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**1977 AEROSTAR N778E**

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**1975 CESSNA N414WC (SOLD)**

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**MILLENNIUM ENTERPRISE**

Welcome to Millennium Enterprise, a company formed to help individuals who wish to have a new airplane but can't justify a new airplane price. The price of new aircraft has quickly climbed out of reach for the average user. At the same time, the existing pool of used high quality aircraft has diminished.

As aviation advances are coming quicker and quicker, used aircraft are getting outdated even faster. At Millennium we believe the best aircraft value exists by taking a good used airframe and completing the aircraft with new engines, props, exterior, interior, and avionics. We make airplanes "as new as used can be" while at the same time create performance and value not obtainable in the new market.

It's important for our customers to know right from the start that our aircraft are not inexpensive. Price is always an important consideration, but when redoing aircraft it cannot be the final word. There are many ways to do the same job but at Millennium we will not sacrifice quality and function for price.

We believe our aircraft are in many ways better than when they left the factory because we have craftsmen who are very specific to their area of expertise. Their knowledge and craftsmanship allow us to end up with a better overall package. Even though quality through form and function is our goal, the end result is an aircraft priced far below what one would have to pay for new with the difference between the two besides the model year on the data plate.

## THE MISSION

There is one thing that we have learned right from the start. There is no one company that can do the work required to redo an aircraft, and do it well. What we mean is that different people specialize in different areas such as paint or engines. If a shop tells you they can do a refurbishment for a certain price, the chances are it will either take forever or one or more of the jobs will not be the best that can be done.

The other painful lesson learned right up front for us was it isn't going to cost what they tell you. There will be all kinds of reasons why the final price is going to be as much as 50% higher than the price quoted. It is not that people are always being dishonest, it's just that everything that has the word air attached to it seems to cost more and there are always unforeseen road blocks to a complete refurbishment that require more time and money.

If you don't ask the right questions and have insight to what problems might lie ahead, your \$1,000,000 refurbishment budget can easily be \$200,000 or beyond.. That's where our company mission statement was formed.

**Mission one:** find a good airframe worthy of the investment.

**Mission two:** know who to use to get each component of the refurbishment process done and at the price it can be for the fairest price possible.

**Mission three:** coordinating colors for the exterior, interior, pricing avionics, and deciding what to replace or overhaul.

**Mission four:** coordinate the whole process between suppliers for minimum down time.

**Mission five:** oversee the whole project to make sure its done the best that it can be and stay within budget.

**Mission six:** fly and debug the aircraft before the final customer takes delivery.

Our last mission, to train and facilitate in all aspects of the purchase for a seamless transition to the owner. If all this sounds time consuming and difficult you are absolutely right. But the end result is a beautiful aircraft at less than a third the price of a similar new model. That's why you should consider either purchasing one of Millennium's completed aircraft or letting us find and redo an aircraft to meet your specific requirements.

Design by Millennium Enterprise



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