, Mr. Lovejoy?
 1
               I did.
 2
         Α.
              And what did you -- where did you get the
         Ο.
 :3
 4
    figures that are in here?
              From the audit work papers and the audit
         Α.
 5
    reports.
 6
              And what do these figures show?
 7
         Q.
              MS. RHOADES: Objection, foundation. We don't
 8
    know when it was created.
 9.
              MR. MILLER: He testified that he created it.
10
              MS. RHOADES: He testified he created it, but
11
    he didn't say when it was created.
12
              MR. MILLER: When was it created?
13
              THE WITNESS: Yesterday.
14
              MS. RHOADES: I'm sorry, Judge, I mean, I
15
16
    object to any line of questioning on this document.
    They created it yesterday. It's created after the
17
    fact. It was created in anticipation of litigation.
18
    Nothing else but that. It's hearsay.
19
              MR. MILLER: Your Honor, it's a summary of
20
    testimony. It summarizes underlying evidence and
21
    information that would otherwise be admissible.
22
    don't sense that the court wants us to drag all the
23
    financials records from Three Angels Broadcasting over
24
```

24

here and dump them before the court.

```
ADMINISTRATIVE LAW JUDGE: I appreciate that.
 2
              MR. MILLER: Mr. Lovejoy is an outside
 3
    independent professional who has gone through those
 4
    records, and based on the financial, audited
 5
    financials, which the other side has received, and
 6
    based on the work papers which the other side didn't
 7
    ask for, he has created this summary.
 8
              If the court would like the underlying work
 9
    papers, I imagine certainly Three Angels would allow
10
    them to come to the court, but I believe that summaries
11
    of underlying evidence are certainly an appropriate way
12
    of bringing evidence before the court.
13
              MS. RHOADES: I'm going to renew my
1.4
                It's done in anticipation of litigation.
15
    objection.
    It's purely self-serving. There is no basis.
                                                    There is
16
    no foundation. It was not previously disclosed.
17
              This witness was deposed on this very subject
18
    and claimed that he had no knowledge of it, and now
19
    today, on a day before trial, we have knowledge.
20
              ADMINISTRATIVE LAW JUDGE: No. This is the
21
    day of trial.
22
              MS. RHOADES: The day of trial.
23
              MR. MILLER: The second day of trial.
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just a fact. It's just fact testimony that's come in a
  1
     summarized form. He could have been asked to produce
  2
     work papers, asked specific questions about his work
  3
    papers. This is not opinion. This is proof of his
  4
     factual investigation.
 5
               MS. RHOADES: Well, for example, he comes up
 6
    with 20 percent. Where does he come up with 20 percent
 7
    at? From information provided by Mr. Shelton.
 8
    not his own independent work.
 9
               MR. MILLER: Certainly the depreciation is his
10
    own independent work, the 20 percent figure.
11
               MS. RHOADES: So they didn't depreciate any of
12
    their property in previous times when they filed tax
13
    returns?
14
               Well, bring in the tax returns, Mr. Miller.
15
              MR. MILLER: I'm not sure I understand your
16
    comment.
17
              MS. RHOADES: Well, you got depreciation
18
           They filed depreciation with respect to on their
19
20
    tax returns.
              MR. MILLER: Yes.
21
              MS. RHOADES: I mean --
22
              ADMINISTRATIVE LAW JUDGE: I guess I don't see
23
24
    that this document in fact adds anything to this
```

```
hearing, and in fact it could be very detrimental
    because it's a summary without the underlying
 2
    information. And I understand that they did not
 3
    request the work papers, however, I think this goes
    beyond what the work papers. I think there is just too
 5
    much.
 6
              MR. MILLER: Well, perhaps -- oh, I see.
 7
              ADMINISTRATIVE LAW JUDGE: If you want to do
 8
 9
    an offer of proof or something for this, that would be
10
    fine, but I just have a problem with this particular
11
    document.
12
              MR. MILLER: Why don't I make an offer of
13
    proof?
14
              I'd like to make an offer of proof and do so
15
    and the Illinois law seems clear on this, that I can do
16
    that by asking the questions that I would ask and
17
    then --
18
              ADMINISTRATIVE LAW JUDGE: Having them
19
    objected to and then --
20
              MR. MILLER: No, no. The objection is at the
21
    beginning and it's on the record. If you will just
22
    allow me.
23
              ADMINISTRATIVE LAW JUDGE: So you'd prefer to
24
    do it that way rather than --
```

MR. BOOTHBY: I think the fact it's going to shorter and simpler, and as I understand it, I really do appreciate what you did.

It seemed to indicate that would also give an opportunity for the other side to place their objections on, and in the event a court later on should agree with our position then everything would be there:

ADMINISTRATIVE LAW JUDGE: That's fine. I have a problem in having it in the transcript just because then the court has to make sure that they separate that out. That's my own personal preference and that's why, but you're right, it can be done either way.

Let's just go ahead and under the understanding that I really don't think that this is coming in. But go ahead and ask the questions and you can do the cross and, but it's going in strictly as an offer of proof.

MR. MILLER: Uh-huh.

```
(At this time Offer of Proof
 1
                               Number 2 was given and has
 2
                              been removed from this
 3
                               transcript at the request
 4
                               of the ALJ.)
 5
               MR. MILLER: I just have a final question.
 б
                         FURTHER DIRECT EXAMINATION
 7
                         BY MR. MILLER:
 8
 9
               In doing the audit in 2000 and 2001 did
          Ο.
    anything come to your attention in the operations or
. 10
    finances of Three Angels Broadcasting that would be
11
    inconsistent with its not-for-profit status under
12
    Illinois law?
13
14
         Α.
              No, it did not.
15
               ADMINISTRATIVE LAW JUDGE: Now, did you want
    that included within the offer of proof or --
16
               MR. MILLER: No, no, no.
1.7
               MS. RHOADES: That was outside. I thought it
18
19
    was.
2.0
              ADMINISTRATIVE LAW JUDGE: I thought it was
21
    too and that's why I want to make sure that is
22
    separate.
23
             MR. MILLER: It's outside.
24
              ADMINISTRATIVE LAW JUDGE: And outside the
```

```
offer of proof. So the offer of proof has been
 1
    concluded, is that correct?
 2
               MR. MILLER: That was from Steinkamp's
 3
    testimony.
 4
               ADMINISTRATIVE LAW JUDGE: I didn't know if
 5
    you had anything on redirect on that.
 6
               Just for clarity for the court reporter and
 7
    anyone that reads this transcript, the offer of proof
 8
 9
    was concluded with Mr. Steinkamp's question and then
    your question was outside that.
10
              MR. MILLER: Yes.
11
12
              ADMINISTRATIVE LAW JUDGE: All right.
              MR. MILLER: I have nothing further.
13
14
              ADMINISTRATIVE LAW JUDGE: All right.
15
              And do you have anything?
16
              MS. RHOADES: I have just a few brief
    questions if I may.
17
                         CROSS EXAMINATION
18
19
                       BY MS. RHOADES:
20
         ο.
              Now, you indicated I believe, Mr. Lovejoy,
21
    that you have done the audits for Three ABN for
22
    approximately five years, is that correct?
23
             Approximately, yes.
         Α.
24
         Q. During those period of five years in which
```

```
you conducted audits of Three ABN, prior to yesterday
 1
     are you aware of any practices where Three ABN has
 . 3
     allocated such costs in such a manner that you have
    done here today?
 4
          Α.
               Ņο.
 5
 6
               MS. RHOADES: I have no further questions.
                                                            I
    believe Mr. Steinkamp does.
 7
                         EXAMINATION
 Ω
 9
                         BY MR. STEINKAMP:
               I notice in the financial statement for 2001
10
          Ο.
    that the accumulated assets, and I believe these are
11
    the liquid assets not including real estate, am I
12
13
    correct on that assumption?
               I may need to look at the document.
14
15
               The figure I'm referring to is the bottom.
16
    Let me get them.
17
               ADMINISTRATIVE LAW JUDGE: Is this 2001?
              MR. STEINKAMP: I'm talking about 2001.
18
19
              ADMINISTRATIVE LAW JUDGE: All right.
20
              MR. STEINKAMP: I'm talking about statement of
21
    financial position. This is your Page 3 dated December
22
    31, 2001?
23
              THE WITNESS: Yes.
24
              Under total assets the figure there is, as I
         Q.
```

```
read it, $42,350,373.94.
 1
               Those -- first of all, do those assets
 2
    include the real estate that Three ABN owns?
 3
              It does.
         Α.
              All of the real estate?
         Q.
 5
         A. Yes.
 6
              Okay. Does that amount of assets, which is
 7
         Ο.
    something like, well, it's over three times annual
 8
 9
    revenues, does that concern you as an accumulation of
10
    assets for a not-for-profit or 501(c)(3)?
              No, and I'll explain that. If you look under
11
    revokable trusts you'll see a figure of $16 million,
12
    $16,229,000. And if you look under long-term
13
    liabilities you'll see an offset amount that says
14
15
    $16,229,000. That's a direct offset of that asset and
    liability.
16
17
              Those merely represent trusts to Three ABN
18
    which may be revoked at any point in time, so there is
    no asset there for them to distribute.
19
              Are those revokable trusts, those are
20
21
    revokable for income tax purposes I presume, but is
22
    the, I forget the terminology. There is something
    called a crummy trust.
24
              Are you aware of that?
```

```
1
          Α.
               It's not a crummy trust.
          Q.
  2
               No.
  3
               It's a --
          Α.
               I'm not sure. I don't recall what you want.
               My point is, is that they're revokable but
  5
     seldom are revoked?
  6
               These were revokable. These may be revokable
  7
     at any time and they have been and are.
  8
  9
               MR. STEINKAMP: All right. I have no other
 10
     questions.
               THE WITNESS: Okay.
11
               ADMINISTRATIVE LAW JUDGE: Anything else on
12
13
    redirect?
               MR. MILLER: Yes.
14
                         REDIRECT EXAMINATION
15
16
                         BY MR. MILLER:
          Q. Mr. Lovejoy, $42 million does seem like a lot
. 17
18
    of money, and I think you pointed out that the $16
19
    million is your testimony that Three ABN doesn't
20
    actually have, isn't able to use those moneys at the
21
    present time?
             That's correct.
22
         Α.
23
              Are there any other moneys represented here
24
    that Three ABN, Three Angels would not be able to use
```

at the present time?

- A. Yes. The investment of \$2.8 million, the majority of that represents money coming from charitable related unit trust agreements. Those are temporarily restricted assets, and they cannot be used until the donor dies.
- Q. And what are -- what are the charitable gift annuities of seven and a half million dollars?
- A. That represents money that donors have sent in to acquire a charitable gift annuity. An agreement, Three ABN has agreed to pay them an annuity for the rest of their life. That's listed down here under the long-term liabilities of charitable gift annuities of \$4,008,000, and also under the short-term liabilities they have a current liability of \$397,000.

So you would have to offset those liabilities against the \$7.6 million in assets to estimate what could be used by Three ABN.

Q. So in laymen's terms, this total, let's look at these other assets figure of \$27 million.

How much of that \$27 million would actually be available to Three ABN presently?

- A. Maybe around four to five million dollars.
- Q. And those would be primarily what?

2

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The gift annuity, the difference between the
gift annuity assets and liability of approximately half
of the investments, all of the deposits, none of the
revokable trusts.
          Now, the figure under total current assets,
where it says cash restricted to investment and
equipment, property and equipment unless accumulated
depreciation. There was a figure of $11 million there?
     Α.
          The $11.8 million represents the net book
value of the fixed assets of the organization.
$122,000 represents donor restricted cash to be used by
Three ABN to purchase equipment.
     Ο.
          I see.
          And in current assets there is cash of $2.6
million, is that right?
     Α.
          Yes.
          Would these other items under here be
available for use presently or as of the date of this
document?
    Α.
```

A. Not as of the date of the document, but apparently in the short-term it would be available.

Q. Do you know the approximate monthly operating cost of Three ABN?

A. No, I don't.

```
MR. MILLER: I have no further questions.
 1
               ADMINISTRATIVE LAW JUDGE: Okay.
 2
               Anything else?
 3
               MS. RHOADES: No further questions.
 4
                         FURTHER EXAMINATION .
 5
                         BY MR. STEINKAMP:
 6
              How much of that $42 million can be borrowed
 7
 8
    against just to complete?
               I don't know if I'm able to answer that.
 9
             MR. STEINKAMP: Okay. That's fine.
10
              ADMINISTRATIVE LAW JUDGE: Okay. The witness
11
    is excused. Thank you.
12
              Did we want to take a break? Do you want me
13
    to get Mr. Thompson? How do you want to handle this?
14
              MR. MILLER: Let's just keep going.
15
                         (The Witness was sworn
16
                         by the ALJ.)
17
                         DR. WALTER THOMPSON
18
    called as a witness herein, at the instance of the
19
    Applicant, having been first duly sworn on his oath,
20
    was examined and testified as follows:
21
22
              ADMINISTRATIVE LAW JUDGE: For the record,
23
    before we get started with this witness, Applicant has
24
    given me a copy of Intervenor's Exhibit Number 9, which
```