Ex. HH

Subject: RE: [Norton AntiSpam] RE: Clarification needed to put rumor to rest

From: "Danny Shelton"

Date: Sat. 4 Nov 2006 17:26:24 -0600

To: "Bob"

Anything rumor retold is a lie. No matter what the intention. That's why Christians shouldn't be involved in the rumor mill. People also shouldn't assume anything. For instance there is a number of reasons why I don't want to give out certain information to the public. Also because I don't answer your question the way you want it answered doesn't mean that it "suggests" what you

I have hundreds of emails sent to me. Most of them are very good ones such as praise reports ect. I enjoy hearing them and am glad that people share them with me but there are times that even answering praise reports begin to take a lot of my time that I should be spending with my family.

At first you asked me a few general questions. I answered them the truthfully the best way I know how. But I will not continue to answer one question after another about every terrible thing you read on Black SDA or get from Gailon. Lack of answering does not make one guilty. Jesus showed us this when the bible says He answered them not a word even though they were of accusing Him of things that He was not guilty of.

I believe that He got to a point when He knew for certain that it would do no good to answer anymore questions as the accusers was going to crucify Him anyway.

It seems that is the way it is with those accusing me. They will not believe truth even when it is staring them in the face. I will just say this, I did have biblical grounds to go along with a mutually consented divorce with Linda, and I have done nothing legally wrong in my administration with 3ABN. The Illinois court case looked at virtually every thing they could to prove such a thing so that it would make it easy for them to deny our non profit status. They found nothing and 3ABN is still non profit. Our appeal currently going on with the state of Illinois is not about financial misconduct or anything else. The State of Illinois does not believe that our property is used for religious purposes because they do not accept the health messages presented on 3ABN as part of our religion. We are trying to prove them wrong.

If the state of Illinois which gathered something like 2000 pages of info in discoveries with 3ABN plus 3 days of testimony in court plus hours of depositions from 3ABN employees including Linda, could find nothing wrong with how our administration of 3ABN including finances, how possibly could some one like Galon who has never been privy to one page of documents from 3ABN that I know of, possibly think he knows more than the state of Illinois.

Here's the difference. The State of Illinois had access to all our records. Gailon has access to a few people who worked there who have an ax to grind and have told him twisted stories which are lies. He's either not to bright or gullible, or is out to prove something himself. It could be other reasons, but I do know this, he does not want truth. There are two sides to every story and He has only gathered info from one side. He is upset because we will not give him the info he wants an believes that if he is accusing enough against us that we will take him into confidence with the truth that we have. This will not happen.

Church leaders will soon be looking at both sides of this divorce and each side will have a fair chance to present truth to them. Both sides will have to live by their decision whether we like it or not.

Gailon sees himself involved. He is delusional. He is not involved. We will trust church leaders with the truth not some self proclaimed reporter.

God Bless!

Danny

ps. I need to quit answering questions even like yours for now as church leaders as well as my attorneys have said that anything I put in emails will only be used against me, not for me. I guess I should start listening to them.

---- Original Message -----

From: Bob

To: Danny Shelton

Sent: 11/3/2006 2:34:10 PM

Subject: [Norton AntiSpam] RE: Clarification needed to put rumor to rest

Hi Danny. Thanks so much for your reply.

If Remnant owns the copyright of TCTR, why does it say inside the book, "Copyright 2004, 2005 by Danny Shelton and Shelley J. Quinn"? Why doesn't it say that Remnant holds the copyright?

Ex. II



Home Page Tommy Shelton

Financial Allegations Book Deals

Emails

Financial Aff.
Form 990's

Danny Shelton ASI

Smokescreen

Abuse of Power Ethical Allegations An Attempt to <mark>Mend a Broken Network</mark> & Save the Cause of Christ from Repressin

Danny Shelton's Book Deals

 \leq Prev.

"Probably Several Hundred Thousand Dollars"

In the early days of the present 3ABN crisis, a former 3ABNer commented on 3ABN president Danny Shelton's book deals and their significance:

Correspondence Untruths Alleged Illegal Activities Mene, Mene, Tekel, Parsin

Danny's Apologists Leonard Westphal Litigation, etc. Letters of Support Letters of Criticism News Releases Contact Us

Added on 5/9/2007 Anonymous #2

Added on 5/8/2007 Merger ?'s Lisa M #3 Reactions #3 (Updated)

Added on 5/4/2007 Alfred Smith

Added on 5/3/2007 Lawsuit Filed!!!

Added on 4/27/2007 Mene, Mene, Tekel, Parsin

Added on 4/26/2007 The Corrupt Mary Penny #2 "Not a Victim" SH

Added on 4/25/2007 Resignation (Updated) PJMusic Pastor Doug Constituency

Must Read: Mom in Pain #1 ------ Original Message -----From: ******
To: G. Arthur Joy
Subject: RE: MAP

Date: Tue, 19 Sep 2006 17:02:39 -0700

Hello Gailon,

•••

I have wondered about the numbers. When I spoke with Danny about a month or so ago, he insisted that numbers were up by a couple of million. But when I spoke with a board member he indicated that the finances were not doing well, in part relating to a tremendous amount of money 3ABN put into the "Ten Commandments Twice Removed Book" which was distributed by the millions during the spring. I am quite certain that Danny received royalties on this, probably to the tune of several hundred thousand dollars, although he is refusing to disclose the amount to his own board members. This is a gross conflict of interest and also an improper personal inurement that could cause the ministry to lose its tax exempt status if it came to light. ...

...

Danny Appears to Confirm the Problem

One concerned individual, after hearing that Danny was not disclosing these profits in order to avoid having to share them with his ex-wife in their marital property settlement, <a href="worder-worden-wor

The July 13, 2006, Financial Affidavit

The accounting of 3ABN appears to be off limits to nearly everyone. That is unfortunate, for it makes it extremely difficult to demonstrate that various allegations of financial improprieties are simply untrue. Yet the Financial Affidavit is one piece of financial information that is fairly accessible, having been filed at the Franklin County Circuit Court in July 2006. What follows are questions raised by that affidavit.

Not Much Money in the Bank?

Danny lists only two bank accounts in the <u>affidavit</u>, one containing \$1,500 and the other containing \$1,000. Since around 4.5 million copies of his book, *Ten Commandments Twice Removed*, were distributed in the spring of 2006, and since <u>Danny's personal responses</u> suggest that he did make a lot of money on those sales, why does he list only \$2,500 in those two bank accounts?

On the Other Hand ...

The amount declared in the <u>affidavit</u> for charitable contributions, \$500, suggests that there couldn't have been any royalty payments at all. The declared gross monthly income is \$5,991, and the charitable contributions are but 8.35% of this total.

After subtracting the taxes that got withheld, but before figuring in what the tax refund might be, the declared net monthly income is \$4,323. Thus the charitable contributions would amount to 11.57% of this figure. Given the Seventh-day Adventist teaching on tithes and offerings, it seems impossible that \$500 in contributions could represent tithe and offerings on both Danny's salary from 3ABN and hundreds of thousands of dollars of alleged profits from book deals.

The declared gross monthly income figure of \$5,991 should be about right, since that would amount to \$71,892 for the year, which is comparable to the annual salary of \$70,944 reported for Danny on 3ABN's 2005 Form 990. (See Statement 9 on page 4 of the "Supplemental Information" attached to the Form 990.)

3ABN Area: Low Housing Costs

Since we are talking about the <u>financial affidavit</u>, we'll add this one item that doesn't pertain to royalties. Based on the <u>affidavit</u>, it would appear that right around 3ABN is an excellent place to find low-cost housing. Consider that Danny has declared that his residence is worth only \$275,000. Just how much can one get for that sum? Our understanding is that his home has the following features:

- 4 bedrooms.
- 4 full baths.
- 1 half bath.
- 5000+ sq. ft.
- 2-car garage.
- Wrap-around porch.
- 181/2 acres.
- Large pond.
- · Large horse barn.
- · Paved driveway.
- · Swimming pool.

For comparison, consider the higher-priced area of West Frankfort, not very far away at all. (Actually, it's so close that Danny's mailing address is West Frankfort too.) There we have a home being offered for sale in March 2007 for \$204,300, a listing with an MLS ID of 257978. Located at 18297 Lone Oak Terrace in the Forrest Ridge subdivision, you just can't get as much for your money as you can next to 3ABN:

Description

Wooded-Cul-De-Sac-Over an Acre Beautiful wooded lot in a country subdivision is the location for this lovely, well maintained home featuring a great room well arranged to entertain a large group or a cozy family evening, large arched windows, crown molding, well designed kitchen with all appliances, dining room, master bedroom suite, with jet tub and separate shower in master bath.

Features

3 beds 2 baths 2358 Sq. Ft. 1.18 Acres

Lot Features

Lot Dimensions (203x210x235x28) Lot Topography (Wooded-Gently Rolling) Road Type (County) Sewer Utilities (Aerator) View (Wooded) Water Utilities (City)

Building Features

Case 4:08-mc-00016-JPG

Document 12-4

Filed 07/07/2008

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Cooling System (Central) First Floor Sq Ft (2,358) Gross Living Area Sq Ft (2,358) Heating System (Geo Thermal Electric)

Interior Features

Bedroom 2 Dim (12x11.5) Bedroom 3 Dim (12.5x112) Dining Room Dim (12.5x12) Great Room Dim (35x19.5) Kitchen Dim (11.4x14.2)

Appliances

Dishwasher Disposal Microwave Range/Oven Refrigerator

Exterior Features

Parking (2 car attached)

(Found on DonnaPrattHomes.com on March 21, 2007)

On Second Thought ...

On second thought, is it at all possible that this <u>financial affidavit</u> does not reflect reality, that Danny's house is worth much more than \$275,000, that he does have a lot more than \$2,500 in two bank accounts, that he is trying to hide his book deal profits and his assets lest he have to fork over more to the lady he divorced and called an adulteress when he had <u>no proof to that effect</u>? Then that would help make more sense out of comments by folks who live around Thompsonville and West Frankfort who think Danny is quite wealthy, perhaps even a millionaire.

And should DLS Publishing, Inc., Danny Lee Shelton's publishing company, be listed somewhere on the affidavit? Or is it not considered an asset?



 $\underline{Next} >$ < Prev.

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Ex. JJ



Home Page Site Map Tommy Shelton Danny Shelton

ASI Smokescreen Abuse of Power Ethical Allegations Financial Allegations Book Deals **Fmails** Financial Aff. **Dwight Hall** See Quinn Clip

Download Quinn Clip

Form 990's, etc. Real Estate Cheating the IRS? Jet Costs Send Your Tithe Selling K36FJ Selling K58DL

Correspondence Untruths Alleged Illegal Activities Mene. Mene. Tekel. Parsin

Danny's Apologists Leonard Westphal 3ABN Board Litigation, etc. Letters of Support Letters of Criticism News Rele Sign Up! **Contact Us**

> Added 5/23/2008 Initial Tax Case **Public Record**

Added 4/10/2008 Tax Case Lost Copyright Trouble

Added 3/29/2008 **Gilley Winning Staff**

> Added 3/7/2008 Terminated

Added 2/10/2008 **Objections Heard**

Added 1/25/2008 **Church Vote**

Must Read: Mom in Pain #1 Mene. Mene. Tekel Parsin The Actual Lawsuit **IRS Criminal** Investigation

An Aftempf to **Mend a Broken Network** & Save the Gause of Christ from Represch

Did Remnant's Dwight Hall Conspire with Danny Shelton to

Hide Hundreds of Thousands in Royalties from the 3ABN Board?

Remnant Reports Payments; 3ABN and Danny Shelton Do Not

< Prev. Next

We'll first lay out the story as we have gotten it from various sources, and then analyze Remnant Publications' Form 990's, which appear to confirm many of the details.

An Early Tip: "Danny Is Hiding His Royalties from the 3ABN Board"

A former 3ABNer wrote on September 19, 2006:

-- Original Message ----From: ***** To: G. Arthur Joy

Subject: RE: MAP

Date: Tue, 19 Sep 2006 17:02:39 -0700

Hello Gailon,

I have wondered about the numbers. When I spoke with Danny about a month or so ago, he insisted that numbers were up by a couple of million. But when I spoke with a board member he indicated that the finances were not doing well, in part relating to a tremendous amount of money 3ABN put into the "Ten Commandments Twice Removed Book" which was distributed by the millions during the spring. I am quite certain that Danny received royalties on this, probably to the tune of several hundred thousand dollars, although he is refusing to disclose the amount to his own board members. This is a gross conflict of interest and also an improper personal inurement that could cause the ministry to lose its tax exempt status if it came to light. ...

Newer Sources Confirm Tip, Dwight Hall Implicated

According to various sources, Danny Shelton asked Dwight Hall, president of Remnant Publications of Coldwater, Michigan, to hide his royalties for the Ten Commandments Twice Removed book so that the 3ABN Board would not know how much Danny was getting and so that Linda wouldn't get any. These sources, including an administrator in an independent ministry, claim that Dwight Hall agreed to hide Danny's royalties, and that at some point in 2007, almost \$300,000 sat in a secret account in a Coldwater, Michigan, bank, which Danny could access via an ATM machine.

What was the timeline? From what we can piece together from our sources:

- Danny reportedly first asked Dwight to hide his royalties in June 2006.
- At that point Dwight allegedly stopped running his typical quarterly royalty report on Danny's book.
- · A sizable amount of royalties had allegedly already been calculated prior to that point, but Dwight held on to it at Remnant.
- · Sources claim that at year's end that same amount still sat on Remnant's books, and that by some point in 2007 that fund had grown to nearly \$300,000.

Now since Remnant Publications' 2006 Form 990 reports an increase in royalty payments in 2006 of more than \$480,000 over 2004, Remnant must have run the royalty reports at some point and calculated what Danny had earned for royalties in 2006.

Danny Hides His Royalties from the Court

On July 13, 2006, Danny Shelton filed a financial affidavit with the Circuit Court of the Second Judicial Court which appears to contain false information. For example, he claimed that he owed 3ABN Board member Merlin Fjarli a balance of \$200,000 on a mortgage loan with a required payment of "ann. interest." Yet Franklin County Courthouse records in the spring of 2007 indicate that the mortgage loan was in the name of the Fjarli Foundation, not Merlin Fjarli. Also, the Fjarli Foundation's 2005 Form 990 documents that the balance as of December 31, 2005, was down to \$150,000, not \$200,000, and the loan was interest-free that year, since no interest was reported on Line 4, raising questions as to the claim of "ann. interest." Lastly, the Fjarli Foundation's 2006 Form 990 documents that

the loan was paid in full sometime in 2006, so the balance may have been less than \$150,000 in July.

As far as his income goes, Danny reported in his affidavit an expected income of but \$5,991 per month for the entire year of 2006 (\$71,892 for the year). Since 3ABN's 2006 Form 990 reports Danny's salary from 3ABN as being \$72,802 for 2006, Danny in essence was claiming that in 2006 he wasn't going to earn a single cent in royalties from Remnant or income from DLS Publishing (his personal, for-profit corporation) for the entire year, even though he already knew that he had earned substantial royalties from Remnant.

Danny's Lawyers Declare Such To Be a Crime

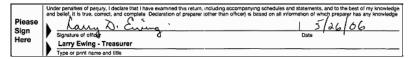
How serious are these discrepancies? As Danny's personal lawyers John Pucci and Lizette Richards put it, lawyers that represent both Danny and 3ABN in the lawsuit over Save3ABN.com:

In connection with the Financial Affidavit, Joy authored a "Comments" section in which he raises a number of questions, ultimately concluding Plaintiff Shelton was untruthful in the Affidavit. See Attachment 3. Since the Affidavit was filed under the pains and penalties of perjury, Joy is, in essence, accusing Shelton of a crime.

While we have serious misgivings about some of the conclusions and tactics of Danny's lawyers, and they do make serious blunders from time to time, we feel that they very well may be correct this time around in suggesting that if Danny provided false information in his financial affidavit regarding the royalties he earned in 2006, he may have committed a crime.

CFO Larry Ewing Claims Danny Received No Income from Related Organizations in 2005

3ABN's 2005 Form 990 was signed by 3ABN CFO Larry Ewing:



He answered Line 75c in the following way:

Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent			ì
contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to this organization through common supervision or common control?	75c	V	
Note. Related organizations include section 509(a)(3) supporting organizations.			L

So what exactly does that mean? Consider the instructions for Line 75c:

Line 75c. Compensation From Related Organizations

Answer "Yes" to this question if any officer, director, trustee, key employee, or highest compensated employees, or highest compensated professional and non-professional independent contractors received aggregate compensation amounts of \$50,000 or more from your organization and all related organizations (as defined below). ...

Organizations answering "Yes" must attach a schedule that lists, for each officer, director, trustee, key employee, highest compensated employees, or highest compensated professional and non-professional independent contractors, a description of the relationship between the organization and the other organization, receiving such compensation, the name and EIN of each related organization that provided the compensation and the amount each provided. Use the same format as required by columns (C) through (E) of Part V-A.

... For purposes of reporting on the Form 990, related organizations are tax-exempt or taxable entities with a close connection. A close connection that binds related organizations may include:

Common persons exercising substantial influence over all of the organizations.

("2005 Instructions for Form 990 and Form 990-EZ," p. 28.)

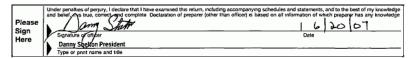
Danny's compensation from 3ABN in 2005 exceeded the \$50,0000 threshold referred to above, since it is listed in the 2005 Form 990 a amounting to \$70,944. Now if Danny Shelton being founder, director, and president of 3ABN as well as president of DLS Publishing makes him a common person "exercising substantial influence over" both organizations, we could be left with the following possibilities:

- · Larry Ewing knew or should have known that Danny was getting income from DLS Publishing, but chose to answer "No" anyway: and/or
- · Danny hid his DLS Publishing income from Larry Ewing so that Larry didn't know anything about it, even though 3ABN

purchased \$44,724.38 worth of product from DLS in 2004, according to Note 14 of 3ABN's 2004 financial statement; and/or • In 2005 3ABN funnelled all payments to Danny through Remnant Publications instead of through DLS Publishing in order to avoid answering "Yes" on Line 75c.

3ABN's 2006 Form 990 Does Not Disclose Figures

3ABN's 2006 Form 990 was signed by then-president Danny Shelton. Why didn't Larry Ewing sign it? We won't know until he is deposed, for he won't answer questions till then.

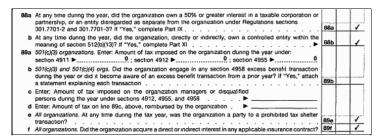


Search the entire Form 990, and you will not find any figures given for:

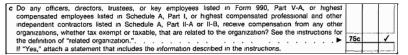
- The substantial royalties Danny earned from his Ten Commandments book due to his position at 3ABN.
- The value of any free advertising his Ten Commandments book was given by 3ABN, which resulted in his earning substantial
- . The value of any free order-taking services that facilitated his earning substantial royalties, when people would call 3ABN to orde the book

Including figures for the above would raise concerns among the stockholders in the pew, who would hesitate to donate to a ministry if they think it is lining the pockets of its president.

Line 89b was left blank. Why?



Danny answered Line 75c in the following way:



The above, if truthful, suggests that DLS Publishing did not make one single cent during the entire year of 2006. (See page 35 of "200t) Instructions for Form 990 and Form 990-EZ.")

Ten Commandments Book Debacle Hits 3ABN Hard

According to sources, the Ten Commandments book campaign was a splendid idea that brought dire results to 3ABN because of apparent greed. Here's the history as we have been able to put it together:

- 500,000 books were printed by Pacific Press at a cost of less than 26¢ a book, and were quickly sold.
- Rather than contact Pacific Press again, with whom 3ABN had a partnership, Danny asked Dwight Hall to print 300,000 more copies at a cost of 67¢ a book, with Dwight agreeing to continue paying Danny 10% in royalties.
- Those being quickly sold. Danny got Dwight to do another 500,000 copies.
- · After those were sold, Dwight started farming out the printing, getting presses in Grand Rapids (which charged the most of any of them because of a shortage of the particular paper needed: 29¢ per book), the Review and Herald, and elsewhere to help out, never going back to Pacific Press.
- Before it was over, the 2006 campaign totalled 4.8 million books: 500,000 from Pacific Press and 4.3 million through Remnant Publications, 900,000 of which were in Spanish.

Now remember that 3ABN's 2006 Form 990 shows a deficit for the year of almost \$3 million. And that is about how much Remnant billed 3ABN for the 4.3 million books and shipping they were responsible for.

What if Danny had gotten Pacific Press to do the 4.3 million books for less than 26¢ instead of Remnant for 67¢? At a savings of 41¢ per book, 3ABN could have saved \$1,763,000 and ended the year with a much lower deficit. But there's more.

Paying With 3ABN Trust Department Funds

Sources claim that 3ABN managed to pay Remnant for the first 1.2 million copies, and then stopped. Dwight subsequently pressed Danny to do something about it, and so Dwight and Danny contacted the 3ABN Board. According to sources, the 3ABN Board agreed to pay Remnant by advancing money from 3ABN Trust Department funds. This could explain how 3ABN sustained a loss of \$3 million, Dwight Hall got paid his \$3 million, and Danny earned his windfall royalties from Remnant.

But the 3ABN Trust Department funds that paid Dwight and ultimately Danny have to get paid back somehow, for the Trust Department has payment obligations it has to make to its clients. Thus K36FJ is being sold for \$400,000 cash up front, and on Octobe 2, 2007, Jim Gilley agreed to sell K58DL in Yakima, Washington, for an additional \$450,000.

Some may remember that those who ordered the free Ten Commandments Twice Removed book during the 2006 campaign only had to pay 25¢ a book for shipping. This should have raised \$1,075,000 toward the roughly \$3,000,000 bill from Remnant. In reality, that sum could have paid for the entire cost of printing if Pacific Press had done the entire job.

Shelley Quinn Says Nearly 7 Million Copies Distributed

Out of the hundreds of thousands of dollars Danny Shelton has already allegedly earned in royalties from the Ten Commandments Twice Removed book, how much has co-author Shelley Quinn received from Danny? While we do not know how much, if any, he has shared with Shelley, we do know that she had the following to say on the air by early October 2007:

"Nearly 7 million copies of the English and Spanish translations have already been distributed in less than two years. And the book has also been translated into 7 languages, including French, Tamil, Russian, Afrikaans, and Portuguese. There's really no way for us to track the total number of books distributed in these other languages, but we do know that tens of thousands have been shipped."

Thus, there have been a whole lot more than 4.8 million copies sold. What do Danny's royalty earnings amount to at this point? Whether new 3ABN Board member Larry Romrell would know we cannot say, though sources claim he did help cover 3ABN's unpaid Ten Commandment invoices this year by sending a substantial, six-figure donation to Remnant Publications. Yet we do wonder why he sent his checks directly to Remnant rather than to 3ABN.

To watch the entire video clip of Shelley's Ten Commandments Twice Removed commercial, click on the link you prefer below.

While it is exciting to hear Shelley describe reports from anonymous writers regarding how they are switching their day of worship from Sunday to the Bible Sabbath, we think it better to be able to verify that such alleged reports are indeed genuine before justifying this enriching of Danny Shelton at the expense of the financial health of 3ABN.

Quality	View Now (Download Speed)	Download to Disk (File Size)
Better	<u>141K</u>	<u>3.1M</u>
Good	<u>102K</u>	<u>2.3M</u>
So-So	<u>24K</u>	<u>599K</u>

Data from Remnant Publications' Form 990's

Donations, Sales, Printing, Shipping, and Royalties

For the table below, we have pulled some of the data from the revenue and expense sections of Remnant's Form 990's for 1999 through 2006. We have added two columns at the end that calculate the percentage of sales that the royalties amount to.

		R	evenue (Par	t I)			Expen	ıses (Part	II)			
	Donations	Sales o	f Inventory	(Ln 10)	Sales of	Postage	Printing &	(Other (Ln 4	13)	[Royalties	, ,
Year	& Grants (Ln 1)	Gross Sales	Cost of Goods	Gross Profit	Literature (Ln 2)	& Shipping (Ln 35)	Publications (Ln 38)	Freight	Print Supplies	Royalties	As % of Sales]	Royalty %]
1999	\$147,044	\$461,470	(\$170,414)	\$291,056				\$39,333				
2000	\$285,875				\$721,476			\$56,356	\$287,172	\$6,542	0.91%	
2001	\$111,752				\$570,894			\$58,689	\$135,015	\$17,652	3.09%	
2002	\$184,841			\$0	\$743,348	\$63,265	\$216,148			\$12,438	1.67%	1.76%
2003	\$328,388			\$0	\$888,844	\$77,539	\$262,297			\$16,226	1.83%	
2004	\$194,944			\$0	\$2,009,825	\$152,734	\$592,153			\$26,178	1.30%	
2005	\$451,004	\$0	\$0	\$0	\$1,228,662	\$112,769	\$445,558			\$116,556	9.49%	10.640/
2006	\$265,682	\$0	\$0	\$0	\$4,316,011	\$394,640	\$1,680,814			\$508,767	11.79%	10.64%

Those who wonder why Remnant Publications reported to the IRS that they had \$0 in sales of inventory for each year after 1999 should direct such questions to Remnant.

Danny incorporated DLS Publishing on November 30, 2004, just in time to make sure that DLS Publishing published his new book Antichrist Agenda rather than D & L Publishing. While DLS did the publishing, Remnant did the printing. The 2006 book Ten Commandments Twice Removed is a smaller version of Antichrist Agenda.

Remnant's payment of royalties increased greatly after the incorporation of DLS Publishing and the printing of Antichrist Agenda. Adding the amounts that the royalties paid out in 2005 and 2006 exceeded what was paid out in 2004 gives us a figure of \$90,378 (2005) + \$482,589 (2006) = \$572,967 (total increase). How much of this \$572,967 went to Danny Lee Shelton? Sources tell us that what Remnant pays out to other authors in royalties just doesn't amount to much.

Note 14 of 3ABN's 2005 financial statement claims that 3ABN bought \$82,712.43 worth of books "authored by a member of management" "from the publisher," and that "royalties are paid by the publisher to the author." Perhaps coincidentally, Remnant's increase in royalty expenses in 2005 over 2004 amounted to \$90,378, a figure rather close to \$82,713.43.

If we subtract the printing costs of 2005 from those of 2006 in order to get the approximate cost of printing all the Ten Commandments Twice Removed books in 2006, and then divide that result by 4.3 million copies, we end up with a cost of 28.7¢ a book.

If we subtract the postage and shipping costs of 2005 from those of 2006 in order to get the approximate cost of shipping the Ten Commandments Twice Removed books in 2006, and then divide that result by 4.3 million copies, we end up with a cost of 6.6¢ a bool

Should Remnant Publications consider returning to 3ABN however much of the 25¢ per book shipping charge that went beyond actual shipping costs, whatever those actual costs were? If they did, perhaps 3ABN wouldn't have to sell as many TV stations.

Occupancy and Travel

The purpose of the legal requirement of making these Form 990's available to the public is that it helps to make charitable organization more accountable for how they use the funds that are donated to them. For example, consider two other categories of expenses, with "Utilities" from 1999 to 2001 probably actually a part of "Occupancy":

	Expe	nses (Par	t II)			
Year	Occupancy	Other (Ln 43)	Travel			
		Utilities				
1999	\$400	\$9,931	\$5,925			
2000		\$26,119	\$6,199			
2001		\$23,303	\$15,440			
2002	\$72,792		\$17,460			
2003	\$74,879		\$27,521			
2004	\$60,000		\$61,462			
2005	\$96,500		\$103,547			
2006	\$120,000		\$148,964			

Obviously, occupancy expenses increased dramatically after 2001, travel increased dramatically after 2003, and 2006's expenses were 200% or more that of 2004 for both these categories. What happened?

Occupancy

"Occupancy" can include whatever it costs to occupy the building your charity resides in:

Enter the total amount paid or incurred for the use of office space or other facilities, heat, light, power, and other utilities (other than telephone expenses reported on line 34), outside janitorial services, mortgage interest, property insurance, real estate taxes, and similar expenses.

("2006 Instructions for Form 990")

Remnant Publications is located at 649 East Chicago Road in Coldwater, Michigan, in a building owned by R & D Development, according to Branch County, Michigan, records:



Notice how R & D Development is also located at 649 East Chicago Road, Remnant's own address, according to the "Owner Information" above. Notice also how the taxpayer is Danny Hall at 310 Dayburg Road. 310 Dayburg Road happens to be another address that R & D Development uses, according to Branch County records:

Owner Information	vervesione oversione oversione oversione o		collapse]
R & D DEVELOPMENT 310 DAYBURG RD COLDWATER, MI 49036	Unit:	030	

That address is also the same one listed in Part V-A of a number of Remnant's Form 990's as being the address of Daniel Hall, Remnant's vice-president, secretary, and treasurer.

Part V-A Current Officers, Directors, Tru	stees, and Key Emp	loyees (List eac	ch person who was an offic	er, director,						
trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)										
(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances						
Name Dwight Hall str 378 S Fremont Rd City Coldwater ST MI zip 49036	Title President	22,789	0	0						
Name Daniel Hall Str 310 Dayburg Rd City Coldwater ST MI zip 49036	Title VP/Sec/Treas Hr/WK 2	22,789	0	0						
Name Rudy W. Hall sir 398 Rugged Mounta City Cullowhee st NC zip 28723	Title Director Hr/WK 2	0	0	0						
Name C. Darwin Hall str 308 Dayburg Rd City Coldwater ST MI zip 49036	Title Director Hr/WK 2	0	. 0	0						
Name Str City ST ZIP	Title Hr/WK									

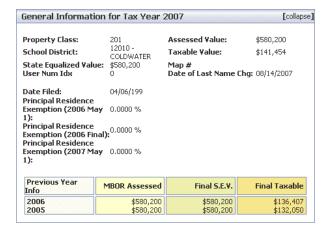
Thus, if Daniel Hall could speak with the powers that be at R & D Development, one of which is likely himself, perhaps whatever charges Remnant is incurring from R & D could revert back to the levels of prior years.

You may notice that all the above directors and officers have Hall for a last name. In light of that fact consider the questions immediately following the list of directors in Part V-A as answered in 2005:

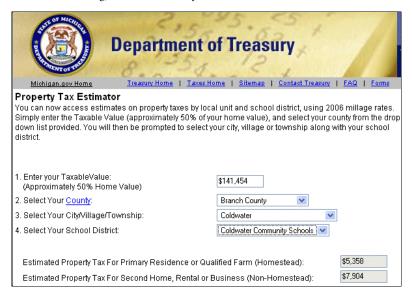
Form 99	0 (2005)	Remnant Publications, Inc.	38-2810502		Page 6
Part \	V-A	Current Officers, Directors, Trustees, and Key	Employees (continued)	Yes	No
	meetings				
	employe	officers, directors, trustees, or key employees listed in ses listed in Schedule A, Part I, or highest compensated are listed in Schedule A, Part II-A or II-B, related to each hips? If "Yes," attach a statement that identifies the indi-	professional and other independent other through family or business	ر مد	×
	employe contracto tax exem	officers, directors, trustees, or key employees listed in F- es listed in Schedule A, Part II, or highest compensated pris listed in Schedule A, Part III-A or II-B, receive compe opt or taxable, that are related to this organization throug plated organizations include section 509(a)(3) supporting	professional and other independent nsation from any other organizations, whether ph common supervision or common control?		x
	organiza	attach a statement that identifies the individuals, explair tion and the other organization(s), and describes the co amounts paid to each individual by each related organi	mpensation arrangements, ization.		ľ
d	Does the	organization have a written conflict of interest policy?.		îx i	

Line 75b regarding whether Dwight Hall, Dan Hall, Rudy Hall, or Darwin Hall are related by family or business ties is answered "No" above, a rather peculiar error. However, it is correctly answered "Yes" in 2006. Yet the required statement explaining what exactly those family and business relationships are is missing from the copy of the Form 990 we received.

Out of the \$120,000 Remnant paid for Occupancy costs, how much of that went for property taxes? Not a whole lot. Notice the taxable value listed below:



Now plug the \$141,454 taxable value figure above into Michigan's property tax estimator, and you end up with an estimate of \$7,904 c tax for the year 2007 for the entire building, if it resides in the city of Coldwater:



But then again, if Remnant Publications is a 501(c)3 organization, and if it owned the building instead of R & D Development, it migl not have to pay any property tax at all.

Travel

Other businesses that find their home at 649 East Chicago Road in Coldwater include A Better Way of Life Fitness & Nutrition Center with Dwight Hall as owner. And then there is Millennium Enterprise, an aircraft renovation company whose website includes contact information for Dwight Hall. Millennium Enterprise incorporated in Michigan on September 22, 2004, as a foreign limited liability company from Delaware, after incorporating in Delaware the previous April 23.



Daniel Hall at 310 Dayburg Road thus shows up again in the record above.



2004, the year that Millennium Enterprise incorporated, was the same year that travel expenses began climbing dramatically.

Millennium Enterprise advertises that it has renovated three planes, of which it still owns two. Are these planes used for Remnant-related business? Flight records, though incomplete, indicate that these planes were used to make a round trip from Coldwater to Marion, Illinois, and Denver, Colorado, on June 20-21, 2007, a trip from Marion, Illinois, to Coldwater on July 25, 2007, and roun trips from Coldwater to Marion, Illinois, on September 20 and 28-29. Since Marion is just down the road from 3ABN, there is a chanc that these planes are used for Remnant-related business ventures with 3ABN, and if so, charges to Remnant for their use may be part of the cause of Remnant's 2006 travel expenses jumping 441% from 2003 to 2006.

So what exactly would be a possible problem with Millennium Enterprise, as well as with the numbers for "Occupancy"? As the excerp from the 2005 Form 990 above indicates, Dwight and Dan Hall reported salaries that year from Remnant of \$22,789, in exchange for "2 hours of work a week. Is it possible that these amounts are not their total compensation for their work at Remnant, and that they are supplementing their income with payments from Remnant to other companies they own, such as R & D Development, Millennium Enterprise, or others?

Dwight Hall Concerned

Sources indicate that Remnant Publications is presently in lock-down mode. Dwight Hall's office is now constantly locked, and he is reviewing all emails being sent out by employees. Anyone who says anything about him in emails will get fired, and there has already been at least one casualty from this new policy, according to reports.

What might prompt such concern? One possibility is suggested by what a reporter wrote Save3ABN.com toward the end of September, asking us for assistance in verifying a tip:

----- Original Message -----From: *****

To: AUReporter Subject: IRS

Date: Wed, 26 Sep 2007

Have followed this site, as of late. ... We have been asked to investigate whether or not the IRS has taken records from 3ABN, even now with Mr. Shelton ill. Hoping for any info you might have on financial investigation. ... Just looking to see if this tip is legit. ...

To date we still can't confirm the above story. However, a former 3ABNer did tell us about two weeks prior to the above inquiry that the IRS had contacted him/her, and that he/she had passed on the contact info for that IRS agent to 3ABN board chairman Walt Thompson perhaps three weeks before the above inquiry, and that Dr. Thompson was going to contact the agent.

It was presumably after Walt Thompson received this notice from the former 3ABNer that Danny Shelton on the air on September 6 declared that there was no truth in the report that the IRS was secretly investigating him. He emphatically added that people who say otherwise are enemies of the gospel.

Remnant-Related Pictures

Here is the front of R & D Developments's building that provides a home for Remnant Publications and Better Way of Life Fitness Center:

Ex. KK

STATE OF ILLINOIS County of Franklin

-[Space Above This Line for Recording Data]-

MORTGAGE

MAXIMUM LIEN. At no time shall the principal amount of Indebtedness secured by the Mortgage, not including sums advanced to protect the security of the Mortgage, exceed \$200,000.00.

THIS MORTGAGE dated August 1, 2005, is made and executed between DANNY L. SHELTON, whose address is 2954 New Lake Road, West Frankfort, IL 62896 (referred to below as "Grantor") and THE FJARLI FOUNDATION, whose 670 Mason Way, Medford OR 97501 address is (referred to "Lender"). below

GRANT OF MORTGAGE. For valuable consideration, Grantor mortgages, warrants, and conveys to Lender all of Grantor's right, title and interest in and to the following described real property, together with all existing or subsequently erected or affixed buildings, improvements and fixtures; all easements, rights of way, and appurtenances; all water, water rights, watercourses and ditch rights (including stock in utilities with ditch or irrigation rights); and all other rights, royalties, and profits relating to the real property, including without limitation all minerals, oil, gas, geothermal and similar matters, the ("Real Property") located in Franklin County, State of

A PART OF THE NORTHWEST ONE-FOURTH (NW 1/4) OF THE NORTHEAST QUARTER A PART OF THE NORTHWEST ONE-FOURTH (NW ¼) OF THE NORTHEAST QUARTER (NE ¼) OF SECTION 20, TOWNSHIP 7 SOUTH, RANGE 4 EAST OF THE THIRD PRINCIPAL MERIDIAN; MORE PARTICULARLY DESCRIBED AS BEGINNING AT AN IRON PIN MARKING THE NORTHWEST CORNER OF THE SAID NORTHWEST ONE-FOURTH (NW ¼) OF THE NORTHEAST QUARTER (NE ¼); THENCE RUNNING SOUTH ALONG THE WEST LINE THEREOF A DISTANCE OF 593.32 FEET TO A POINT; SAID QUARTER-QUARTER A DISTANCE OF 1329.86 FEET TO THE POINT LOCATED ON THE EAST LINE OF THE SAID QUARTER-QUARTER; THENCE RUNNING NORTH ALONG THE SAID EAST LINE A DISTANCE OF 593.32 FEET TO AN IRON PIN MARKING THE NORTHEAST CORNER OF THE SAID QUARTER-QUARTER; THENCE RUNNING WEST ALONG THE SAID NORTH LINE A DISTANCE OF 1330.12 FEET TO THE POINT OF BEGINNING; ALL BEING SITUATED IN FRANKLIN COUNTY, ILLINOIS, EXCEPTING THE COAL, OIL, GAS AND OTHER MINERALS UNDERLYING THE SAME AND ALL RIGHTS AND EASEMENTS IN FAVOR OF THE OWNER.

Ex. LL

990-PF

Department of the Treasury Internal Revenue Service

Return of Private Foundation

or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

Note: The organization may be able to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0052

Fo	cale	ndar year 2004, or tax y	year beginning				, and ending	3				
G	Chec	k all that apply:	Initial return	Fin	al return	Ame	ended return		Address chan	ge	Name ct	nange
	se the							A E	Employer identification			<u>_</u>
·	label		TION						6466			
C	therw		P.O. box number if mail is	not deliv	vered to street address) Room/suite			B Telephone number (see page 10 of the instructions				
	print	670 MASON				,		541/779-2233				
	or typ	e.	7ID code				<u> </u>					
	e Spe	icino I	, Zir Code	_	ND.	0.	7504		f exemption application		_	
	structi		Costion 501/o\('		OR		7501	7	Foreign organizations			
ᄲ	Cnec	k type of organization: ion 4947(a)(1) nonexem	X Section 50 (C)(C		ipi privale ioi bor tavabla n	rivate fo	l Jundation	2.	Foreign organizations check here and attach			⊾ □
<u> </u>			· · · · · · · · · · · · · · · · · · ·					EIF	f private foundation stat			
ı		market value of all asset] Cash	Accrual		under section 507(b)(1)(▶
		ar (from Part II, col. (c), (6) ►\$	313,986 (<i>Part I, cold</i>	ner (spe		ch hacia			f the foundation is in a 6			$\overline{}$
_					must be on ca.	T Dasis.,	<u>/</u>	<u> </u>	under section 507(b)(1)(T		
Pa	ırt I	Analysis of Revenue a			(a) Revenue		(b) Net investm	nent	(c) Adjusted net		(d) Disbursem for charitab	
		amounts in columns (b), (c), ar the amounts in column (a) (see			expenses pooks	er	income		income	- [purposes	
							grant on agreement agency.	. to great the	e ni navrane kapan sa ujejek kara kostili dulih ingen i	Successive Fall	(cash basis o	nly)
	1	Contributions, gifts, grants, etc.,				0				14		
	2	Check ▶ if the foundation i	•					2006		005	100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
	3	Interest on savings and te				0		2,885	<u> </u>	885		
	4	Dividends and interest from	m securities	· · -		- 				- 3		A constitu
2	1	Gross rents		· •	ji saafilija dise			1				
		Net gain or (loss) from sal		10		0						
Revenue	b	Gross sales price for all assets		0	e ding a siligi di s							
8	7	Capital gain net income (f				A		(o de la companya de l	S. IS	200 XX	este de la
	8	Net short-term capital gair		•						0		
	9	Income modifications .							M		+IJ	
	10 a	Gross sales less returns and all	owances	0								
	l t	Less: Cost of goods sold		0					de una de distrib	15.0		
	0	Gross profit or (loss) (atta	· · · · · · · · · · · · · · · · · · ·			0			<u> </u>			ve manes
	11	Other income (attach sch	•			0			0	0		
_	12	Total. Add lines 1 throug				0		2,88	2,	885	ili sa Manasara Sa	3.20
	13	Compensation of officers,				0			- 	-+		
g	14	Other employee salaries and Pension plans, employee	_			0				\dashv		
Ž	16	a Legal fees (attach schedu		F	······································	0				-+		
Evnences		b Accounting fees (attach s	•			0	-					
-		Other professional fees		l		Ö						
į	17	Interest	- Jol .	1		0						
2	18	Taxes (attaco schedule) (see p	page 14 of the instructions) edule 14 desired texton	[0						
3 :	19	Depreciation (attach so	edule ji kan dept e tion	[0			_0	0		
c c cuto Administrative	20	Occupancy	······································	[0					·	
		Travel, conference and	Indetings · · ·	· ·							 	
غ الب	22	Printing and publications				00.004					· · · · · · · · · · · · · · · · · · ·	
	22 23 24 25 25	Other expenses (attach s		• •		23,381			0	0		23,381
_ 4	24	Total operating and adresses. Add lines 13				22 204						00 004
ָ הַ	25	expenses. Add lines 13 to Contributions, gifts, grant		• •		23,381 15,067			0	U G/S/S		23,381
ħ ¢	26	Total expenses and disbu		 1 and 25		38,448			ol	0		15,067
5 —	27	Subtract line 26 from line		r anu 20		50,440		eg Francisco Santa a santa		U		38,448
₹_		a Excess of revenue over e		ments		38,448						San Carlo
)		b Net investment income	•				The second secon	2,88	85			
)		c Adjusted net income (if							V	.885		ter a men oblikt stå

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions. (HTA)

Form **990-PF** (2004)

For	m 99	90-PF	(2004) FJARLI FOUNDATION		6466		Page 2
, P	art		Balance Sheets Attached schedules and amounts in the description column	Beginning of year		d of	year
	_		should be for end-or-year amounts only. (See Instructions.)	(a) Book Value	(b) Book Value	_	(c) Fair Market Value
			Cash—non-interest-bearing			4	
	1		Savings and temporary cash investments	1,066,246	113,98	86	113,986
		-	Accounts receivable ▶0				
			Less: allowance for doubtful accounts ▶0	0	60 mm a 1 mm	0	0
	1	4	Pledges receivable 0				
	1		Less: allowance for doubtful accounts ▶ 0	0		0	0
	ı		Grants receivable	0			
	1		Receivables due from officers, directors, trustees, and			7	
	1		other disqualified persons (attach schedule) (see page				
	1		15 of the instructions)	0	er er er forste mottere er en de forster fill e	0	O
P	1	7	Other notes and loans receivable (attach schedule) ► 200,000				
e	,		Less: allowance for doubtful accounts ▶0	0	200,0	00	200,000
Accate	{	8	Inventories for sale or use	0			
Ž	5	9	Prepaid expenses and deferred charges	0			
	` `	10 a	Investments—U.S. and state government obligations (attach schedule)	o_		0	0
		b	Investments—corporate stock (attach schedule)	0		0	0
		C	Investments—corporate bonds (attach schedule)	0		0	0
	- -	11	Investments—land, buildings, and equipment: basis				
		• •	Less: accumulated depreciation (attach schedule)	O	<u> </u>	0	0
	1	12	Investments—mortgage loans	0		Ť	<u>_</u>
		13	Investments—other (attach schedule)	ol ol		0	
	- 1	14	Land, buildings, and equipment: basis			Ň	
	Ì	14		0		0	
	-	4 6	, , , , , , , , , , , , , , , , , , , ,	0		씏	
		15	Other assets (describe	-		-4	
		16	Total assets (to be completed by all filers—see	4 000 040	040.0	امر	040.000
_	+		page 16 of the instructions. Also, see page 1, item I)		313,9	100	313,986
		17	Accounts payable and accrued expenses	0			
	I	18	Grants payable	0			
	≝ ∣	19	Deferred revenue	0		_	
	Ĕ١	20	Loans from officers, directors, trustees, and other disqualified persons	0		_0	
-	8	21	Mortgages and other notes payable (attach schedule)	0		0	
:	3	22	Other liabilities (describe ►)	0	 	0	
	- [Į Į			
	4	23	Total liabilities (add lines 17 through 22)	0		0	
	ì		Organizations that follow SFAS 117, check here ►X	ì			
	o l		and complete lines 24 through 26 and lines 30 and 31.	1			
	8	24	Unrestricted	1,066,246	313,	980	
_	Net Assets or Fund Balances	25	Temporarily restricted	1,000,240	313,	300	
1	g n		· · · · · · · · · · · · · · · · · · ·				
:	ᇹ	26	Permanently restricted				
	S۱		and complete lines 27 through 31.				
1		27	· · · · · · · · · · · · · · · · · · ·				
	힌	27	Capital stock, trust principal, or current funds	 			
	糕	28	Paid-in or capital surplus, or land, bldg., and equipment fund				
	8	29	Retained earnings, accumulated income, endowment, or other funds				
	ا≥	30	Total net assets or fund balances (see page 17 of the				
	<u>و</u>		instructions)	1,066,246	313,	986	
	-	31	Total liabilities and net assets/fund balances (see page 17 of				
_		_,	the instructions)	1,066,246	313,	986	
F	ar	t III	Analysis of Changes in Net Assets or Fund Balances				
=	1	Tota	I net assets or fund balances at beginning of year—Part II, column	(a) line 30 (must sore	e with		T
			of-year figure reported on prior year's return)			1	1,066,246
			er amount from Part I, line 27a		<u>-</u>	-738,448	
	3	Othe	er increases not included in line 2 (itemize)		-	3	-730,440
	4	hhA	lines 1, 2, and 3			4	327,798
			reases not included in line 2 (itemize) income taxes			5	16,697
			al net assets or fund balances at end of year (line 4 minus line 5)—	Part II column (b) line	30	6	311,10
_	<u> </u>	1000	inc. decess of faile balances at one of year time + finites line of	i airii, cominii (b), iiile		U	311,10

Ex. MM

Department of the Treasury

Internal Revenue Service

Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

OMB No 1545-0052

Note: The organization may be able to use a copy of this return to satisfy state reporting requirements

2005

For calendar year 2005, or tax year beginning , and ending											
G	Che	ck all ti	nat apply:	return 🔲 Fi	nal return 🔲 An	nended return		Address change	Name change		
ī	se th	ie IRS	Name of organization				A Er	nployer identification nu	mber		
	lab	el.	FJARLI FOUNDATION				1	6466			
•	Other	wise,	Number and street (or P O. box nur	mber if mail is not del	ivered to street address)	Room/suite	B Telephone number (see page 10 of the instructions)				
	pri		670 MASON				541/7	779-2233			
	or ty	/pe. pecific	City or town, state, and ZIP code				Γ	exemption application is pe	nding, check here		
	•		MEDFORD		OR	97501	1	Foreign organizations, che	= ==		
			of organization: X Section				₹	Foreign organizations med			
ᅮ	l Se	ction 40	347(a)(1) nonexempt charita	ble trust \Box	Other taxable private	foundation		check here and attach con			
							Elfp	rrvate foundation status w	as terminated		
ł			t value of all assets at end	J Accounting r		Accrual	I _	der section 507(b)(1)(A), c	_		
		ear (170 • 16) ▶	m Part II, col (c),	Other (sp) must be on cash basi	e)	1	he foundation is in a 60-me der section 507(b)(1)(B), d			
	_			L) mast be on cash basi		1 011		(d) Disbursements		
	art I		ysis of Revenue and Expe		(a) Revenue and	(b) Net investm	nent	(c) Adjusted net	for charitable		
			nts in columns (b), (c), and (d) may no nounts in column (a) (see page 11 of	-	expenses per books	income	1	income	purposes		
					500%		a 257		(cash basis only)		
	1		outions, gifts, grants, etc., received (att	-	College while " " " " " " " " " " " " " " " " " " "	一 一 一 一 一 一 一 一 一 一 一 一 一 一 一 一 一 一 一	المالية المالي	The things of the same of	The part of the second second		
	2	Check	▶ X if the foundation is not require	d to attach Sch B				"是想想那么			
	3	Intere	st on savings and temporary ca	ish investments	395		395		The state of the s		
3	4	Divide	ends and interest from securities	s	0						
{	5	a Gross	s rents				/ No		Part of the state of the state of		
ວ ສໄດ.		b Net re	ental income or (loss)	0	The second of the second	A STATE OF THE STA	Single	PART WARE TO	ST Same with mile Childe		
, <u>,</u>	6	a Net g	aın or (loss) from sale of assets	not on line 10	0	のをおける。	Fold &		ACTIVITY TO THE		
JCr 1 1 1 Revenue	:	b Gross	sales price for all assets on line 6a	0	The state of the s	2 4 3 3 3 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	, , , ,	The state of the s	11. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		
i de	7	Capit	al gain net income (from Part IV	/, line 2)	THE PARTY OF THE P	NP 104 11 42201 1 0 1	0	The second second second			
Э ц	8	Net s	hort-term capital gain .				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0	Bright Street Control of the Street Control		
5	9	Incon	ne modifications			A CONTRACTOR OF THE PROPERTY O	4 0 mg .]	. Dona Lorent of the Andrew S. Store	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
<u>Ų</u>	10		sales less returns and allowances				3 7 . 1124 71 1				
Š			Cost of goods sold .	<u>_</u>	随意的抗菌素 分类学	N The state of the	m 244 1	ANTEN A TELEST	The state of the state of		
2 2 2 3	1		s profit or (loss) (attach schedul	e)	0	F. L. E			Black Control of the State of t		
3	111		r income (attach schedule)		0		0				
Ď;—	12		. Add lines 1 through 11 .	 	395		395		我们为他们的"特色的是一种		
, ,	13		pensation of officers, directors,		<u>-</u>			<u> </u>	 		
T vonense	14	Otne	r employee salaries amprovages	MED.	ļ				 		
Š	15		ion plans, employee benefits	2	<u> </u>				 		
_		a Lega	l fees (attach schedule) unting fees (attach s ஷ்ந்டி le)	0 2000	0				 		
9	2	O Otho	r professional fees (attach sche	8 · 2006 ·					 		
<u>.</u>	17			odie)	-				 		
Adminietrat	18	Intere	s (attach schedule) (see all	N	0			 	 		
2	19		eciation (attach schedule) and o		0						
<u> </u>	20	•	pancy		· · · · · · · · · · · · · · · · · · ·		<u> </u>		NA NATIONAL DE SECURITARIO DE SECURITARIO DE COMPONICIONAL DE COMPONICIONA		
			el, conferences, and meetings						 		
200	22		ng and publications			 			 		
3	23		r expenses (attach schedule)		4,848		0	(38,048		
	24		l operating and administrative		,,,,,,,,	 		 	1		
ç	ਰਂ _ਾ		lines 13 through 23		4,848	.]	0		38,048		
	25		ributions, gifts, grants paid .		104,000		- 4	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	101000		
Ċ	26		expenses and disbursements.	Add lines 24 and 25					142,048		
_	27		ract line 26 from line 12		E-12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	7		
	"		ss of revenue over expenses an	d disbursements	-108,453		, <u>4</u> .	a a a a a a a a a a a a a a a a a a a	E		
			nvestment income (if negative				395	<u> </u>	1		
	1		sted net income (if negative e		Co		- 500		1, 3 200		

For Privacy Act and Paperwork Reduction Act Notice, see the instructions.

Form 990-PF (2005)

1	orm	990-P	F (2005)	FJARLI FOUNDATION		6466	66Page		
	Pai	t }}	Balance	Sheets Attached schedules and amounts in the description column	Beginning of year	E	nd o	f year	
			Dalance	should be for end-of-year amounts only (See instructions)	(a) Book Value	(b) Book Value		(c) Fair Market Value	
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(B)	ω.			owance for doubtful accounts	200,000	150,	000	150,000	
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				uctions. Also, see page 1, item I)	313,986	205,	533	205,533	
•		17		s payable and accrued expenses	010,000		000		
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	Ś	19		drevenue					
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		23	Total lia	abilities (add lines 17 through 22)	· c	,	0		
•			Organiz	zations that follow SFAS 117, check here					
	ΔS	}	and cor	mplete lines 24 through 26 and lines 30 and 31.					
	8	24	Unrestri	cted	313,986	205	533		
	Net Assets or Fund Balances	25	Tempor	arily restricted				A Same Survey	
	ä	26		ently restricted					
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	×	27	Capital	stock, trust principal, or current funds				The state of the s	
	S	28		or capital surplus, or land, bldg., and equipment fund					
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	SA	30	Total ne	et assets or fund balances (see page 17 of the					
	;			ons)	313,986	205	.533		
	Ž	31		abilities and net assets/fund balances (see page					
		<u> </u>	17 of th	e instructions)	313,986	205	,533		
	Pa	rt III	Analys	sis of Changes in Net Assets or Fund Balances					
	1	Tota	l net asse	ets or fund balances at beginning of year—Part II, colun	nn (a), line 30 (must a	agree with		1	
				gure reported on prior year's return)			1	31 <u>3,9</u> 86	
	2			from Part I, line 27a			<u> </u>	-108,453	
	3	Othe	er increase	es not included in line 2 (itemize)		· · · · · ·	3	100, 700	
	_	Add	lines 1. 2	, and 3			4	205,533	
	5			t included in line 2 (itemize)		· · · · ·	5	1 200,000	
	6			ets or fund balances at end of year (line 4 minus line 5)-	-Part II, column (b).	line 30	6	205,533	
									

Ex. NN

990-PF

Return of Private Foundation

or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

OMB No. 1545-0052

		of the Trea		Note:	The found	ation may be a	ble to	use a copy of	this return	to satisfy state re	porting	requirements.			
_			year 2006,	_				·		, and ending					
G	Che	ck all t	hat apply:		Initial	return [] Fin	nal return Amended return				Address change Name chang			
Us	e th	e IRS	Name of four	ndation		16					АЕп	ıployer identification	ı num	ber	
	label. FJARLI FOUNDATION											6466		44 -f the instructions	
Otherwise, Number and street (or P.O. box number if mail is not delivered							rered to street a	ddress)	Room/suite			page	11 of the instructions)		
	print 670 MASON											79- <u>2233</u>			
or type. See Specific City or town, state, and ZIP code												xemption application		. —	
les	Instructions. MEDFORD W. Check type of organization: [X] Section 501(c)(3) exer									9 <u>750</u> 1		Foreign organizations			
н									oundatio	n	2. 6	oreign organizations	meeti	ng the 85% test,	
	Sec	tion 4	947(a)(1) no	onexemp	charita	ble trust 🗀	0	ther taxable	private f	foundation	E If n	check here and attact rivate foundation stati	ı comp us was	s terminated	
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•	of v	ear <i>(fr</i> c	om Part II, d			I I I∩thai	r (enc	ocity)	_	•	Flft	te foundation is in a 6	0-mor	nth termination	
		16)			217,626	(Part I, colun	nn (d)	must be on c	ash basis	s. <i>)</i>	unc	der section 507(b)(1)((B), ch		
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_	27		otract line 26												
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		b Net	investment	Income (i	f negativ	e, enter -0-).			**************************************		23,233				
						enter -0-)							. 0		

1	-orm	990-PF	F (2006) FJARLI FOUNDATION		6466		Page Z
-			Attached schedules and amounts in the description column	Beginning of year	Enc	d of year	
-	Par	t li	Balance Sheets should be for end-of-year amounts only. (See instructions.)	(a) Book Value	(b) Book Value	(c) Fair i	Market Value
		1	Cash—non-interest-bearing				
	Assets		Savings and temporary cash investments	55,533	217,62	6	217,626
		2					
		3	Accounts receivable		E BRENKON SKALESS (British Step 2	0	0
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			Less: allowance for doubling accounts =		·	* 	
		5	Grants receivable		-	+	
		6	Receivables due from officers, directors, trustees, and			1	
			other disqualified persons (attach schedule) (see page			٥	0
		1	16 of the instructions)				
~		7	Other notes and loans receivable (attach schedule)				
(8)			Less: allowance for doubtful accounts	150,000	<u>' </u>	<u> </u>	<u>u</u>
		8	Inventories for sale or use				
		9	Prepaid expenses and deferred charges		-		
		10 a	Investments—U.S. and state government obligations (attach schedule)	<u> </u>		0	0
		lt	Investments—corporate stock (attach schedule)		<u>) </u>	0	0
		، ا	Investments—corporate bonds (attach schedule))	0	O
		11	Investments—land, buildings, and equipment: basis				
		i	Less: accumulated depreciation (attach schedule)		o	0	0
		12	Investments—mortgage loans				
		13	Investments—other (attach schedule)		<u> </u>	0	0
		14	Land, buildings, and equipment: basis				
			Less: accumulated depreciation (attach schedule)	(0	0
		15	Other assets (describe)(ol .	0	0
		16	Total assets (to be completed by all filers—see page 17 of	′ <u>"</u>			-:
		10	the instructions. Also, see page 1, item I)	205,533	3 217,6	26	217, <u>626</u>
	Liabilities	17	Accounts payable and accrued expenses				
		18	Grants payable				etione et
		1	Deferred revenue		1		
		19	Loans from officers, directors, trustees, and other disqualified persons		Ö	0	100
		20	Mortgages and other notes payable (attach schedule)		0	o	
		21		,	0	N CONTRACTOR	
		22	Other liabilities (describe	′ 			
			Track Washington (and Washington 47 through 22)		o		alles, 1 90
	_	23	Total liabilities (add lines 17 through 22)	-	<u> </u>		
	17085		Foundations that follow SFAS 117, check here				Contract Co
			and complete lines 24 through 26 and lines 30 and 31.	205.50	047.0		
		24	Unrestricted	205,53	3 217,6	20 66	
	<u> </u>	25	Temporarily restricted				ariti (filial)
	čč	26	Permanently restricted				n Perioda,
	힏		Foundations that do not follow SFAS 117, check here				
	2		and complete lines 27 through 31.				
	Net Assets or Fund Bala	27	Capital stock, trust principal, or current funds	***			
		28	Paid-in or capital surplus, or land, bldg., and equipment fund		_ 	— (4)	
		29	Retained earnings, accumulated income, endowment, or other funds	·	<u> </u>		ea, Jago,
		30	Total net assets or fund balances (see page 18 of the		047.6		
			instructions)	205,53	3 217,6	<u> </u>	- 60
		31	Total liabilities and net assets/fund balances (see page	1			
			18 of the instructions)		3 <u>3 217,6</u>	526	
	Pa	art III	Analysis of Changes in Net Assets or Fund Balances	4 2 11 - 00 /		$\overline{}$	
	1	Tota	al net assets or fund balances at beginning of year—Part il, colu	mn (a), linė 30 (must	agree with		205,533
		end	-of-year figure reported on prior year's return)		· · · · · · .	2	205,533 12,093
	2	Ente	er amount from Part I, line 27a			3	12,093
	3	Qth-	er increases not included in line 2 (itemize)			4	217,626
	4	Add	llines 1, 2, and 3			5	
	5	Dec	reases not included in line 2 (itemize) al net assets or fund balances at end of year (line 4 minus line 5)	. Day II		6	
	6	Tota	al net assets or fund balances at end of year (line 4 minus line 5))—Part II, column (b)	, 1116 30	<u> </u>	217,626

Ex. OO

From: Walt Thompson Date: Jun 20, 2007 Subject: Re: 3abn

To:

Thanks ***** for your reply. Please permit me to respond to each of the issues.

False allegations. Danny is accused of dumping Linda for a younger woman. This is totally false. Danny's wife and partner in ministry was stolen from him. There is abundant evidence and credible witnesses to confirm the truth of this statement. There are accusations that 3abn has mismanaged its finances and used them for personal gain. This too is completely false. We have an excellent financial officer, and have one of the most noteworthy auditing firms of the state auditing our records annually. If you have received your information from the postings on the Internet, nearly everything there is false, twisted, edited to say other than intended, or one sided and unproven allegations. I could itemize many of these, but suspect this is sufficient to demonstrate my point.

Yes, I mean the General Conference. Elder Paulsen told me that the leadership of the GC had decided to take a "neutral" position regarding 3abn until we have resolved the our problems. When I asked for a hearing by our board by GC leadership. I was told that if the GC heard us, they would also have to hear the opposition. While I have no trouble with this, he said that the church has no mechanism for accomplishing such a thing. We would have to find another way to do it. That was after ASI had already tried, but had failed because Linda and her spokesmen were unwilling to abide by the procedures established by the ASI people trying to give a fair hearing.

Yes, the Internet and the words of the General Conference reaches to the far reaches of the church aroung the world. Just yesterday I received word from the Netherlands as another example confirming my statement. An ASI engagement overseas was canceled before that. we hear similar problems from many places.

3ABN does not have anything to hide. The problem is, everything we have said either privately by e mail or publicly in an attempt to explain our position has been posted on the world wide web, often with editing to alter the intent, denials of our facts, etc., with the result of projecting a very distorted picture of the facts. When in fact ASI tried to do their work, they too were unable to do so for the same reasons.

This law suit has not been forever sealed as you suggest. It was filed to prove our case that we have nothing to hide, but that proof can never be determined if the process is not permitted to do its work. When the work has been done, and all have had opportunity to be heard by a non biased court, you can be sure the world will know all they want to know. (Note: I am not sure whether the testimonies in court will be open to the public or not.)

I hope this is helpful to you in trying to decide regarding your continues support of the ministry. I hope further that the quite obvious continuing blessings of God on this mininstry will also be reassuring to you.

Sincerely in Jesus' precious name,

Walter Thompson MD Chairman, 3abn board

Ex. PP

PT 04-1

Tax Type: Property Tax

Issue: Religious Ownership/Use

STATE OF ILLINOIS DEPARTMENT OF REVENUE OFFICE OF ADMINISTRATIVE HEARINGS SPRINGFIELD, ILLINOIS

3 ANGELS BROADCASTING NETWORK

v.

A.H. Docket # 01-PT-0027 P. I. # 174-116-11 Docket # 00-28-01 Docket # 01-28-07

THE DEPARTMENT OF REVENUE OF THE STATE OF ILLINOIS

Barbara S. Rowe Administrative Law Judge

RECOMMENDATION FOR DISPOSITION

Appearances: Mr. Kent R. Steinkamp, Special Assistant Attorney General for the Illinois Department of Revenue; Mr. Nicholas P. Miller, Sidley, Austin, Brown, Wood, L.L.C., Mr. Lee Boothby, Boothby and Yingst, and Mr. D. Michael Riva for 3 Angels Broadcasting Network; Ms. Merry Rhodes and Ms. Joanne H. Petty, Robbins, Schwartz, Nicholas, Lifton and Taylor, Ltd. for Thompsonville Community High School District 112.

Synopsis:

The hearing in this matter was held to determine whether Franklin County Parcel Index No. 174-116-11 qualified for exemption during the 2000 and/or 2001 assessment years.

Danny Shelton, president of Three Angels Broadcasting, (hereinafter referred to as the "Applicant" or "3ABN"); Larry Ewing, director of finance in 2002 of applicant; Alan Lovejoy, CPA and accountant; Walter Thompson, chairman of the board in 2002 of applicant; Bill Bishop, minister in the Seventh-day Adventist Church and member of the pastoral staff of applicant; Kenneth Denslow, president of the Illinois Conference of the Seventh-day Adventist Church; Mollie Steenson, department coordinator of applicant; and Linda Shelton, vice president of

- 17. Linda Shelton attended one year of college after high school graduation. Prior to working for applicant she worked as a receptionist in a law office and held other odd jobs such as a secretary at City Hall. (Tr. pp. 590-592)
- 18. Linda Shelton is responsible for the content in the magazines, sales catalogs, and newsletters applicant distributes. Publication of the items does do not take place on the subject property. The periodicals are distributed to between 100,000 and 150,000 people. People get on applicant's mailing list by sending in a donation or by request. (Intervenor's Ex. Nos. 5-9; Tr. pp. 342, 592-594, 605-607)
- 19. Linda Shelton is in charge of applicant's production, programming, and scheduling. (Tr. p. 592)
- 20. Linda Shelton writes the contents of the newsletters and promotional magazines applicant produces. They are distributed free of charge. She has recorded four CDs that applicant produced and sells. (Applicant's Ex. No. 24; Tr. pp. 592-595)
- 21. Linda Shelton receives royalty payments for the CDs she produces. Broadcast Music Incorporated, a private company unaffiliated with applicant, licenses her songs. The songs on the CD, "I Think About Grace" belong to Linda, and were copyrighted by her in 2001. Applicant's (800) area code telephone number is listed on the inside label of "I Think About Grace" for ordering additional CDs. The outside label of the CD has the (618) area code telephone number listed with the address of applicant. Applicant's Fall/Winter 2001-2002 newsletter has an advertisement for the CD. The advertisement has the (800) toll free telephone number listed for orders. (Intervenor's Ex. No. 8; Applicant's Ex. No. 24; Tr. pp. 617-623, 644-645)
- 22. As president of applicant, Danny Shelton carries forth the policies that the board sets and oversees the operations of the broadcasting department, the programming department,

- 69. The General Conference of the Seventh–day Adventist Church purchased airtime from applicant during the 2000 and 2001 calendar years. (Tr. pp. 368-369)
 - 70. Applicant is not part of the Seventh-day Adventist Church. (Tr. p. 368)
 - 71. Applicant is not a Seventh-day Adventist institution. (Tr. p. 97)
- 72. Applicant was established, organized and is operated by lay people. (Intervenor's Ex. No. 8 p. 400033)
- 73. Applicant is not owned by or controlled by the Seventh-day Adventist Church. (Tr. p. 99)
- 74. Applicant's staff includes four Seventh-day Adventist ministers that answer telephones and pray with people in the two 14' x 18' offices. The pastors lead daily worship services and view the videotapes for content that is consistent with applicant's purposes.¹⁷ Sabbath services, foot washings, marriages, and baptisms are not held on the property in question. (Tr. pp. 531-541)

Charitable Considerations

- 75. Applicant is not required to pay federal income tax pursuant to a finding by the Internal Revenue Service that applicant is an exempt organization under Section 501(c)(3) of the Internal Revenue Code. (Applicant's Ex. Nos. 4, 5)
- 76. Applicant's board has no written policy to give away or donate its satellite systems. If an individual were unable to pay the cost of the system, applicant's secretary would contact Danny Shelton who would determine, with the board's guidance, whether the product should be given away. "Applicant has no policy that says give away." (Tr. pp. 295-303)
- 77. Applicant has no records of materials given away in 2000 or 2001. Applicant has no specific written policy that outlines what factors are used or what direction is given by

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¹⁷ See Finding of Fact No. 7.

applicant's board that allows applicant to distribute items at a reduced rate or free of charge. (Tr. pp. 586-589, 614-616)

CONCLUSIONS OF LAW:

Article IX, §6 of the Illinois Constitution of 1970, provides in part as follows:

The General Assembly by law may exempt from taxation only the property of the State, units of local government and school districts and property used exclusively for agricultural and horticultural societies, and for school, religious, cemetery and charitable purposes.

This provision is not self-executing but merely authorizes the General Assembly to enact legislation that exempts property within the constitutional limitations imposed. City of Chicago v. Illinois Department of Revenue, 147 Ill.2d 484 (1992).

Pursuant to the authority granted by the Constitution, the legislature has enacted exemptions from property tax. Applicant asserts that it is entitled to a property tax exemption under either the religious or charitable exemptions found in the Illinois Property Tax Code.

The religious exemption is found at 35 ILCS 200/15-40. In 2000, a portion of the statute stated:

> § 15-40. Religious purposes, orphanages or school and religious purposes. All property used exclusively for religious purposes, or used exclusively for school and religious purposes, or for orphanages and not leased or otherwise used with a view to profit, is exempt, ...¹⁸

qualifies for exemption as long as it is not used with a view to profit.

21

 $^{^{18}}$ Amended by P.A. 92-333, $\,\S 5,\,eff.$ Aug. 10, 2001, the statute was changed to state:

^{§ 15-40.} Religious purposes, orphanages, or school and religious purposes.

⁽a) Property used exclusively for:

⁽¹⁾ religious purposes, or

⁽²⁾ school and religious purposes, or

⁽³⁾ orphanages

In <u>Inter-Varsity Christian Fellowship v. Hoffman</u>, 62 Ill.App.3d 798 (2nd Dist. 1978) the Illinois appellate court addressed whether property of an evangelical organization used to prepare and distribute Christian literature could qualify for exemption under the religious property tax exemption. Although the court held that the applicant fellowship did qualify for the exemption, the facts presented in Inter-Varsity are readily distinguishable from those before me.

First, the record in <u>Inter-Varsity</u> shows that the fellowship based the price of each publication that it sold strictly on its cost to the fellowship. *Id.* at 800, 803. The record contains absolutely no evidence proving how 3ABN determines the prices of the satellite dishes, videos, airtime, CD's and other items that it sells other than Danny Shelton's testimony that the pricing guide applicant uses for sales of its videos, CD's etc. is "that they are affordable." (Tr. pp. 168-170). Absent this evidence, I must resolve all failures of proof against the applicant and in favor of taxation. <u>People *ex rel.* Norland v. Home for the Aged, 40 Ill.2d 91 (1968); Gas Research Institute v. Department of Revenue, 154 Ill.App.3d 430 (1st Dist. 1987). Therefore, I conclude that applicant employs a non-exempt commercial or retail pricing system unlike the Inter-Varsity Fellowship pricing method.</u>

Second, the <u>Inter-Varsity</u> record specifically disclosed that the fellowship provided "a substantial amount of materials free or below cost to groups that are targeted for its message." <u>Inter-Varsity</u>, *supra*, at 803. Specifically, the fellowship gave away no less than 10% of its total publications free of charge and sold an unspecified amount of its literature "at half price to individuals with the idea that they would give the books away." *Id.* at 800.

Such is not the case here. Applicant did not establish that they gave anything away free except for the catalogues that list the merchandise that is for sale. In addition, absent evidence to the contrary, I conclude that at least one private individual, Linda Shelton, profits from the sale of items listed in the catalogue. Applicant's board has no written policy to give away or donate

sufficient direction and control over the foundation to place equitable ownership of the properties in the university.

Applicant's contract with the Seventh-day Adventists does not state that applicant's use of the property is contingent upon any control what so ever of the Seventh-day Adventist Church. The document merely states that the entities support the efforts of each other. Nothing in the record establishes the Seventh-day Adventist's authority to operate the subject property under its own jurisdiction, and, in fact, the testimony of Danny Shelton was that applicant is not owned by or controlled by the Seventh-day Adventist Church. Although Danny Shelton testified that he has written three books about the teachings and principles of the Seventh-day Adventist Church, (Tr. pp. 155-157) those books were not admitted into evidence, nor were the circumstances regarding the religious nature or financial information about the books admitted into evidence. Certainly nothing connects the writing, publication, or distribution of that material to the property at issue.

In addition, there is discrepancy in the testimony of Linda Shelton. She stated she did not receive royalty payments for the CDs (Tr. pp. 595, 617) and later admitted that she did (Tr. p. 619). The CD admitted into evidence, entitled "I think About Grace", has a copyright mark on it. (Applicant's Ex. No. 24). Broadcast Music Incorporated, a private company unaffiliated with applicant, licenses her songs. (Tr. pp. 617-620). The songs on the CD belong to Linda, and were copyrighted by her in 2001. (Tr. pp. 620-623). Linda insisted that the (800) area code, toll free telephone number is strictly for prayer requests (Tr. p. 608, 612); however, it is the number listed on the inside label of her CD that was admitted into evidence. The (800) telephone number is listed for ordering additional CDs. The outside label had the (618) area code telephone number listed with the address of applicant. Applicant's Fall/Winter 2001-2002 newsletter has an advertisement for Linda Shelton's new CD, "I Think About Grace." The advertisement has the

toll free number listed for orders. (Intervenor's Ex. No. 8; Applicant's Ex. No. 24; Tr. pp. 644-645).

Based upon the record, I conclude that applicant, a non-religious entity and commercial enterprise, maintains control over the operations conducted on the property at issue.

Where property is used for two purposes, one of which is exempt from taxation and the other of which is not, tax should be imposed against the part of the property that does not qualify for exemption, and not imposed against the portion that qualifies. <u>Fairview Haven v.</u>

<u>Department of Revenue</u>, 153 Ill.App.3d 763 (4th Dist. 1987). In the second floor of the administrative production center, applicant has two offices, each 14' x 18'. Applicant's staff includes four Seventh-day Adventist ministers that answer telephones in those offices and pray with people. The pastors lead daily worship services in these rooms. The use of the two offices for prayer is consistent with the religious activities required under Deutsche Gemeinde, *supra*.

Leased or Otherwise Used With a View to Profit

The religious property tax exemption also mandates that the property not be "leased or otherwise used with a view to profit." 35 ILCS 200/15-40²⁰ Applicant's property is most definitely used with a view to profit. Both applicant's own corporate growth and the profit inuring to individuals result from applicant's use of the subject property. According to applicant's 2001 financial statement, applicant's assets have accumulated to over forty-two million dollars (\$42,000,000), approximately three times the total revenue for 2001 of slightly under fourteen million dollars (\$14,000,000). The income raised and accumulated by applicant has allowed it to purchase an airplane, a state-of-the art recording studio, and other audio/video production facilities and tools. The airplane is a business airplane that is used to promote the Shelton's commercial enterprises and expand the target audience areas where 3ABN does its

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²⁰ See Footnote No. 20 for the 2001 amendment to the statute.

According to the incorporation documents submitted, the four directors of the company are Danny L. Shelton, Linda Shelton, Kenneth Joel Shelton, and Emma Lou Shelton. Applicant failed to produce any evidence that this is not a closely held business with profits inuring to the family. Applicant failed to establish what the relationship is between Kenneth Joel Shelton, Emma Lou Shelton, Danny Shelton and Linda Shelton or that the relationship of Kenneth Joel Shelton and Emma Lou Shelton with Linda and Danny Shelton is not one of direct family. This is of import because these are the only names of the directors of the applicant, and two of them are controlling corporate officers. Applicant has produced no evidence to negate the supposition that Danny and Linda Shelton maintain control of this organization. Although the by-laws state that the number of directors of the corporation is seven (7) to fifteen (15), applicant failed to explain the discrepancy between these numbers and the four Shelton directors shown on the articles of incorporation.

Decisions concerning terms and conditions of employment are normally left to the business judgment of an applicant's governing board and courts generally presume that a governing board will act in good faith and in furtherance of a company's best interest when making such decisions. Spillyards, et al. v. Abboud, et al. 278 Ill.App.3d 663, 681 (4th Dist. 1996). As such, courts usually will not interfere with governing board's business judgment absent a showing that the governing board acted in bad faith, abused its discretion, or committed gross negligence. *Id*.

This protective presumption does not attach where the directors have an improper interest in the subject matter. *Id.* 3ABN's corporate documents create such an improper interest by providing that all four directors share the last name of Shelton and have Rural Route #2, West Frankfort, Illinois 62896 as their mailing address. As presumed family members, the corporate control rights normally exercised by the board become personal and one can fully expect the

board's authority to be exercised in a manner that provides them with the greatest financial return. I must conclude from the evidence of record, that applicant is controlled by Danny and Linda Shelton, and all final decisions are made by them and not by a disinterested impartial board of directors.

Linda Shelton is certainly operating a commercial enterprise with the production of her CDs. The programming done on the property generates large sums of money. Applicant has failed to establish that it is not charging everyone that purchases or uses its products, facilities, and programs at prices above the cost of operation. On the contrary, these appear to be armslength transactions producing fees no different than a non-exempt business enterprise would generate. Programming and broadcasting are done for profit on this property, as clearly shown by applicant's financial statements.

Section 15-40 expressly forbids this type of management by barring exemption where the property is "used with a view to a profit." 35 ILCS 200/15-40. Although most of the case law concerning uses for profit has developed in the context of leased property, Illinois courts have uniformly denied exemption to properties primarily used for purposes of providing their owners with some form of return on their investment. People ex rel. Baldwin v. Jessamine Withers Home, 312 Ill. 136, 140-141 (1934); People ex rel. Lloyd v. University of Illinois, 357 Ill. 369 (1924); People ex rel. County Collector v. Hopedale Medical Foundation, 451 Ill.2d 450 (1970); Victory Christian Church v. Department of Revenue, 264 Ill.App.3d 919, 923-924 (1st Dist. 1988); Wheaton College v. Department of Revenue, 155 Ill.App.3d 945 (2nd Dist. 1987); American National Bank and Trust Company v. Department of Revenue, 242 Ill.App.3d 716 (2nd Dist. 1993); Immanuel Evangelical Lutheran Church of Springfield v. Illinois Department of Revenue, 267 Ill.App.3d 678 (1994).

The operation of 3ABN on the property in question generates a significant profit for applicant. Applicant broadcasts its programs to a customer base comprised of persons that purchase applicant's dish systems. The nature of applicant's programming and CDs is the encouragement of a healthy lifestyle, for a price. Although there may be religious overtones in applicant's use of the property, that is not sufficient to qualify for a religious property tax exemption. Were I to recommend a grant of tax exemption for the majority of the property at issue, which is clearly a commercial enterprise, it would give applicant an unfair commercial advantage over other commercially owned and operated radio and television stations.

Although applicant executed the declaration with the General Conference of Seventh-day Adventists, the declaration simply expresses the support of each entity for the endeavors of the other. The declaration confirms that the Seventh-day Adventist church supports the principles of the applicant but establishes no formal interaction between the two entities. There is no obligation on the part of the applicant to use the property for Seventh-day Adventist activities, doctrines or programming, and in fact applicant charged the Seventh-day Adventist Church for its programs, just like it charged all its other customers.

Applicant's activities have brought it to a position where it can consider the spin-off of for-profit corporations dedicated to activities that cannot be done by a not-for-profit entity. (Tr. pp. 376-385). Additionally, accumulated capital equipment and resources obtained and maintained by applicant (for example, the 800 toll free telephone number) are used in conjunction with ordering applicant's equipment and products. Applicant has accumulated sufficient wealth that it is currently in the process of setting up its own music label and has purchased additional properties for various uses not contemplated under the not-for-profit statutes. (Tr. pp. 371-372, 376-385). At least one person, Linda Shelton, will benefit from that.

(Tr. pp. 617-623, 643-645). Applicant has, therefore, not established that it does not profit from the enterprise conducted on the subject property, a fatal flaw to its exemption claim.

The audited financial statements prove that applicant netted a profit during the years at issue. Applicant has total revenues and other support in 2000 of \$14,452,519.91 and expenses of \$13,239,904.62 for a net profit of \$1,212,615.29. For 2001, total revenues and other support were \$13,935,318.64 and expenses were \$11,940,167.11 for a net profit of \$1,995,151.53. It is difficult to totally understand applicant's financial position based solely on the financial statements submitted. The mere fact that applicant's financial records show a surplus may not be sufficient, in and of itself, to prevent 3ABN from obtaining exempt status. *See*, Children's Development Center v. Olson, 52 Ill.2d 332 (1972). Nevertheless, the fact that applicant maintained such a sizeable surplus *at the same time as* it was able to comfortably cover its operating expenses through its cash resources negates a finding that applicant does not use the property with a view to profit. Applicant has not established that it conducts charitable activities when it clearly has the resources to extend the use of the property and equipment on the property to charitable and/or religious entities at no cost. The record does not indicate that it did so.

Charitable Tax Exemption Standards and Applicant's Claim for Charitable Exemption

Section 15-65 of the Property Tax Code authorizes an exemption for property actually and exclusively used for charitable purposes and not leased or used with a view to profit. In <u>Crerar v. Williams</u>, 145 Ill. 625 (1893), the Illinois Supreme Court defined charity as follows:

A charity, in a legal sense, may be more fully defined as a gift, to be applied consistently with existing laws, for the benefit of an indefinite number of persons, either by bringing their hearts under the influence of education or religion, by relieving their bodies from disease, suffering or constraint, by assisting them to establish themselves for life, or by erecting or maintaining public government. *Id.* at 643

religious video tapes, audio tapes, and books for Christian organizations world-wide. Those

sections of the house qualified for a property tax exemption. The areas of the house used

primarily for residential purposes did not qualify for exemption.

In Muhammad's Holy Temple of Islam, an Islamic organization owned a three-story

building that was used for training in the Islamic religion. At hearing, Muhammad's Holy

Temple established that it was, in fact, a religious Islamic organization and that the training was

an essential part of its religious purposes.

The Department, as shown by these cases, grants exemptions for religious organizations

that use property for exempt religious purposes and not with a view to profit. As discussed

above, applicant is not only not a religious organization, but, more importantly, does not

primarily use the property for religious purposes without a view to profit.

For the aforementioned reasons it is recommended that Franklin County Parcel Index No.

174-116-11 remain on the tax rolls for the 2000 and 2001 assessment years and be assessed to

the applicant, the owner thereof, except for the two pastor's offices, each measuring 14 feet by

18 feet, on the second floor of the administrative production center building, and a corresponding

amount of land. That area, I recommend, be granted a property tax exemption as used for

religious purposes without a view to profit.

Respectfully Submitted,

Barbara S. Rowe

Administrative Law Judge

January 28, 2004

46

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is excused.
               THE WITNESS: Thank you.
  2
               ADMINISTRATIVE LAW JUDGE: Next?
  3
               MR. MILLER: We have Mr. Alan Lovejoy we'd
  4
     like to call to the witness stand.
  5
                          (The Witness was sworn
  6
                         by the ALJ.)
 7
                              ALAN LOVEJOY
 8
 9
    called as a witness herein, at the instance of the
    Applicant, having been first duly sworn on his oath,
10
    was examined and testified as follows:
11
               ADMINISTRATIVE LAW JUDGE: Mr. Lovejoy, please
12
13
    have a seat.
14
               MR. MILLER: Welcome to the courtroom and
15
    we're happy you are here with us.
                         DIRECT EXAMINATION
16
                         BY MR. MILLER:
17
              Mr. Lovejoy, can you please state your full
18
    name and address for the record?
19
              My name is Brian Alan Lovejoy. My address is
20
         Α.
                               Illinois.
21
              Can you give us your educational background,
22
         0.
23
    Mr. Lovejoy?
24
         A. I received a Bachelor of Science Degree in
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- Accounting from Southern Illinois University in 1 December of 1983. I received my CPA certificate in 2 February of 1985. And what have you done since that time? 4 What jobs have you held? 5 I started with the accounting firm of Gray, 6 Α. Hunter & Stenn in 1984. I've been with them ever 7 since. On January 1 of 1999 I was promoted to 8 partner. 9 And what kinds of activities or work 10 experience have you done with your firm? 11 I've worked on many different types of 12 audits. I've worked on several nonprofit audits dating 13 14 back to the midnineteen eighties. And have you had any seminars or continuing 15 16 education regarding not-for-profit institutions? 17 In May of this year I had a 12 hour course on nonprofit audits. I also had another one the 18 prior fall, and I had another one the prior June I .19 believe. 20
 - Q. And are you familiar with the operating requirements for not-for-profit status under both federal and Illinois laws and guidelines?
 - A. Yes.

21

22

23

24

```
And do you audit not-for-profit institutions
 1
    on a regular basis?
 2
              I do.
         Α.
 3
              Here in the State of Illinois?
         Ο.
 4
 5
         Α.
              Yes.
              And have you audited the Three Angels
 6
         0.
    organization that we are dealing with in this
 7
    proceeding?
              I have audited them for the past five years
10
    or so.
              MR. MILLER: I'd like to proffer Mr. Lovejoy
11
    both as a fact witness who has firsthand knowledge of
12
    Three ABN's operations and as a professional expert
13
    witness who can give professional opinions regarding
14
    not-for-profit issues as a certified public accountant
15
    in the State of Illinois.
16
              MS. RHOADES: And we would object with respect
17
    to the expert witness or opinion witness standard.
18
    believe the Department of Revenue rules specifically
19
    require that they follow Supreme Court Rules with
20
    respect to disclosure. They cannot produce that those
21
2.2
    were disclosed.
              As a matter of fact, during the course of his
23
    deposition he was asked that question, or if he was
24
```

asked if he was to present any opinion or expert testimony and he was advised he was not.

MR. MILLER: I think the questions he were asked were a fair bit narrower than that, Your Honor. But the only opinions I will be asking him are opinions about the operations of Three ABN underneath and relating to the standards for not-for-profit organizations in Illinois.

So I'm not -- I'm not asking him to be an expert witness who is unfamiliar with the facts of this case and he's coming as an outside expert with the rules that allow him to make opinions based purely on the examination of the records after the fact.

MS. RHOADES: With respect to his disclosure, here's what we've been disclosed. He will testify concerning the financial affairs of the organization and as to the substantial burden on Applicant's religious activities in the event the tax exemption is denied.

He will further testify that the corporation has issued no capital stock, nor shareholders, that funds are derived from charity and held in trust for purposes expressed in the organization's corporate charter, that charity is disbursed for such purpose,

. 3

and that there is no personal inurement. They did not disclose him for these purposes.

Also, we specifically asked in interrogatory to them, to disclose any and all expert opinion witnesses and the answer that we got provided to us is, we don't have any at this time, and we have never had that supplemented to us.

MR. MILLER: All I'm asking, Your Honor, is that in doing the audit relating to these issues of personal inurement and other issues, in producing the audit opinion he provides his expert opinion regarding whether Three ABN is meeting these standards or not, and I want him to be able to present those to the court.

They in fact are contained at least in part in the audited statement that you have in front of you, and will relate to the issues that were in fact disclosed in the witness statement.

MS. RHOADES: I would refer Your Honor to 86
Illinois Administrative Code Section 200.125, which
governs discovery, and in particular that rule's
subpart G says: An expert or opinion witness when
requested by interrogatory served, all parties are
under the duty to disclose the identity of opinion

. 3

witness as that term is defined by Supreme Court Rules, and further disclose the subject matter of any intended testimony of such witness.

MR. MILLER: Well, I think we have -
MS. RHOADES: The Department's own rules.

MR. MILLER: I mean, the subject matter was discussed, and I'm happy to limit his opinions to those -- to those issues.

ADMINISTRATIVE LAW JUDGE: I don't think he -what I'm hearing from counsel for the Applicant is that
he's not tendering him as a quote, expert witness. All
he's doing is tendering him on his opinion that is
included in this exhibit as to whether the Applicant
adheres to what are, and this is something -- let's go
off the record for a second.

(Discussion off the record.)

ADMINISTRATIVE LAW JUDGE: Going back on the record. Regarding the testimony of this witness, it's going to be regarding the financial statements that he did audit and the opinion expressed in there, and in that regard, I'm going to go ahead and allow the testimony.

However, I agree with counsel for the Intervenor that he has not been tendered as a quote,

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expert witness, and should not be answering questions
    in that regard.
 2
              MR. MILLER: Someone to talk about the
 3
    professional opinions he's rendered in this -- for this
 4
 5
    entity.
              ADMINISTRATIVE LAW JUDGE: That's correct.
 6
              MR. MILLER: Mr. Lovejoy, are you familiar --
 7
    did you audit the organization Three Angels
 8
    Broadcasting in the year 2000?
              THE WITNESS: Yes, I did.
10
              And did you do the same for the year 2001?
11
         Q.
         Α.
              Yes.
12
              And what -- what do you do? What did you do
13
         Q.
    in auditing the Three Angels?
14
              What process do you go through?
15
              We go through a process of, first, we plan
16
    the audit and then we go in and we do a field work,
17
    which consists generally of examining various documents
18
    to support their assets and liabilities on their
19
    balance sheet, as well as their revenues and expenses
20
    on their income statement.
21
              Do you go and look at any of the physical
22
    assets themselves?
23
              Yes.
24
         Α.
```

Q. And did you do so in the case of Three
Angels?
A. Yes.
Q. What kind of assets did you review?
A. We look at their fixed assets, as far as
their buildings and structures. We confirm other
assets, such as investments, cash held in bank. We
look at annuity documents, trust documents on hand.
Q. And undertaking this activity do you do
you look out for items in their operations that may be
inconsistent with their tax exempt not-for-profit
status?
A. Yes.
Q. And in 2000 did you find any such items in
your examination?
A. No, I did not.
Q. In reviewing the financial figures in
documents, did you come to an understanding or an
opinion regarding have you come to an understanding
or opinion regarding whether or not Three Angels made
profit from its sales activities during the year 2000?
A. They did not.
Q. And the same question as to the year 2001.
In reviewing these documents and doing your audit did

```
you arrive at an opinion about whether Three Angels
made a profit in the year 2001 from its sales
activities?

A. No, they did not.

Q. And what were those -- what are your opinions
based on?

A. I actually did an analysis of their revenues
received from sales of items, and I also offset
directly related expenses against those items, and the
```

bottom line was that they had a loss in both years.

MS. RHOADES: I'm going to object to the testimony of this witness. He's not referring to the audit. My understanding is that he was to confine his to the opinions of what were contained in the audit. He has gone far beyond the auditing analysis and is testifying as an expert witness. That's what his testimony just was.

MR. MILLER: I just asked him if his opinion was based on what was done in the audit and the financials and I believe that he indicated that it was, and that based on that he had arrived at these conclusions. It's opinion testimony.

MS. RHOADES: Can we have the -- can we have the court reporter read that back, because I believe it

was allocating expenses. 1 2 (Whereupon the requested portion of the record was read 3 back by the Reporter.) 4 MS. RHOADES: Judge, we just went through with 5 Mr. Ewing with respect to this very same issue, and б it's not any different with respect to this witness, 7 and to the extent they're tendering it for that purpose is way beyond the audit. The audit does not specify 9 and break it down as to direct expenses that are 10 11 related to a specific line item. With respect to 2001, we did not even, we got 12 that as a late disclosure for the purposes of this 13 hearing, and did not have an opportunity to inquire as 14 to that even, so now he's expressing opinions that 15 16 weren't even disclosed to us. MR. MILLER: These are fact testimony. 17 is based on materials that he's gathered during his 18 review of Three ABN. I mean, if all I could ask him 19 were things that he would, that actually were in this 20 document, then I would just submit this document to the 21 22 court. I'm asking him within the perimeters of this 23 24 document for questions that have now become relevant

```
during this hearing, what these facts mean, and he's
 1
    testifying to that. I don't believe it's an -- it's
 2
    not an expert opinion. It's an -- it's based on a
    factual review.
 4
              MS. RHOADES: And, again, I would refer the
 5
    Judge to my statement as to what was disclosed to us.
 6
    None of that was disclosed to us.
 7
              ADMINISTRATIVE LAW JUDGE: I think I'm going
 8
    to sustain the objection and let's just move on. I
 9
    think the document speaks for itself as far as
10
    different categories, and I think common sense can
11
    attribute certain of these areas to other areas of
12
    expenditure to areas of income.
13
              MR. MILLER: Have you attempted to breakdown,
14
    based on the figures in the financial statements and in
15
    doing your audit, in your -- strike that.
16
              What are work papers?
17.
              THE WITNESS: That's the evidence of our
18
    audit.
19
              And what do they consist of?
20
              They consist of all of our documentation that
21
         Α.
22
    we've examined.
              And did you create work papers in this, in
23
24
    this case?
```

1	A. Yes.
2	Q. In the audit of Three ABN in 2000 and 2001?
3	A. Yes.
4	Q. And did the other side ask you for those work
5	papers?
6	A. No.
7	Q. Based on the auditor's financials and the
8	work papers, have you been able to assess whether or
9	not Three Angels made a profit during the year 2000?
10	A. I have been able to make that.
11	MS. RHOADES: Objection. That's been asked and
12	answered.
13	MR. MILLER: Okay. Have you been able to
14	summarize?
15	MS. RHOADES: He asked if they made a profit.
16	MR. MILLER: Have you been able to summarize?
17	ADMINISTRATIVE LAW JUDGE: I think that was
18	what you objected to before though, and I think he's
19	asked it in a different manner, and I don't I don't
20	think the answer was accepted previously, so I
21	MR. MILLER: Have you been able to summarize
22	those findings in any convenient way?
23	THE WITNESS: Yes.
24	Q. We have an exhibit.

```
Who created this document, Mr. Lovejoy?
 1
               I did.
 2
         Α.
               And what did you -- where did you get the
 . 3
         0.
    figures that are in here?
 4
 5
         Α.
               From the audit work papers and the audit
    reports.
 6
              And what do these figures show?
 7
         Q.
              MS. RHOADES: Objection, foundation. We don't
    know when it was created.
 9.
              MR. MILLER: He testified that he created it.
10
11
              MS. RHOADES: He testified he created it, but
12
    he didn't say when it was created.
              MR. MILLER: When was it created?
13
              THE WITNESS: Yesterday.
14
              MS. RHOADES: I'm sorry, Judge, I mean, I
15
    object to any line of questioning on this document.
16
    They created it yesterday. It's created after the
17
           It was created in anticipation of litigation.
18
    Nothing else but that. It's hearsay.
19
              MR. MILLER: Your Honor, it's a summary of
20
    testimony. It summarizes underlying evidence and
21
    information that would otherwise be admissible.
2.2
    don't sense that the court wants us to drag all the
23
    financials records from Three Angels Broadcasting over
24
```

```
here and dump them before the court.
 1
               ADMINISTRATIVE LAW JUDGE: I appreciate that.
 2
              MR. MILLER: Mr. Lovejoy is an outside
 3
    independent professional who has gone through those
 4
    records, and based on the financial, audited
 5
    financials, which the other side has received, and
 6
    based on the work papers which the other side didn't
 7
 8
    ask for, he has created this summary.
 9
              If the court would like the underlying work
    papers, I imagine certainly Three Angels would allow
10
    them to come to the court, but I believe that summaries
11
    of underlying evidence are certainly an appropriate way
12
    of bringing evidence before the court.
13
              MS. RHOADES: I'm going to renew my
1.4
    objection. It's done in anticipation of litigation.
15
    It's purely self-serving. There is no basis.
                                                    There is
16
17
    no foundation. It was not previously disclosed.
              This witness was deposed on this very subject
18
    and claimed that he had no knowledge of it, and now
19
20
    today, on a day before trial, we have knowledge.
              ADMINISTRATIVE LAW JUDGE: No. This is the
2.1
22
    day of trial.
23
              MS. RHOADES: The day of trial.
24
              MR. MILLER: The second day of trial.
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just a fact. It's just fact testimony that's come in a
     summarized form. He could have been asked to produce
  2
     work papers, asked specific questions about his work
  3
              This is not opinion. This is proof of his
  4
     factual investigation.
               MS. RHOADES: Well, for example, he comes up
 6
    with 20 percent. Where does he come up with 20 percent
 7
          From information provided by Mr. Shelton. It's
 9
    not his own independent work.
               MR. MILLER: Certainly the depreciation is his
10
    own independent work, the 20 percent figure.
11
               MS. RHOADES: So they didn't depreciate any of
12
    their property in previous times when they filed tax
13
14
    returns?
15
               Well, bring in the tax returns, Mr. Miller.
              MR. MILLER: I'm not sure I understand your
16
    comment.
1,7
               MS. RHOADES: Well, you got depreciation
18
           They filed depreciation with respect to on their
19
20
    tax returns.
              MR. MILLER: Yes.
21
              MS. RHOADES: I mean --
22
              ADMINISTRATIVE LAW JUDGE: I guess I don't see
23
    that this document in fact adds anything to this
24
```

```
1
    hearing, and in fact it could be very detrimental
    because it's a summary without the underlying
 2
    information. And I understand that they did not
 3
    request the work papers, however, I think this goes
 4
 5
    beyond what the work papers. I think there is just too
    much.
 6
              MR. MILLER: Well, perhaps -- oh, I see.
 7
              ADMINISTRATIVE LAW JUDGE: If you want to do
 8
    an offer of proof or something for this, that would be
 9
10
    fine, but I just have a problem with this particular
11
    document.
              MR. MILLER: Why don't I make an offer of
12
13
    proof?
14
              I'd like to make an offer of proof and do so
    and the Illinois law seems clear on this, that I can do
15
16
    that by asking the questions that I would ask and
17
    then --
18
              ADMINISTRATIVE LAW JUDGE: Having them
19
    objected to and then --
20
              MR. MILLER: No, no. The objection is at the
21
    beginning and it's on the record. If you will just
22
    allow me.
              ADMINISTRATIVE LAW JUDGE: So you'd prefer to
23
24
    do it that way rather than --
```

MR. BOOTHBY: I think the fact it's going to shorter and simpler, and as I understand it, I really do appreciate what you did.

It seemed to indicate that would also give an opportunity for the other side to place their objections on, and in the event a court later on should agree with our position then everything would be there:

ADMINISTRATIVE LAW JUDGE: That's fine. I have a problem in having it in the transcript just because then the court has to make sure that they separate that out. That's my own personal preference and that's why, but you're right, it can be done either way.

Let's just go ahead and under the understanding that I really don't think that this is coming in. But go ahead and ask the questions and you can do the cross and, but it's going in strictly as an offer of proof.

MR. MILLER: Uh-huh.

1	(At this time Offer of Proof
. 2	Number 2 was given and has
. 3	been removed from this
4	transcript at the request
5	of the ALJ.)
6	MR. MILLER: I just have a final question.
7	FURTHER DIRECT EXAMINATION
8	BY MR. MILLER:
9	Q. In doing the audit in 2000 and 2001 did
10	anything come to your attention in the operations or
11	finances of Three Angels Broadcasting that would be
12	inconsistent with its not-for-profit status under
13	Illinois law?
14	A. No, it did not.
15	ADMINISTRATIVE LAW JUDGE: Now, did you want
16	that included within the offer of proof or
1.7	MR. MILLER: No, no, no.
18	MS. RHOADES: That was outside. I thought it
19	was.
20	ADMINISTRATIVE LAW JUDGE: I thought it was
21	too and that's why I want to make sure that is
22	separate.
23	MR. MILLER: It's outside.
24	ADMINISTRATIVE LAW JUDGE: And outside the

```
offer of proof. So the offer of proof has been
 1
    concluded, is that correct?
 2
              MR. MILLER: That was from Steinkamp's
 3
    testimony.
 4
              ADMINISTRATIVE LAW JUDGE: I didn't know if
 5
    you had anything on redirect on that.
 7
              Just for clarity for the court reporter and
    anyone that reads this transcript, the offer of proof
 8
    was concluded with Mr. Steinkamp's question and then
 9
    your question was outside that.
10
              MR. MILLER: Yes.
11
              ADMINISTRATIVE LAW JUDGE: All right.
12
              MR. MILLER: I have nothing further.
13
              ADMINISTRATIVE LAW JUDGE: All right.
14
15
              And do you have anything?
              MS. RHOADES: I have just a few brief
16
    questions if I may.
17
                        CROSS EXAMINATION
18
                       BY MS. RHOADES:
19
             Now, you indicated I believe, Mr. Lovejoy,
20
         Q.
    that you have done the audits for Three ABN for
21
    approximately five years, is that correct?
22
              Approximately, yes.
23
         Α.
24
              During those period of five years in which
         Q.
```

```
you conducted audits of Three ABN, prior to yesterday
 1
    are you aware of any practices where Three ABN has
 2
 . 3
    allocated such costs in such a manner that you have
 4
    done here today?
 5
          Α.
               No.
               MS. RHOADES: I have no further questions.
 6
 7
    believe Mr. Steinkamp does.
 8
                         EXAMINATION
 9
                         BY MR. STEINKAMP:
10
               I notice in the financial statement for 2001
    that the accumulated assets, and I believe these are
11
12
    the liquid assets not including real estate, am I
13
    correct on that assumption?
               I may need to look at the document.
14
15
               The figure I'm referring to is the bottom.
16
    Let me get them.
              ADMINISTRATIVE LAW JUDGE: Is this 2001?
17
18
              MR. STEINKAMP: I'm talking about 2001.
19
              ADMINISTRATIVE LAW JUDGE: All right.
20
              MR. STEINKAMP: I'm talking about statement of
21
    financial position. This is your Page 3 dated December
22
    31, 2001?
23
              THE WITNESS: Yes.
24
         Q. Under total assets the figure there is, as I
```

```
read it, $42,350,373.94.
 1
               Those -- first of all, do those assets
 2
    include the real estate that Three ABN owns?
 3
               It does.
 4
         Α.
              All of the real estate?
 5
         Q.
         A. Yes.
 6
 7
              Okay. Does that amount of assets, which is
    something like, well, it's over three times annual
 8
    revenues, does that concern you as an accumulation of
    assets for a not-for-profit or 501(c)(3)?
10
              No, and I'll explain that. If you look under
11
    revokable trusts you'll see a figure of $16 million,
12
    $16,229,000. And if you look under long-term
13
    liabilities you'll see an offset amount that says
1.4
    $16,229,000. That's a direct offset of that asset and
15
    liability.
16
              Those merely represent trusts to Three ABN
17
    which may be revoked at any point in time, so there is
18
    no asset there for them to distribute.
19
20
         Q.
              Are those revokable trusts, those are
    revokable for income tax purposes I presume, but is
21
    the, I forget the terminology. There is something
22
23
    called a crummy trust.
24
             Are you aware of that?
```

1	A. It's not a crummy trust.
2	Q. No.
3	It's a
4	A. I'm not sure. I don't recall what you want.
5	Q. My point is, is that they're revokable but
6	seldom are revoked?
7	A. These were revokable. These may be revokabl
8	at any time and they have been and are.
9	MR. STEINKAMP: All right. I have no other
10	questions.
11	THE WITNESS: Okay.
12	ADMINISTRATIVE LAW JUDGE: Anything else on
13	redirect?
14	MR. MILLER: Yes.
15	REDIRECT EXAMINATION
16	BY MR. MILLER:
1,7	Q. Mr. Lovejoy, \$42 million does seem like a lot
18	of money, and I think you pointed out that the \$16
19	million is your testimony that Three ABN doesn't
2 0	actually have, isn't able to use those moneys at the
21	present time?
22	A. That's correct.
23	Q. Are there any other moneys represented here
2 4	that Three ABN, Three Angels would not be able to use

at the present time?

- A. Yes. The investment of \$2.8 million, the majority of that represents money coming from charitable related unit trust agreements. Those are temporarily restricted assets, and they cannot be used until the donor dies.
- Q. And what are -- what are the charitable gift annuities of seven and a half million dollars?
- A. That represents money that donors have sent in to acquire a charitable gift annuity. An agreement, Three ABN has agreed to pay them an annuity for the rest of their life. That's listed down here under the long-term liabilities of charitable gift annuities of \$4,008,000, and also under the short-term liabilities they have a current liability of \$397,000.

So you would have to offset those liabilities against the \$7.6 million in assets to estimate what could be used by Three ABN.

Q. So in laymen's terms, this total, let's look at these other assets figure of \$27 million.

How much of that \$27 million would actually be available to Three ABN presently?

- A. Maybe around four to five million dollars.
- Q. And those would be primarily what?

The gift annuity, the difference between the 1 Α. 2 gift annuity assets and liability of approximately half 3 of the investments, all of the deposits, none of the revokable trusts. 4 5 Ο. Now, the figure under total current assets, where it says cash restricted to investment and 6 7 equipment, property and equipment unless accumulated 8 depreciation. There was a figure of \$11 million there? 9 Α. The \$11.8 million represents the net book value of the fixed assets of the organization. 10 \$122,000 represents donor restricted cash to be used by 11 12 Three ABN to purchase equipment. 0. I see. 13 14 And in current assets there is cash of \$2.6 million, is that right? 15 16 Α. Yes. Would these other items under here be 17 available for use presently or as of the date of this 18 19 document? 20 Not as of the date of the document, but apparently in the short-term it would be available. 21 Do you know the approximate monthly operating 22 23 cost of Three ABN?

No, I don't.

2.4

Α.

```
1
               MR. MILLER: I have no further questions.
  2
               ADMINISTRATIVE LAW JUDGE: Okay.
 3
               Anything else?
 4
               MS. RHOADES: No further questions.
 5
                         FURTHER EXAMINATION
 6
                         BY MR. STEINKAMP:
 7
          Ο.
               How much of that $42 million can be borrowed
 8
    against just to complete?
 9
               I don't know if I'm able to answer that.
10
             MR. STEINKAMP: Okay. That's fine.
11
              ADMINISTRATIVE LAW JUDGE: Okay. The witness
12
    is excused. Thank you.
13
              Did we want to take a break? Do you want me
14
    to get Mr. Thompson? How do you want to handle this?
15
              MR. MILLER: Let's just keep going.
16
                         (The Witness was sworn
17.
                         by the ALJ.)
18
                         DR. WALTER THOMPSON
19
    called as a witness herein, at the instance of the
    Applicant, having been first duly sworn on his oath,
20
21
    was examined and testified as follows:
22
              ADMINISTRATIVE LAW JUDGE: For the record,
23
    before we get started with this witness, Applicant has
24
    given me a copy of Intervenor's Exhibit Number 9, which
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